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Reconciliation Resounds in Inauguration

By Mary Jordan and Kevin Sullivan Washington Post Service

health, product base (His more releases, sell in high five or be. SEOUL - Kim Dae Jung, who struggled for decades to bring de-mocracy to an authoritarian South Sear in name, nowever, and of the not known outside the search of their community of the search of their community of their com Korea, was ready to be sworn in Wednesday morning as president, com-pleting the first transfer of power ing: music from faraway of from a ruling to an opposition party in modern Korean history.

will not sell Disneyesque me to watered down. The real authors to the control on the control of as unitarities series and weak bears he Mr. Kim, 74, a man who so university of Trus is what makes it freshing the Western curs, it also makes it fill. was persecuted, jailed, exiled and hounded for decades by previous governments as an enemy of the nation, planned to call for reconciliation with South Korea's authoritarian past and to encourage his country to face economic trials ahead boldy.

'We are standing at a His gustomers are, say, herween 30 and a sem. "disentranchised." Turned off by a crossroads from where we can activity. And the system does not make the march forward or retreat." said the text of the speech that Mr. Kim prepared to give at a grand outdoor jubilee to more SELE SILL A LOW I the divide he than 40,000 people. munitive Had Bob Marley lived long.

"Let us open a new age during which we will overcome the national crisis and make a

An inaugural fight, Page 4.

new leap forward," the presting Sets Record ident's inaugural speech said. As he takes office, Mr. Kim's message of national healing and a democratic future could not be drawn in bolder strokes: Among those scheduled to attend was former Berde e at lan inner Gene, Called beiter President Chun Doo Hwan, the suid for Great Britani.

Conservation of the family size

Conserva military strongman who orchestrated Mr. Kim's 1980 death sentence when the pro-Suradas were a 🏨 democracy leader became a and the common of the control of th

threatening opposition leader.

At Mr. Kirn's side will be Kirn Jong
Pil, a former national security chief who once ordered agents to kill the new president and is now his political part-

Anstranger in the same and is now his political partner and nominee for prime minister.

I thought this day would never come, said James Laney, a former U.S. ambassador to South Korea who

before the Supreme Court in chains and a white prison uniform. His charge, Mr. Laney said, was essentially "being too popular an oppo-sition leader" for the president and dictator then, Park Chung Hee. Over the next two decades, Mr. Kim

would spend years in jail and under house arrest. Mr. Lancy called it remarkable that Mr. Kim has become the nation's leader, adding that his "enor-



Switching Kim Young Sam's portrait for Kim Dae Jung's at Presidential Palace.

mous confidence" allowed him to be so generous to his former persecutors. At the inauguration, where the American pop singer Michael Jackson is adding a tinge of Hollywood to the political festivities, Mr. Kim was to thank the United States, the International Monetary Fund and others for being the "reason we are barely escaping from catastrophe," in a reference

was among the dignitaries who came back to Seoul for the inauguration. Mr. Laney said he was in court in the 1970s when Kim Dae Jung appeared The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Kim Dae Jung appeared See KOREA, Page 4 The cake decision 1970s when Cake 1970s when Cake 1970s when Cake 1970s when Cake 1970

By Mitchell Martin nternational Herald Tribune

NEW YORK — Quashing any idea that the Federal Reserve Board was likely to reduce interest rates in the near future, Alan Greenspan, the central bank chief, told Congress on Tuesday that the American economy was finely balanced between powerful opposing forces and that he was not about to tinker

with that equilibrium. Although the Fed likes to adjust interest rates before the need to do so Greenspan said in response to a question that it would be "a mistake" arned out to be 180 degrees wrong."

Mr. Greenspan said the economy was aught between the disinflationary efects of the Asian financial crisis and ecent domestic growth that had pushed memployment down to 4.7 percent, its owest level in a quarter-century.

In his semiannual report to a House of lepresentatives banking subcommittee, fr. Greenspan said, "If, as we suspect, le restraining coming from Asia is suficient to bring the demand for Ameran labor back into line with the growth f the working-age population desirous f working, labor markets will remain nusually tight, but any intensification I inflation should be delayed, very radual and readily reversible.

Although central bankers think that is to way things will turn out in the comg months, Mr. Greenspan warned that inflationary restraint from lowticed Asian imports might not be hough to overcome price pressures in e domestic economy. On the other and, he said, if import prices fell too far American exporters were unable to their goods, then the economy

nd Prices
Lebanon
U.S. Mil. (Eur.)\$1.20

would face the danger of recession.

As part of his testimony, Mr. Green-

tame 1.75 percent. Reacting to his testimony, Treasury bond investors unwound positions that in short-term interest rates, a key tool the Fed uses to influence the money supply and economic activity. Yields rose most sharply among short-dated Treasury se-curities, with the two-year note returning 5.55 percent, up from 5.44 percent Mon-

See GREENSPAN, Page 14

Attack Americans,

Muslims Are Urged

WASHINGTON (Reuters)

first time religious rulings blessing attacks on U.S. civilians and allied

interests worldwide, the Central In-

telligence Agency says.
Officials there said they were tak-

ing the rulings, or farwas, very se-

riously. The threat was not tied ex-

clusively to the prospect of U.S.-led

The fatwas were distributed by a

attacks on Iraq, they said.

span predicted the U.S. economy would expand between 2 percent and 2.75 per-cent in 1998 and that the consumer price index would rise between 1.75 percent and 2.25 percent. The CPI, a common measure of inflation, was unchanged in January and up 1.6 percent from its level a year before, the government reported separately. For 1997, the economy expanded by about 4 percent, creating 3 million jobs, Mr. Greenspan noted, with consumer-price inflation a relatively

would have benefited from a reduction day. Weak demand at an auction of the notes after Mr. Greenspan's speech

See IRAQ, Page 10 AGENDA The Dollar

Crossword...

The Intermarket

Turkish Domestic Flight Is Hijacked

Tuesday @ 4 P.M. previous close 1.7971 1.796 1.647 1.6507 127.90 127.975 The Dow Muslim militants have issued for the Tuesday close 8370.10 8410.20 Tuesday @ 4 P.M. previous close Books Page 9.

'coalition of Islamic groups in London' and by a suspected guerrilla financier, Usama Ladin, the agency's Counterterrorist Center said.

lines plane with 70 people aboard was hijacked Tuesday night during a flight Ankara, the Anatolian News Agency motives were unknown.

ANKARA (AP) - A Turkish Air- reported. The airliner was diverted to the southeastern city of Diyarbakir shortly after takeoff, the agency said. from the southern city of Adana to The number of hijackers or the

The IHT on-line www.iht.com

Security Council Supports Iraq Accord

By Christopher S. Wren New York Times Service

UNITED NATIONS, New York - Secretary-General Kofi Annan came home Tuesday to a hero's welcome at the United Nations and general approval from the Security Council for his agreement with Iraq on unrestricted access for UN weapons inspectors.

While some details remain to be clarified, the agreement "can and should work." Mr. Annan said, because he negotiated it face to face with President Saddam Hussein, who had not been personally involved before when the United Nations tried to resolve its problems over access with Iraqi officials.

"There is a qualitative difference." Mr. Annan said. "This one was negotiated with Saddam himself, and the leadership will get the

He described Mr. Saddam as calm, wellinformed and decisive in their meetings. "I think I can do business with him," Mr. Annan said, "and I think he was serious. Mr. Annan, who appeared exhausted but

confident after his achievement in Baghdad, was greeted by hundreds of secretariat em-ployees who crowded the lobby to cheer and appland him after he flew in from Paris.

The secretary-general credited the military might assembled by the United States and its allies in the Gulf region with helping make the agreement possible.

He described President Bill Clinton and Prime Minister Tony Blair of Britain as "perfect UN peacekeepers" who knew that "the best way to use force is to show it in order not to

Key Concessions

By UN and Iraq

Led to Accord

On Inspections

By R. Jeffrey Smith and Barton Gellman

Washington Post Service

tions and Iraq appear to have given ground to resolve, for now, their dispute over the right of UN inspectors to search anywhere in Iraq for

documents and equipment related to weapons

deputy prime minister, Tariq Aziz, and the UN

secretary-general, Kofi Annan, the United Na-

tions won an Iraqi reaffirmation that it accepts

the critical Security Council resolutions es-tablishing the UN inspectorate and giving it extraordinary powers to look anywhere, any-

Mr. Annan also won an Iraqi pledge to give

the inspectors "immediate, unconditional and unrestricted access" — a pledge that Iraq has repeatedly made before, then broken.

But Iraq, in restating the pledge, abandoned a hard-line position that certain sites should be fell limit or which the inspection only here.

off-limits or subject to inspection only by ex-perts of certain nationalities or subject to in-

spection only for another month or two before

Iraq, for its part, won a key concession from the UN when Mr. Annan agreed to establish an organization to oversee inspections of eight

Iraq has long sought to temper the authority of the existing UN Special Commission —

which has generally had an aggressive and

intrusive inspection policy — by setting up

The new organization, dubbed the Special Group, is to be staffed by diplomats and weapons experts appointed by Mr. Annan and headed by a commissioner he will also ap-

This was a departure, according to several

sources, from the general understanding

reached among members of the Security Coun-

cil before Mr. Annan's departure for Baghdad

that the Special Group and its staff would report to and be appointed by the UN Special Com-

Still to be decided is how the new group will

Page 12,

Pages 8-9.

Pages 6-7.

Pages 20-21.

presidential" facilities that Baghdad con-

being placed off-limits.

siders its most sensitive.

such a parallel organization.

In the agreement signed Monday by Iraq's

WASHINGTON - Both the United Na-

He also described President Jacques Chirac

of France as "very effective" in working with other governments to find a diplomatic solu-

Almost immediately after his arrival, Mr. Annan went before the Security Council to brief it on the seven-point agreement.

The council's president for February, Denis Dangue Rewaka of Gabon, said it had en-couraged Mr. Annan to keep working for a "prompt and lasting solution" to the issue of

Clinton had little choice on accepting accord. Page 10 • Pentagon must sustain Gulf buildup. Page 5. • Head of Mossad quits over bungled killing. Page 6.

lraq's weapons of mass destruction. He offered no details about what was discussed.

But after Mr. Annan's briefing, the British

representative, Sir John Weston, said he would report to London that "the political integrity of the inspection process remains intact."

Sir John said that in the next few days, Britain was prepared to take the lead in drafting a Security Council resolution based on the agreement, but did not say whether - 2s the United States wants - it would include a warning of serious consequences if Iraq failed to keep its word.

There were signs that the United States could run into difficulty incorporating such a warning into a new resolution.

China's representative, Qin Huasun, described the accord reached with Baghdad as "a balanced and comprehensive document" and called on the other parties to "adop: a co-

See UN, Page 10



A smiling Kofi Annan as he returned to the United Nations in New York on Tuesday and went to brief the Security Council.

The Chemistry Just Wasn't There

Glaxo and SmithKline Call Off Plan to Create Biggest Drug Firm

By Tom Buerkle Internazional Herald Tribune

LONDON — Investors were calculating the colossal cost of corporate egos Tuesday after Glaxo Wellcome PLC and SmithKline Beecham PLC announced that their plan to form the world's largest drug company had

foundered on disagreements between senior executives. The collapse of merger discussions hammered the share prices of the two companies, wiping \$22 billion from the firms' combined market value within minutes

of the start of trading. Glaxo finished down 269 pence, or 14 percent, at 1,634 (\$26.85), while SmithKline fell 83 pence, or 10

percent, to 722 pence. differences" over management philosophy and corporate culture.

"It is enormously disappointing," said John Alder-sley, an analyst at Merrill Lynch & Co. in London.

"There are powerful egos at play," he said, but added that "no egos are worth \$20 billion."

The breakdown injected a strong dose of caution into the merger frenzy that has gripped the pharmaceutical industry and other sectors confronted by increasingly tough and global competition. Combining research and sales forces can generate big cost savings and raise merger partners' clout and worldwide reach, forces that are likely to keep the urge to merge alive, analysts said. But deals ultimately depend on the volatile chemistry of a handful of senior executives and the compatibility of their corporate cultures.

The news also raised questions about the prospects for Glaxo Wellcome and SmithKline Beecham and the judgment of their top executives, in particular SmithKline's chief executive, Jan Leschly. Once a critic of drug industry mergers, Mr. Leschly has led the company to the brink of two mega-corporate mergers in the space of five weeks,

See NO DEAL, Page 10

A Collective Shrug Over Clinton Case



Mr. Starr leaving home in McLean, Virginia, on Tuesday. The White House assailed new subpoenas for a Clinton adviser and an investigator for the president's attorney. Page 3.

It's Understandable to Lie About Sex, U.S. Public Says

By James Bennet and Janet Elder
New York Times Service

NEW YORK - Most Americans are inclined to think that President Bill Clinton, despite his denials, had an affair with a former White House intern.

But, in the statistical equivalent of a collective shrug, most call it understandable for the president to lie about his sexual conduct, according to the latest New York Times/CBS

Half the public wishes that the investigation into Mr. Clinton's relationship with the former intern, Monica Lewinsky, would simply be dropped. By three-fourths majorities on each question, Americans said that the news media had spent too much time on the issue and that they just did not want to hear about it.

Those surveyed sharply distinguished between private and professional conduct in the Oval Office. Many Americans expressed dis-appointment in Mr. Clinton's personal behavior as president, calling it worse than they expected. But an overwhelming majority, 84 percent,

See POLL, Page 10

The Rival Who Makes Kohl Nervous

By William Drozdiak Washington Post Service

HANNOVER, Germany — The Dixieland band struck up "When the Saints Go Marching In," and Gerhard Schroeder's face brightened into a million-kilowatt smile. Then, as he has done to problem the product of the control of the structure of the structu done countless times before, he waded through a packed anditorium to press the flesh, kiss old ladies and implore German voters to get rid of Chancellor Helmut Kohl.

"The Kohl era is finished," Mr. Schroeder regularly tells his audience, chopping the air with his hands to emphasize his major campaign theme.

"There are 5 million people out of work. It's time for him to move on after 16 years in office because the people of this country realize things have to change, and for the better.'

As the popular Social Democratic governor of Lower Saxony, Mr. Schroeder faces few obstacles to winning a third term in regional elections Sunday. But he has been campaigning with extraordinary zeal because the outcome carries a much greater significance: If

Schroeder Campaigns To Court 'New Center'

Mr. Schroeder does well, he will get an

enormous boost toward capturing his party's nomination and becoming the odds-on favorite to oust Mr. Kohl in national elections in September.

"This is our one and only primary," he said in an interview.

Mr. Schroeder, 53, describes himself as a pragmatist who wants to streamline Germany's costly social-welfare programs and invigorate its stodgy industries. As the popular leader of a traditional left-wing party who espouses new kinds of business initiatives to build what he calls a "new center," Mr. Schroeder courts comparisons with U.S. President Bill Clinton and British

Prime Minister Tony Blair. "The basis of our political strategy should be clear," Mr. Schroeder said. 'The Social Democrats can regain power at the national level only when

we attract votes from the center. Many Social Democrats, though, distrust Mr. Schroeder as an opportunist who might sacrifice the interests of working-class voters in his quest for centrist appeal. Many rank-and-file members say they prefer Oskar Lafon-taine, a party leader who supports classic Vaterstaat (paternal-state) formulas that call for greater government spending to pay for more generous pensions and job-creation programs.

As the Social Democratic candidate in 1990, Mr. Lafontaine was decisively beaten as Mr. Kohl rode a tidal wave of popular support after the collapse of communism in Eastern Europe led to German reunification. Mr. Lafontaine also nearly lost his life when he was stabbed by a would-be assassin, and close friends say he now feels a special destiny to gain his political revenge against Mr. Kohl.

Sensing that Mr. Schroeder would be a far more dangerous opponent, Mr. Kohl is rooting hard for Mr. Lafontaine to win the duel with Mr. Schroeder one that will be decided by the party hierarchy just after the Lower Saxony

See GERMANY, Page 6

A Couple in Zambia Offers a Haven From Poachers

By Donald G. McNeil Jr. New York Times Service

HIMFUNSHI RANCH Zambia --- Mike was found in a box going round and round the luggage carousel at the Nairobi airport. Louise was found in a Moscow airport, dehydrated, hogtied, drugged with booze and crammed into the false bottom of a cage of rare parrots.

Barbie was a tiny bag of bones, hairless and ridden with scabies and worms. E.T. got her name because she was missing three fingers, presumably blown off when poachers shot her mother out of a tree with E.T.

clinging to her chest.
Cute as they are, when chimpanzees are rescued from smugglers they be-come an instant burden for wildlife officers. Few zoos leap to take an animal that may need intensive medical

care and then has a 60-year life span.

Often the refugees end up living here, on a river bend along the southern fringe of the Congo jungle, at this cattle ranch turned chimpanzee orphanage. It is not the same as living in the wild, but they would be dead in days if they tried.

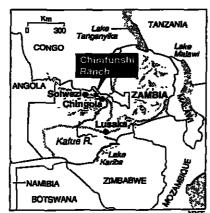
Chimps and humans share 98.6 percent of their DNA. To any visitor who has ever loved a toddler and knows the outstretched arms and the little face begging, "Pick me up," that feels like an understatement

Jungle skills are something that Dave and Sheila Siddle teach their 67 chimps: how to poke tasty termites out of a log, which fruits are avocados and mangoes and which are poison.

They wish they could return their charges to the wild. But that will not be possible until Chimfunshi owns enough wilderness for chimps to teach chimps. The quandary is that the orphans the Siddles have saved love

"They'd run straight to a poacher, looking for a hug," Mr. Siddle said.
Chimpanzees are endangered —

only about 200,000 are thought to remain - and virtually all those discovered along the smuggling routes from Africa to exotic-pet dealers and unscrupulous laboratories are infants, captured by poachers who kill the



whole family if it tries to defend the baby. The adults are eaten, the babies sold for as little as \$20 to someone who knows they will fetch \$20,000 or more in America, Europe or the

They nurse until they're 4," Mrs. Siddle said, as she gave the 10 babies caged on her porch their bottles. "They stay with the mother till they're 7."

CHIMP is the epitome of a child that doesn't know its own strength. By age 6, it is stronger than a man.

Sandy, who weighs more than 150 pounds (68 kilograms) and normally wears the bored skyward gaze of a fourth grader in civics class, puckers for a kiss as Mrs. Siddle approaches. Reaching through his bars, he lovingly cuddles her head, inspects it and then, ever so gently, squeezes a

pimple on her temple.
"Don't come closer," she calls softly to a visitor. "If he thinks you're threatening me, he'll tear your arms

The Siddles' pleasant if slightly smelly yard is actually a series of deathtraps. Aside from the malarial mosquitoes that visit each evening, they have a 1.5-ton hippo named Billy who stays put only because of two strands of electrified wire, which are not always charged up.
When Billy hasn't had her bottle,

she has been known to knock down the back door. Hippos kill people more often than any other animal in Africa, and the Siddles have a sign discouraging petting. Billy has an exit to the river and has disappeared for as long as 10 days. But she always comes back.

Mrs. Siddle is a Dr. Dolittle whose Puddleby is on the Kafue rather than the Marsh, and she gets return visits even from a marabou stork whose wing she mended.

Her first chimpanzee, Pal, arrived in 1983, bought by her son-in-law from Zairian smugglers in a local market. He was malnourished and suffering from diarrhea, his teeth smashed and lips torn open. She nursed him — and word got around among Zambian game rangers that there was now someplace to take the living contraband they seized.

Since then, chimps have taken over the Siddles' lives. At first, as amateurs, they withstood a bit of sneering from academics. But now even such virtual saints of the apes as Jane Goodall have visited and dropped off chimps.
In fact, bringing potbellied Lud-

milla, who was rescued from a bar where she amused customers by downing brandies and puffing cigars, Ms. Goodall pulled a bit of a fast one. She had told the Siddles that Ludmilla was 8, but smiled rather too innocently when a note on the back of a photo revealed that the gray-fringed former barmaid was 18 — far older than the Siddles would normally have accepted. But Ludmilla slid easily into things and is now a grand dame.

The chimps live in several enclos-

ures. Babies are on the porch. The largest group roams 14 walled-in acres. A handful, like Sandy, are stuck in cages for now. He is an escape artist -he waded out of one enclosure and leapt an eight-foot fence out of another. He always heads for the yard, where he

is too unpredictable to be safe.

"All he really wants to do is come into the house, open the fridge and get a beer," Mr. Siddle said.

Escapees never go far. Asked if he feared that the babies would swing off like Tarzan on their daily walks, Mr. Siddle laughed. "Run away?" he said. "You can't get rid of them."

But adult chimps, turning branches into ladders and battering rams, have staged breakouts and even invaded rival enclosures. Groups in the wild do



Bernard Yumbula, a worker at the Siddles' Chimfunshi Ranch in Zambia, looking after some of his charges.

TRAVEL UPDATE

battle, and one male, Leben, was savagely beaten in a gang fight here.

The Siddles' dream is to feace

13,000 acres that the government has granted them nearby, stock it with game and build an education center and a tourist lodge for income. They are | nana skin tomorrow.

about \$500,000 short but have created a trust to take over when they are gone. "We're getting on in years," Mrs. Siddle said. She is 66 and her husband is 70. "And we were worried what would happen if we slipped on a ba-

Heart Drug Can Create **Blood Vessel** Within Days

By Lawrence K. Altman New York Times Service

NEW YORK - Doctors in Germany have developed an experimental drug that creates new blood vessels and increases the blood supply to the human heart within days after injection, according to a report in an American med-

It is the first time that a drug has led to growth of new coronary blood vessels by mimicking the way collateral vessels naturally develop in some people with blocked arteries. The drug, a protein known as a growth factor, is called PGF. 1 (for fibroblast growth factor). The doctors made it with genetic engineering techniques in their laboratory in Fulda, Germany.

FGF-1 was injected into heart muscle near the grafts that surgeons made to create new channels around blocked coronary arteries during standard bypass op-erations at the Fulda Medical Center. For

erations at the Fulda Medical Center. For now, the drug could not replace bypass surgery, the German doctors said.

But they and American experts expressed hope in interviews that with more research, FGF-1 or another drug might be injected directly in the heart without surgery. One idea is simply to inject the growth factor or a similar drug in an arm to find its way to the heart to in an arm to find its way to the heart to grow bypasses without surgery. But these experts were divided in specu-

Dr. Thomas-Joseph Stegmann, the head of the team, said the chief objective was to prove the concept that FGF-i could safely produce new blood vessels in the heart. Although other growth factors are now used safely in medical practice, some experts had warned of dangers with FGF-1. "Now we know it

iment was designed, the German team could not determine how much improvement was due to the drug and how much was due to the bypass operation, since both were performed at the same time.

The German team reported their findings Monday in Circulation, a journal published by the American Heart Association in Dallas.

Among others seeking to grow new blood vessels in diseased hearts is a team headed by Dr. Jeffrey Isner of St. Elizabeth's Hospital in Boston. His team has used a different technique, known as gene therapy, to produce new blood vessels around blocked arteries in legs and is awaiting approval to use the same material (known as VEGF for vascular endothelial growth factor) in the heart.

Dr. Victor Dzau, who heads the de-partment of medicine at the Brigham and Women's Hospital in Boston, said, Proof of the concept that you can use a protein to create new blood vessels is an important milestone and step" toward developing such molecular therapies for

The German experiment is the latest in a decades-long quest to find a way to grow new vessels in diseased hearts. In the 1930s, American surgeons sprinkled tale in the sac that surrounds the heart as an irritant to produce inflammation and indirectly improve blood supply to the heart. But the therapy was soon aban-doned because it had limited benefit, in part because the inflammation could not be directed to a specific site and the death rate from surgery was high.

Florida Searches for Tornado Survivors

on Tuesday still missing a day after a series of tornadoes killed at least 37.

Entire neighborhoods in central Florida were turned into heaps of wood, twisted metal and broken glass by the storms. More than 250 people were injured: dusk-to-dawn curfews were in place, and federal aid was on its way.

In the confusion after the storm, 8 to 12 people were reported missing in four central Florida counties.

The storm's fury struck hard for those who retired to Florida or snowbirds who came south for the winter, living in mobile homes or recreational vehicles. Rescuers said tracking

down survivors was difficult sal Studios Florida and other

storm.
"We had to identify the bodies of close friends," said Maria Quadros, manager of the Ponderosa Park campground, where at least 10 people died. "Many people in this park are neighbors up north. They've been coming to this park for 25 years. When you're searching and you find that one you didn't

The Ponderosa was unusually full because spring training for the Houston Astros baseball team was just getting under way at the stadium next door. The stadium was

The Associated Press

KISSIMMEE, Florida — because many people live top tourist attractions were ident Bill Clinton said he would survey the destruction

Tunisia Sees Records Rescuers searched for people records were scattered by the Fourteen counties were on Wednesday.

want to find deceased it breaks you apart."

slightly damaged, but nearby Walt Disney World, Univer-

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granted federal disaster assistance - Volusia County alone of tornadoes in Florida since had \$7.9 million in damage to about 600 buildings, mostly started keeping detailed rearound Daytona Beach. Pres- cords a half-century ago.

This was the deadliest round

the National Weather Service

Photographers Get Jail Terms For Chasing Schwarzenegger

Los Angeles Times !! SANTA MONICA, California — In a case that has highlighted the war between celebrities and the paparazzi, two photographers who chased the actor Amold Schwarzenegger and his wife, Maria Shriver, as they drove their son to preschool have been given jail terms and each fined \$500.

In handing down the sentences, Superior Court Judge Robert Altman said he was offended by the photographers' conduct, noting that Mr. Schwarzenegger had been recovering from heart surgery, "and the defendants knew it." He also noted that Ms. Shriver was five months' pregnant and their 3-year-old was in the back seat of the car when the pursuit took place on May 1. Calling the defendants' actions 'morally wrong,'

ludge Altman handed down a 90-day jail term to Andrew O'Brien, a photographer, and ordered Giles Harrison, a video cameraman, to spend 60 days behind bars. The judge also placed the defendants on "informal"

probation for two years but allowed them to remain free pending appeal — if they each post bail by Wednesday.

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currency earner, providing around 20 percent of receipts. The industry has benefited because Tunisia is seen as safer than Egypt and Algeria. Mr. Maaoui said that in 1997 Tunisia nearly doubled its marketing budget, to

heddine Maaoui said Tuesday.

Can Skip Racy Movies JERUSALEM (AP) — El Al Israel

20 million dinars. Passengers on El Al

billion dinars (\$1.48 billion) from 4.5

million visitors, Tourism Minister Sla-

In 1997, Tunisia had 4.26 million

Tourism is Tunisia's biggest foreign

visitors who spent 1.55 billion dinars.

Airlines will show only cartoons and nature movies in some parts of its planes For Tourism in '98

in hopes of attracting rigorously Orthodox Jews and families traveling with young children, the airline said. TUNIS (Reuters) — Tunisia expects record tourism earnings this year of 1.7

Rigorously Orthodox passengers have complained that some films showed explicit sex, El Al said. Starting next month, no feature films

will be screened in the rear section of the company's Boeing 747-200 jumbo

British Airways will resume nonstop scheduled flights to Abidjan, Ivory Coast, at the end of March, the carrier announced. Starting March 29, British Airways will fly direct from Abidjan to London's Gatwick Airport twice a week, returning via Accra, Ghana, on one of the two flights. Since Air Afrique halted flights to London in 1995, there have been no scheduled direct flights between Ivory Coast and (AFP)

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Stormy from the central Windy and turning colder Cold with snow ecross Plains to the Ohio Valley from England and France Manchurda and North Thursday Into Friday. In Beary snow is Ikaly with snow ecross Popularia to Germany and Scandington and individual coross Scotland, Norway sunny and mid with soak-across Scotland, Norway sunny and much midder by and central Sweden, and day, then colder Scaurday. Undon may have snow in Tokyo Thursday and Friday, then colder Scaurday. Undon may have snow in Tokyo Thursday and Friday, then the East with sunskine in southern Saturday. Parking across with temperatures 8 to 12 with sunskine in southern Saturday. Rainy across and warmer in the West.

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lating whether that could ever be done. works," Dr. Stegmann said.
But because of the way the exper-

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THE RES

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"It is a very broad subpoena," she said. "We view it as an assault on the First Amendment." She said the sub-

poena recalled "the old Star Chamber or

Mr. Blumenthal is considered a close

confidant of the first lady, Hillary Rod-

ham Clinton, and is known to support

her assertion that the Starr investigation

is part of a "vast, right-wing conspir-

including the former presidential adviser

James Carville, have repeatedly sought

to portray Mr. Starr as being far from

independent and as pursuing Republican objectives of besmirching Mr. Clinton's

It was unclear whether Mr. Blumenth-

al might seek the protection of executive

privilege to refuse to answer some ques-

tions. He was accompanied to the federal

courthouse by members of the White

Mr. Lenzner, who heads a firm called Investigative Group Inc., would not con-firm reports that his work for Mr. Clin-

ton's private law firm, Williams & Con-

of Mr. Starr's staff. But he added that

there would be "nothing inappropriate" about doing so. He told The Washington

cently for the office of Robert Benneu,

the attorney for Mr. Clinton in the Paula

The White House has declined to say

what Mr. Lenzner was contracted to do. Michael McCurry, the presidential spokesman, said that Mr. Lenzner was

not "investigating investigators, report-

parties outside the matter.

Mr. Starr to investigate.

the line.'

fair comment.

The subpoenas also drew fire from

Richard Davis, a former special Wa-

tergate prosecutor, said the subpoenas were within Mr. Starr's legal authority

but were a sign of "a bunker mentality" by prosecutors. Jane Kirtley of the Re-

porters Committee for Freedom of the Press called them "ill-advised."

saying the subpoenas had nothing to do

with the areas a federal court authorized

we haven't seen in this town in a long

time," said Joe Lockhart, a White House

spokesman. "The use of subpoenas to

silence criticism is outrageous and over

yers that they consider the spreading of

struction of justice meriting investiga-

nesses, not to criticism of prosecutors,

who as public officials are the subject of

and Mr. Lanzner could also be part of an

investigation Mr. Starr vowed to un-

dertake to ferret out sources of possible

grand jury leaks, his defenders said

employed unnecessarily harsh tactics.

Ms. Lewis "is going through hell," her attorney, Billy Martin, said Monday. It is still unclear whether she will return

Ms. Lewinsky's brother, a college student in Pittsburgh, was also ques-

tioned by federal agents.

Another subpoena that drew criticism was that of Robert Weiner, a press

spokesman for the federal drug control

office, who was asked about phone calls

he made to Maryland officials urging

them to push for an investigation of

Linda Tripp, the woman who taped Ms.

Lewinsky allegedly recounting details

of an affair with Mr. Clinton.

The questioning of Mr. Blumenthal

Mr. Starr's prosecutors have told law-

This is a clear abuse of power that

The White House was barshly critical.

Jones sexual misconduct suit against the

law firm were "very benign."

president.

ers or such."

House counsel's office, however.

White House aides and supporters,

the Gestapo.'

Heart Drug Can Create Blood Vesse Within Da

By Lawrence K. Aline Can York Tarra Vena VEH YORK - Doctor, ME have developed an expenses that creates new omon vester, are used to blood supply long, near which day, after meter conducts a report in an America.

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de company ... MARKE ... 600 -C

- 3/50 (Mg) Justices Won't Let Lawsuits **Leapfrog From State Courts** WASHINGTON - The Supreme Court ruled unanimously Tuesday that lawsuits filed in state courts candispute.

not be transferred to federal courts just because defendants say federal rulings already resolved the matters in Such claims should be fought out in the state courts - and those dissatisfied with the rulings there can always take their case to the appellate 2-to-1 vote last year. courts and eventually to the nation's highest court, Justice Ruth Bader courts were wrong. Ginsburg wrote.

The decision is a victory for four ouisiana residents who sued because they felt cheated out of a second mort-gage they held on a New Orleans property. The case was moved from state to federal court because the bank and business they sued contended that all

interests in the property had been dealt with in a federal bankruptcy case.

A federal trial judge dismissed the lawsuit, and the 5th U.S. Circuit Court of Appeals upheld the dismissal by a

But Justice Ginsburg said the lower

THE AMERICAS

2 New Starr Subpoenas Refuel Fire

White House Says Summonses Aim to Quash Criticism of Prosecutor

By Brian Knowlton International Herald Tribune

WASHINGTON - In a sharp escalation of tensions, a presidential adviser and a private investigator who works for President Bill Clinton's personal lawyers were summoned before a grand jury Tuesday, apparently to be asked about the sources of news reports critical of the prosecutors who are in-

vestigating the president.

The White House immediately attacked the subpoenas as "outrageous" and a "clear abuse of power," aimed at intimidating those who criticize Kenneth Starr, the independent counsel, and

Sidney Blumenthal, the presidential adviser, and Terry Lenzner, the investigator, were to appear before the grand jury investigating allegations that Mr. Climon had a sexual relationship with a former intern, Monica Lewinsky and then urged her to deny it under oath.

Mr. Blumenthal and his lawyers asked Judge Norma Holloway Johnson on Tuesday to quash his subpoena on the grounds that Mr. Starr was exceeding his authority. She refused to do so, and Mr. Blumenthal was to testify later.

Mr. Blumenthal said he was "outraged" and astonished by the range of his subpoena. It demanded "that I name in the White House. iournalists that have talked to me about Ken Starr," he told The New York
Times, "and it demands any records of
conversations I have had with immediates

"We feel we have scored a victory,"

In addition to working for the office of
David Kendall, Mr. Climon's personal
lawyer, Mr. Lenzner has worked reconversations I have had with journalists off." about Ken Starr.'

rageous attempt to intimidate public versation with reporters about Mr. Starr opinion and to silence all reporting that and his office.

might be skeptical or critical of Ken Starr and his methods." He charged that Mr. Starr's office had alerted reporters to

There was no immediate response from the office of the independent counsel. But Mr. Starr's office was known to be angry about reports that emerged last week in the media questioning the professional conduct of two senior Starr

Mr. Blumenthal's subpoena set no time limits, meaning he could have been

With a presidential adviser and an investigator called to testify, the subpoenas were attacked as a 'clear abuse of power.'

asked for documents even from his days working for The New Yorker and The Washington Post prior to joining the nolly, included investigating members Clinton administration after the 1992

On Tuesday, Judge Johnson limited about doing so. He told The Washington the subpoena to Mr. Blumenthal's time Post that his activities on behalf of the

We feel we have scored a victory."

bout Ken Starr."

Ms. Marsh said the subpoena demanded phone logs and records of any con-

Campaign Finance Reform Struggles for Life in Senate

By Helen Dewar ashington Post Service

WASHINGTON — The Senate has opened its latest debate on legislation to overhaul U.S. campaign-finance laws, but its sponsors appear well short of the votes they will need to cut off a Republican-led filibuster against the mea-

"Right now we don't have the 60 votes" needed to force the bill to a vote, said Senator Joseph Lieberman, Democrat of Connecticut.

Others indicated Monday that the vote count was seven or eight short of 60, just as it was last year when the legislation succumbed to a Republican filibuster, a tactic to extend debate on a bill until the delay eventually kills it The legislation, sponsored by Sen-

ators John McCain, Republican of Arizona, and Russell Feingold, Democrat of Wisconsin, would ban unregulated 'soft money'' contributions to national political parties, curb so-called issue advertising that targets specific candidates and tighten disclosure and other rules aimed at controlling the influence of special interests on elections.

Those steps are necessary because "our democracy has become a huge bazaar for powerful traders" who use money to buy influence in Washington, Mr. Feingold argued. But Senator Mitch McConnell. Republican of Kentucky. and other opponents said the bill would violate constitutional guarantees of free speech and limit political participation by the public.

The Senate majority leader, Trent

Lott, Republican of Mississippi, kicked off the new battle by offering the same alternative to the McCain-Feingold bill that he offered last year: one that would require labor unions to obtain advance the written consent of their members if

ion-dues proposal, Mr. Lott offered no any misinformation about the independnew groinds for compromise. He also ent counsel's office as a possible ob-indicated that he would probably not struction of justice meriting investiga-We have a lot of thir

Snowe of Maine and James Jeffords of Vermont, on the issue of union contributions. Their proposal would require disclosure of contributors to broadcast advertisements that target specific candidates within 60 days of a general election and 30 days of a primary and would prohibit the use of union or cor-

If Democrats go along with the com-promise, the McCain-Feingold forces ould almost certainly be able to sink Mr. Lott's union-dues proposal and prevent him from scuttling their bill.

But such an agreement would not

they want to use union dues for political Mr. Lott described his proposal as essential to ensure voluntary participa-tion in politics. Democrats, as they did last year, described it as a "poison pill" aimed at killing the McCain-Feingold

bill by turning Democrats against it.

By limiting his alternative to the un-

allow the debate to continue beyond this we don't have a lot of time," he said. It may also become clear whether Democrats will support a compromise drafted by two Republicans, Olympia

porate funds for such ads.

necessarily get them any more votes on ending the filibuster.



POLITICAL NOTES

LOG US IN - Hillary Clinton, right, and students from Jefferson Junior High School in Washington examining the First Lady's Library web site on a computer at the White House. At the left is Marshal Bush and in front of Mrs. Clinton is Walker Bush, two grandchildren of former President George Bush.

The Battle Escalates Over Foster's Notes

Whitewater special prosecutor to see decision on how candid they will be in notes of conversations between the former White House deputy counsel Vincent Foster Jr. and his lawyer has galvanized the legal profession and people who care for the terminally ill. Several lawyers organizations and the National Hospice Organization have asked the Supreme Court to intervene in a case that is testing the tenet of attorneyclient privilege. They want the justices to rule that the privilege should be re-

spected even after a client has died. While the issue over the Foster notes is on the margins of the Whitewater investigation, it raises a larger question: whether an individual can be confident that conversations with a lawyer will not be revealed to family members or business associates, let alone a prosecutor (which the pending case tests), after the individual's death.

The prosecutor, Kenneth Starr, is seeking the notes as part of his investigation into the 1993 dismissals at the White House travel office.

ing legal help. "They're the ones who mangled in the process. WASHINGTON - An effort by the are going to be confronted with the disclosing potentially embarrassing in-

formation," he said.

Mr. Levy has filed a brief on behalf vers and others.

Similarly, the American Bar Association told the justices that the case could affect millions of older or sick children or wrongs done to others.

Mr. Starr has argued that any need for confidentiality is outweighed by the interest in obtaining relevant evidence for a criminal proceeding. (WP)

Court Deals Blow To National Archives

WASHINGTON --- A panel of three federal judges has made clear that they to ga think former President Richard Nix- deal.

"This case is of critical concern to on's estate should have sole custody of the legal profession as a whole," Mark 819 hours of "personal" conversa-Levy, a lawyer, said. But he added that tions from his White House tapes, even the case could mostly affect those seek- if the original recordings have to be

The appeals court judges have yet to issue a formal ruling, but at a half-hour hearing Monday they repeatedly criticized the Justice Department's contention that the 1974 law confiscating of the hospice group, the National As-sociation of Criminal Defense Law-ment to cut up the fragile originals and ment to cut up the fragile originals and then return the personal snippets to the Nixon estate

Officials at the National Archives. which contends that important historpeople who might be afraid to talk ical material will be destroyed as a about hidden assets, out-of-wedlock result, said that some 17,000 "edits" will be required on the 3,700 hours of original tapes.

(WP) Quote/Unquote

Frank Sesno of CNN, on attending a George Washington University bas-ketball game with William Ginsburg, Monica Lewinsky's attorney. "You do lots of different things with sources. You take them to dinner, you take them to games, you pursue them. It's no big deal." (WP)

Away From Politics

 Pointing across a Florida struction normally applies only to wit- courtroom with a shiny prosthetic arm, a woman identified Lawrence Singleton as the man who raped and mutilated her 20 years ago in California, when she was 15. Mr. Singleton, convicted of murdering a woman in Tampa, could face a death sentence after the penalty phase, in which Mary Vincent was a witness. "I was raped

Mr. Starr and Mr. Kendall, the president's lawyer, traded charges about the alleged leaks this month, each side acand I had my hands cut off," Miss Vincent said of the 1978 cusing the other of being the source. Mickey Kantor, the former commerce attack. Mr. Singleton, 70, was secretary who is working as a private paroled 10 years ago on that lawyer for Mr. Clinton in the Lewinsky investigation, successfully fended off a threatened subpoena. He argued that it

• Georgetown University in Washington, the nation's oldest Roman Catholic uniwould violate attorney-client privilege. Such privilege has been ruled generally not to apply to government lawyers.

Mr. Starr's office had already come versity, will have crucifixes put in all but one classroom under sharp criticism. Critics say the building, a decision aimed at former judge has cast too wide a net and balancing the university's religious origins with its di-These, they say, include the two days verse student body. The deof questioning of Monica Lewinsky's mother, Marcia Lewis, that left her severely traumatized, according to her

citixes classrooms. They will be in all buildings killed Ned and Celene Black- the worst rabies outbreak in except one for interfaith and multicultural events.

· American high school seniors are among the world's worst at mathematics and science, according to an international study. They outdid those of only three countries — Lithuania, South Africa and Cyprus — among students of 21 nations that took part in the Third International Mathematics and Science Study. The report ranked the Netherlands and Sweden as having the top students in mathematics and science. Asian countries chose not to

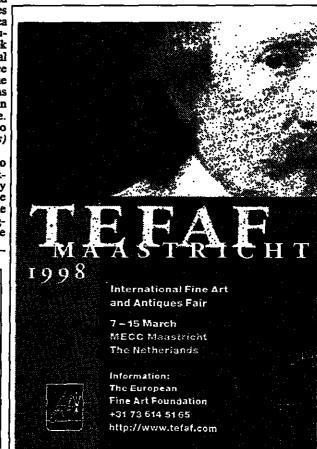
take part. A Montana drifter who murdered a couple was executed Tuesday, taking any hope of an explanation for the killings to his grave. In the cision follows a drive by nine years Terry Allen Lang-Catholic students to have cru-ford, 31, was on death row, he

never said why he tied up and was only the state's second execution since 1943. (AP)

Carolina zoo over the week- bies.

wood at their ranch home. It the state in nearly 40 years. She was bitten by a wild gray fox at the North Carolina State Zoological Park in • A 7-year-old girl attacked Asheboro. The fox was killed by a rabid fox at a North after it tested positive for ra-

end was the latest victim



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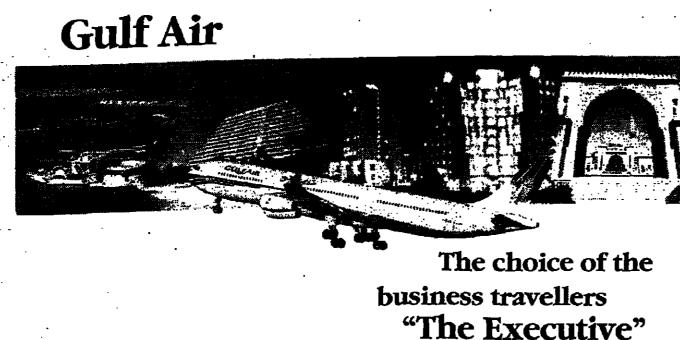
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ASIA/PACIFIC

Buffing Burma's Image: Lobbyists' Pot of Gold

Firms Take Aim at Washington's Sanctions

By R. Jeffrey Smith

WASHINGTON — The military Tulers of Burma are well aware they have Defense Department and State Departan image problem in Washington. The Clinton administration and human rights groups regularly recount how the gencrals took office by hijacking a 1990 election, keep hundreds of opponents in inhumane prisons and solicit investments from Asian drug lords.

But a bad image can mean big business for Washington's public relations and lobbying firms. Several firms have makers and staff on Capitol Hill. been conducting a campaign on Burma's behalf in classic Washington style producing upbeat newsletters, arranging seminars and interviews and financing all-expense-paid trips - partly to per-suade the Clinton administration to lift trade sanctions against the regime.
For a fee of nearly \$500,000, for ex-

ample, a Burmese company that U.S. officials say is close to the military leadership hired a former assistant secretary of state for narcotics control, Ann Wrobleski, and her lobbying firm, Jefferson Waterman International, last year to communicate the company's "positions and interests," according to the contract. Ms. Wrobleski is well known to the regime from her counter-narcotics work, which occurred when Burma was becoming the principal exporter of heroin

sold on U.S. streets. Another well-connected firm in Burma's capital of Rangoon hired a public relations firm and a lobbying firm last the Soros Foundation's Open Society year, paying \$252,000 to Jackson Bain, a former television reporter, to help the Burmese Embassy burnish the country's reputation, and an undisclosed sum to the Atlantic Group, a lobbying company that is working more directly to help overturn the U.S. sanctions.

In addition, various U.S. corporations that want to do business with Burma or already invest there, including Unocal Corp., an energy company, have been spending money to promote the idea that Washington's barriers to new U.S. trade with Burma do not reflect a politically sound U.S. strategy. The sanctions, which President Bill Clinton imposed last May, bar new investment by U.S. firms in commercial or energy projects. A Washington educational and ad-

vocacy organization called The International Center drew on donations from such corporations to help fund a trip in October by three former high-ranking ment officials, who met with top military officials as well as with the opposition leader Aung San Suu Kyi, the winner of the 1991 Nobel Peace Prize.

The three former officials, Morton Abramowitz, Richard Armitage and Michael Armacost, subsequently sent their policy advice to Samuel Berger, the national security adviser, and briefed law-

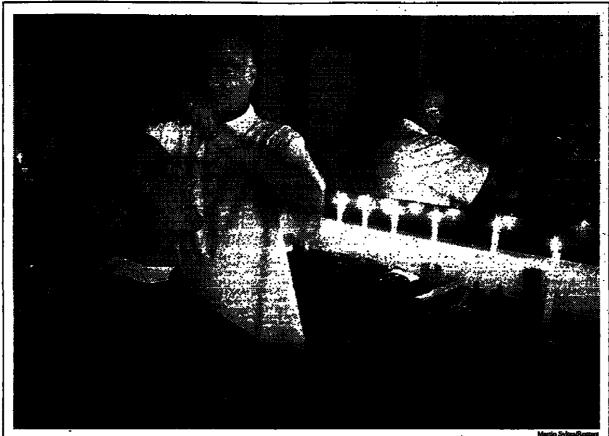
In a private letter to Mr. Berger, the three men counseled that some sanctions should remain in place, but urged that Washington try to adopt a more flexible approach permitting international loans for health care and education. Eventually, they added. Washington should reconsider keeping any sanctions on Burma. "Sanctions over time will become a wasting asset and slow Bunna's expo-sure to the outside world," they wrote. The administration has given no hint

that it plans to relax Burma sanctions. Unocal, which has a 28 percent stake in a billion-dollar natural gas project in Burma, gave \$50,000 to The International Center last July, after hearing from Frances Zwenig, the center's director, about the trip proposal in March. But Ms. Zwenig said the funds were not intermingled with those of the other corpo-

rations that helped underwrite the trip. Institute Burma Project, complained that the reception Burma gets from such institutions in Washington "sends really mixed signals to a government that is beginning to feel the pressure of the isolation and the sanction

Lobbyists promoting a positive image of Burma say that they are doing nothing wrong. Mr. Bain said he knew the Burmese government was repressive. But he said he enjoyed the challenge of disseminating information that gave a fuller picture of the country.

The work is an uphill battle. According to the State Department's most recent report on Burma, the Burmese regime "made no progress" in moving toward democratization and continued its "severe violations" of human rights.



Neville Spence working by candlelight as the blackout in Auckland dragged into its fifth week. The power company said Tuesday that it would take another two weeks for all electricity to be restored to the city.

Angry Auckland Is Still in the Dark

Parliament Demands Answers as Blackout Forces Firms to Flee the City

AUCKLAND, New Zealand - The government was engulfed in a political storm Tuesday as electricity suppliers said it could take two weeks to end a blackout that has cut all power to New Zealand's commercial hub.

During a debate in Parliament, Deputy Prime Minister Winston Peters assailed the retail electricity supplier Mercury Energy in an attack that amounted to an assault on the govemment's efforts to privatize and de-

regulate the electricity industry. The last of four cables feeding Anckland's central business district failed Friday night, and it may take until March 9 before normal services can be restored.

The first of the electrical cables failed on Jan. 22, the second on Feb. 9 and the third on Thursday. The gasfilled cables are 40 years old and were supposed to have a working life of 60

Hundreds of residents have been evacuated, universities and technical institutes have been closed and legal and corporate headquarters have fled to the suburbs. Wellington and Aus-

The blackout was extended Tuesday

though the utility had conservatively the nation's economic growth this planned to have all four cables back on line by March 9, consumers should not count on the service being totally re-

"If you have got power, don't expect to keep it. If you don't have it, don't expect it back," Mr. Gibbons said. The mayor of Auckland, Les Mills, said businesses that had moved out of the city should plan to move back as of

March 9. "There will be some angry

people; there will be some rotting food," he said.
"I know some people who will enjoy going off and having a holiday at

In Parliament, meanwhile, Energy Minister Max Bradford said: "This is little short of a disaster, and nobody can gainsay that. It should have never appened, but we have to learn from what happened, why it happened, so that we can at least plan with some certainty that it will never happen

He defended his "electricity reforms" and said a government investigation would determine what had to another suburb, and water-heating in

The manager of the Mercury network, Richard Gibbons, said that although the utilize had contained with the said that although the utilize had contained with the said that although the utilize had contained with the said that although the utilize had contained with the said that although the utilize had contained with the said that although the utilize had contained with the said that although the utilize had contained with the said that although the utilize had contained with the said that although t

"We've got one of the most modern cities in the world reduced to Third World status, and we in this government are going to discover what kind of operation Mercury Energy was running and who was responsible for what happened," he said.

Mr. Peters said the company's annual report last year had warned of a likely cable failure. This emergency cannot be blamed

on bad luck," he continued, "it cannot be blamed on coincidence, it cannot be. blamed on pure chance, freak events or

Mr. Gibbons of Mercury Energy has said he does not know why the cables

The company is owned by its customers through a trust, but in an unusual arrangement five of its nine directors are appointed by an Auckland law firm, Russell McVaugh.

The owners — the public — have no control over the company, and Mr. Peters said he wanted the inquiry to establish why that was so.

U.S. Accuses Of Hawking **Organs From** Slain Chinese

By Blaine Harden

NEW YORK - Two men have by charged with conspiracy to sell orgi taken from the corpses of execu Chinese prisoners.

The two allegedly offered to sells neys, livers, pancreases, comeas, lie from nonsmokers and skin from year

people.

U.S. Attorney Mary Jo White a Monday that the suspects were arre. Friday in New York after offering to organs to an FBI agent posing as a mber of the board of a dialysis center. of the two carried documents identify him as a former prosecutor in Chin Hainan Province and claimed to ly participated in executing prisoners.

The United States suffers fronc acute shortage of organs for transp with about 38,000 people waiting kidneys and about 9,800 waiting livers. Human-rights organizations in long asserted, and the Chinese gov ment has long denied, that Chinaal vests organs from executed priso_{id}. About 4,000 Chinese prisoners wer a ecuted in 1996.

[China on Tuesday again denied: a program to sell organs of exece prisoners, Renters reported — Beijing.

["The Chinese government ha

dicated that such incidents will not a pen in China," a Foreign Minn spokesman said. "If such incidente occur, Chinese law will punish the

A federal law passed last year ma a felony to sell organs for transplant; the charges filed Monday apparent! the first brought under that law cording to the U.S. attorney's offi New York.

In the meeting Friday with the a one of the suspects. Cheng Yong W41, identified as the former Ch prosecutor, discussed methods by v. Chinese prisoners were executeding, said the organs he wanted to sell wery come from prisoners, according tilke federal complaint.

The former prosecutor, a Chines, on izen who entered the United Stateany May on a work visa, told an FBam former that he had "participated dish execution of Chinese prisoners, old cording to the complaint.

The second man, Xingqi Fu, ble, New York businessman who also col-by the name of Frank Fu, offered t. the FBI undercover agent two co the for \$5,000, according to the compand

Taiwan Reacts Mutedly To China's Offer of Talks

By Edward A. Gargan New York Times Service

HONG KONG — After two and a half publicly Taiwan officials insist they are Tuesday to thaw its relations with any discussions be limited to topics like Taiwan by offering to resume discussions over the future of the island, an political issues are not on the table. island Beijing regards as a rebel province and which it still threatens to retake by military force.

The invitation, in a letter, comes on the heels of a series of visits to the island tionalist army fleeing to Taiwan, the two by former senior American officials, all sides of the Taiwan Strait have been of whom urged Taipei to begin talking to Beijing again. The Beijing invitation read, "We are willing to discuss procedural matters regarding opening polit-ical talks across the Taiwan Strait and we growing influence on Asia, did both are prepared to resume discussions of economic and technical issues.'

In a muted response, Chang King-yuh, the chairman of the Mainland Affairs Council, the body that devises the govemment's strategy toward Beijing, described Beijing's letter as "posttive." For Taiwan's leaders, the invitation comes at dependent, sovereign state."

a time when they feel they are under growing pressure from the United States to renew contacts with Beijing. And while talk, they adamantly insist that commercial relations and travel links;

Since Mao Zedong's armies marched into Beijing in October 1949, and then quickly captured the rest of the main-land, sending Chiang Kai-shek's Naformally at war. Only in 1993, after virtually all of Taiwan's diplomatic relations with the world had evaporated sides agree to meet.

While Beijing has repeatedly and pub-licly declared that Taiwan is an integral part of China, Taiwan has maintained a rhetorically ambidextrous posture that

Kim Girds for Struggle on Choice of Prime Minister

By Don Kirk

onal Herald Tribun SEOUL - Within hours of his inauguration Wednesday, Kim Dae Jung faces what his aides view as a litmus test of his ability to govern effectively in the coming months: He will try to persuade the National Assembly to ratify his choice of one of Korea's most durable

political survivors as prime minister. "The chances are 50-50," a member of Kim Dae Jung's transition team said

Jame on the prime minister after the inaugural speech he was to give Wednesday, Kim Dae Jung planned to urge the assembly to approve his choice of the prime minister and back economic legislation necessary for a Kompanion with the prime minister after the inauguration wednesday morning on the steps of the great domed assembly building here.

Liberal Democrats.

Kim Jong Pil, 72, who ran a distant third in the 1987 presidential and the steps of the prime minister after the inauguration wednesday morning on the steps of the great domed assembly building here.

Members of both Kim Dae Jung's National Congress for New Politics and Congress and United Liberal Democrats. legislation necessary for a Korea "standing on the brink of disaster."

"We will never be able to overcome today's crisis without cooperation from you," said the prepared text of the

The choice of Kim Jong Pil faces Tuesday as politicians on all sides in the assembly prepared for the battle over the selection of Kim Jong Pil, founder of the argues that lacks the background and providing the 150 votes needed to ensure

combined total of 121 seats, the minority parties are hoping to pick up support from a dozen members of splinter parties

Kim Jong Pil's United Liberal Demo-crats are hoping for a split in the ranks of Jung. Kim Dae Jung, 74, waging his the Grand Nanional Party, which holds 162 of the assembly's 299 seats. With a region and would not have won without Kim Jon Pil's backing.
A former army colonel, Kim Jong Pil

was a principal figure in the 1961 coup that brought General Park to power. Kim Jong Pil later formed the Korean Central ability to deal with an economic crisis approval of Kim Jong Pil.

Intelligence Agency, and has forced South Korea to get help from the International Monetary Fund.

"It's really critical for us," said the "Assembly members were to begin de-"

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"It's really critical for us," said the "It's that has forced South Korea to get help from the Intelligence Agency, and he was prime minister under the dictatorial Park that has forced South Korea to get help from the Intelligence Agency, and he was prime minister when government agents kid-"

"It's really critical for us," said the "It's that has forced South Korea to get help from the Intelligence Agency, and he was prime minister under the dictatorial Park that has forced South Korea to get help from the Intelligence Agency, and he was prime minister under the dictatorial Park that has forced South Korea to get help from the Intelligence Agency, and he was prime minister under the dictatorial Park that has forced South Korea to get help from the Intelligence Agency, and he was prime minister under the Intelligence Agency, and he was prime minister und

BRIEFLY

Troops Patrol Sumatra

JAKARTA — Indonesian troops were series of riots against rising prices, the first to hit the western island, residents and policemen said Tuesday.

Residents said the towns of Rantau

**Particle of the control of the co

Prapat and Aeknabara, in North Sumatra province, were calm after last week's riots in which a mob looted and ransacked shops selling basic commodities. At least five people have been killed and

scores of shops looted and burned in recent weeks by mobs angered by rising prices on the islands of Java, Sulawesi, Flores and President Mohammed Rafiq Tarar ad-Sumbawa.

blame the merchants rather than government policies for the price rises. (Reuters)

Marcos in Poll Dispute

MANILA — The Philippine elections commission suspended a chaotic hearing Tuesday on the disqualification of dozens of lawyer for Imelda Marcos, widow of former between the two Islamic countries. (AP) President Ferdinand Marcos, demanded the chief commissioner step aside.

robe who claimed to be god, competed for attention, Vicente Millora, Mrs. Marcos's lawyer, insisted that the chairman of the Union Tuesday for its "wise decision" not commission should disqualify himself for to criticize Beijing for human-rights abuses having said that only a few candidates de-in a UN resolution, saying it welcomed nonserve to run in the May 11 election.

Bernardo Pardo, the commission chair-

didates that they must demonstrate at Tuesday's hearing why they should not be elim-inated as "nuisance" candidates.

After Mr. Millora refused to stop speakparrolling two towns on Sumatra after a ing, Mr. Pardo declared the hearing over. Candidates were told to submit written doc-

Pakistan to Push Islam

ISLAMABAD — Setting the tone for what promises to be a strongly religious tenure, Pakistan's new president urged Parliament on Monday to give Islam a stronger

vocated creation of an Islamic banking sys-Shops owned by ethnic Chinese have tem, called for greater religious influence borne the brunt of recent attacks as rioters over state broadcasting, and suggested appointing a team to travel the world enhancing the image of Islam.

Mr. Tarar's first speech to Parliament came on the heels of a weekend of ethnic and sectarian violence that left 11 people dead. Two of the dead were Iranian Shiite Muslims, believed to have been killed Friday by militant Sunni Muslims in Karachi. Iran warned that more violence against its "nuisance" presidential candidates after a citizens could seriously damage relations

As 41 rival candidates, including one in a **China Lauds EU Stance**

BEUING - China praised the European

confrontational dialogue on the issue.

The EU announced Monday that it would man, said last week that most of the 83 not submit a resolution at the March 16-24 registered presidential candidates, includ- annual meeting of the UN Commission on ing Mrs. Marcos, were not serious con- Human Rights in Geneva. The 15-nation tenders because they had insufficient re- group cited "encouraging results" from sources, little backing, or no political party. diplomatic contacts including the release of The commission told all but seven can the dissident Wei Jingsheng. (AP)

KOREA: Kim Takes the Helm, Calling for Reconciliation With Authoritarian Past

Continued from Page 1

to the economic collapse that nearly left the world's 11th-largest economy bank-rupt just before Christmas.

A populist and popular leader who has reassured the nation with calm competence since his December election, Mr. Kim promises to be the most open, democratic leader in the nation's history. He tried to narrow the gap between the president and people by inviting many ordinary people to his inauguration and thanking them for "giving birth to a genuine 'Gov-

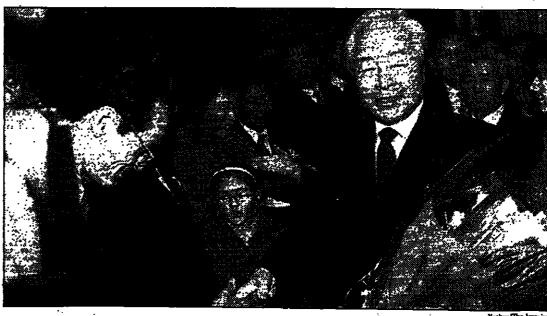
erument of the People."

That gesture followed an extraordinary American-style "town meeting" with citizens who were able to question the president-elect directly. For a country more accustomed to dictators and isolated leaders, Mr. Kim's openness is startling.

The inauguration is steeped in the themes designed to remind South Koreans of their past victories and fuel them with pride to face the dif-ficult days ahead. In the last few months, South Korea has gode from being the a world economic power to begging the IMF for a \$60 billion emergency bailout. A million or more people are expected to lose jobs in the months ahead as IMF-ordered financial reforms are carried out.

Mr. Kim, who has fought back from the brink of death on several occasions, including at least two assassination ceremony to prepare his nation to fight the same kind of struggle that has colored his life. He also called for help from the opposition party in the National Assembly, which has been the content in 1948 and the 1988 content in 1948 content

governing party here for decades.
"I will consult with you on all



President Kim Young Sam greeting neighbors Tuesday as he returned to his home at the end of his term,

tolling of the Poshin-gak bell, which was rung in 1945 to announce the end the Korean Peninsula, and later the formation of the South Korean republic. As a "flame of hope" was lighted attempts, designed the inauguration atop Namsan Mountain in central Seoul, the crowd gathered in the

Summer Olympics held in Seoul.

disaster," the draft of Mr. Kim's speech said.

The ceremony was to begin with a Korea was to be symbolically mixed money for a rapid integration with the North, which is one of the most impoverished nations in the world and is

In a departure from the hawkish was rung in 1945 to announce the end of Japan's brutal 35-year occupation of stepping down as president, Kim Dae Mr. Kim said that he Jung also said his goal was to reconcile ally end the "shame" of the divided with North Korea, the world's last peninsula through a cooperative regreat Stalinist bastion and a sworn enemy of its capitalist sibling.

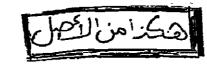
Mr. Kim spoke directly to North nication with the isolated country.

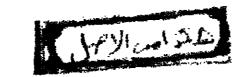
Coreans, assuring them that whatever "The Cold-War style of Southmonist half are gone.

poverished nations in the world and is plagued by chronic food shortages

Mr. Kim said that he would graduunification and that he would push for immediate improvements in commu-

whether their own parents and broth-"I will consult with you on all issues; you, in return, must help me, if only for one year — this year — when the nation is standing on the brink of the nation is standing the nation is standing to the nation is s





U.S. Accuses Of Hawking Organs From Slain Chinese

By Blaine Harden

NEW YORK - Two men havet charged with conspirate to sell up taken from the corpses of care

The two allegedly offered to the the two and some of the self from the freeze and the from the

Monday that the suspens were and Friedry in New York after offensely eraces to an FBI agent posing as an ber of the board of a dialysis coner (of the two corried documents dentity print 32 T totales prosecutor in Can Hainar, Province and claimed to k participated in executing prisoner,

The United States suffers from The United States suiters from active shortage of organs for transfers with about 18,000 people watting watting a board about 9,800 watting livers. Human-nights organizations livers asserted and the Chinese over the course for livery asserted and the Chinese over the course for livery lin trent has long denied that China a vests organs from executed pisc.

Aftern 4000 Chanese prisoner was resided in 1996.

(Chura on Tuesday again denieday a program to sell organs of erac presenters. Reuters reported in

Berging Chinese government by datated that such incidents will not get in China. a Foreign Mine specke strain said in such incidents execut. Crimese law will punish the 1.

A training to seed the learner a treat to the same to transplace the course of the same to Monday apparent the transplace that he course that Services to the U.S. attorney's office.

In the most ty Entity with the owner of the kill beat. Chang You ha 41, territoria de the former Che personate and including in ित्रकारक तत्त्व प्राप्त भटाः शताकाः अस्ति तत्त्व स्तुत्व तत्त्व प्राप्तकः स्वताकाः greater in a little tiete, strophysic

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Market 1

PRINCE LANGE

EUROPE

Angry With Court, De Niro Promises to Shun France

Agènce France-Presse

PARIS — In a bitter attack against France, the film star Robert De Niro said Tuesday that he would motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motto, Liberty, Equality and France in the film star Robert motton in the film star Robert mottage in the film star Robert motton in the film star Rober of a highly publicized nine-hour interrogation about an international

call-girl ring:
"I will never return to France," the American actor told the newspaper Le Monde. "I will advise my friends against coming. I don't care

Mr. De Niro, who has been in movie, was called in for questioning for questioning by a magistrate, Fre- after a full night's work on "Ronin" on Feb. 10 as a witness in the in-

vestigation of a prostitution ring.
"I have never in my whole life paid a woman," the 54-year-old acwill send your Legion of Honor a crime. But I have never had to."

freedom of movement and right to door of his apartment in the swank Mr. De Niro, who has been in legal privacy because of the con-Bristol Hotel.

Paris since October to make a ditions in which he was brought in Mr. De Niro

deric N'Guyen. actor accused Mr. N'Guyen of about the Cannes film festival. And I tor said. "And if I had, it wouldn't be brought to police headquarters without warning and under heavy escort place outside his work hours.

This month, his counsel, Georges and for keeping him from his work "I went crazy," he said, when

Mr. De Niro had just gone to sleep with the director John Franken-In Le Monde, the Oscar-winning heimer and Mr. Kiejman was reported to have advised Mr. N'Guyen

"There were no charges against me," Mr. De Niro said. "My name was in an address book and someone half a dozen officers knocked at the had seen me in a villa. So what? They showed me photos of young women and asked if I knew them, I

knew one and I'd seen two. "Had I paid them?" he contin-

ued. "No, no and no. "Now I have to explain to my family that I was an accidental victim, but there's always that false saying about there being no smoke without fire."

The Millennium Dome

Attracts Deep Pockets

LONDON -- British and American companies have prom-

Robert Ayling, BA's chief and chairman of the government-

owned New Millennium Experience Company, said compa-

He said that he was negotiating for an additional £16 million in sponsorship funds and that talks were continuing with about

Mr. Ayling said at a news conference after Prime Minister Tony Blair unveiled a preview of the dome's contents. "People will not want to be left out."

The £758 million building is the biggest single construction project in Europe, and the most ambitious effort by any

government to celebrate the turn of the century. The exhibition

inside is billed as a multimedia experience about the nature of

ahead of expectations. The target is £150 million.

Mr. Blair, speaking to a gathering of potential business

sponsors over breakfast, said British Telecommunications,

Manpower Inc., the supermarket chain Tesco and the satellite

television broadcaster BSkyB had each pledged £12 million as

Mr. Ayling said sponsorship pledges were running slightly

time and the way Britons will live in the 21st century.

There will be no difficulty at all in attracting support,"

nies had promised £58.8 million (\$96.5 million) so far.

ised millions of pounds to sponsor the Millennium Dome. which is under construction in southeast London, the chief

executive of British Airways said Tuesday.

40 other companies.



BRIEFLY

SUMMITRY— Chancellor Helmut Kohl of Germany and Prime Minister Jose Maria Aznar bowing Tuesday to an honor guard near Madrid.

3 Spanish Basques Sentenced

MADRID - A Spanish court sentenced three members of the Basque separatist group ETA to 30 years in prison Tuesday for an armed attack on a policeman, a legal source said.

The three — Agustin Almaraz Larranaga, Jose Ignacio Alonso Rubio and Armando Legaz — were convicted in the shooting in December 1992 in the Basque city of San Sebastian.

They were also ordered to pay 350 million pesetas (\$2.3 million) to the officer, Isidro Artigas Agesta. He was hit by several shots while he worked in an identity papers office and was left a paraplegic.

Mr. Almaraz and Mr. Alonso had previously been

sentenced to 29 years in prison for involvement in a

In Diana's Hometown, Her Brother's No Prince of Hearts

perienced diplomat, whom openly criticized the govern-largely ceremonial post. He paper, serving as executive many considered the likely ment, arguing that the surest was elected in 1987 to a chair editor from 1973 to 1976 and,

By Sarah Lyall New York Times Service

GREAT BRINGTON. England - At a recent meeting, the parish council in this tiny village presented its new footpath report. It disclosed its plans for Operation Spring Cleaning, in which volunteers help tidy the shrubbery and traffic situation on Main

ana. Princess of Wales: to build a café and a Diana gift shop, and to construct a 500car parking lot to prepare for the hundreds of thousands of the area this summer.

New York Times Service

de Areilza y Martinez de Ro-

das, 88, who was Francisco

Franco's ambassador to the

United States in the 1950s but

as foreign minister, died here

As foreign minister from

Mr. de Areilza toured foreign

capitals to explain that a shift

to democracy was afoot in Spain. But in July 1976, King Juan Carlos I announced the

selection of a young reformer,

Adolfo Suarez, as prime min-ister, bypassing the more ex-

December 1975 to June 1976, in 1936, Mr. de Areilza

MADRID - Jose Maria

That is only the beginning. Next to a village with 220 residents and no traffic lights, the earl is also planning an ana's memory in June. In a move that has successfully other side of his 8,500-acre said during their divorce pro-

A computer graphic made available Tuesday showing "The Body Zone," an exhibit planned for the dome.

woodland, to developers. ticularly eager to see him.

After a brief moment of memory by charging a steep public glory, when he rose \$16 for tickets to Althorp, like a fury at Diana's funeral people from around the world in September and attacked the being killed in an automobile who are sure to descend on British royal family for mistreating her, he tumbled

later sourced on the government and, after the dictator's in 1932 and 1936 on a plating later sourced briefly in 1932 and 1936 on a plating later sourced briefly in 1932 and 1936 on a plating later sourced in 1969

When the civil war began

fought for Franco, and in

quickly from favor. He had 33-year-old earl's efforts to not at all pleased with the only himself to blame, the force Britain to enact a prifeeling seemed to be: He had vacy law that would make it sands of mourners, zealots, forgotten about his own glass illegal for the news media to pilgrims, tourists, gawkers open-air rock concert in Di- house when he started to delve into people's private and thrill-seekers converging throw stones.

(3,400-hectare) estate, he is ceedings that the earl had reproposing to sell 400 acres of peatedly cheated on her even pick up debris. It reviewed the property, some of it pristine as she was suffering from anorexia, drug addiction and al-Lord Spencer, who refuses coholism. The press he had the village's most popular ab-And it discussed Earl Spen- to give interviews and who pilloried reported that he had sentee landlord. cer's proposals to convert a spends most of his time in sold stories about his oncebis estate, Althorp, into a museum honoring his sister, of Moles: to Propose of Moles: to people in Britain are not par- bers of the public accused him of cashing in on Diana's

> accident in Paris. To add insult to injury, the

hoice. method to restore democracy at the Spanish Royal Born in Portugalete to a in Spain was to bring back the Academy.

Carlos, as his successor as

In the late 1970s, Mr. de

head of state.

Jose Maria de Areilza, Spanish Diplomat, Dies

wealthy family, he took a law monarchy. In 1966 he became degree in 1932 at the Uni-the principal aide to Juan de

form seeking to restore the exiled King Alfonso XIII. de Borbon's son, Prince Juan

1937 was appointed mayor of Areilza helped found two

Bilbao. He was ambassador to Argentina from 1947 to any 1950; to the United States from 1954 to 1960, and to was elected to Parliament in 1979. In 1981, he from 1954 to 1960, and to was elected president of the

France from 1960 to 1964. parliamentary assembly of the Council of Europe, a

where she was buried after

lives was rejected last month The criticisms came thick when the European Court of for nonexistent restaurants, alienated the neighbors on the and fast. His wife, Victoria, Human Rights summarily stores, parking places and

dismissed his case. None of this really affects Great Brington and the plan-

30-year-old resident. "But acts like a bit of a prat." While residents respect

Althorp's new international with the earl's plight, they are tions of his grand scheme.

Ross Wetzsteon, 65,

Village Voice Editor

NEW YORK (NYT)

Ross Wetzsteon, 65, a long-

time editor at The Village

Voice who helped create the Obie Awards for off-Broadway and off-off-Broadway theater and was for 28 years

the chairman and host of the

angual event, died Friday

Mr. Wetzsteon was among

the most prominent figures in

the off-Broadway world. As a

writer and editor, he called attention to the work of many

fledgling theater companies

as well as playwrights, in-cluding Sam Shepard, David Mamet and Wallace Shawn.

Mr. Wetzsteon began at

after heart surgery.

on their village and searching

"Goodness me, what a mess we're going to be in," ning applications, although it one resident said, sharing the has not made Lord Spencer general feeling of dread as summer approaches: The villagers know it is going to be

They mention Elvis and the guy's a multimillionaire Graceland under their breaths, with a lovely house, and he wonder if what one resident called "Di-olatry" has not perhaps been carried too far, and say the earl has not consignificance and sympathize sidered the broader implica-

briefly, as editor in chief in 1974. Since 1976, he had

been senior editor. He had

recently completed a book,

tellectual History of Green-wich Village," which is be-ing published by Simon &

Francis Harry Hinsley,

79, a British historian and au-

thority on wartime intelli-

gence and naval warfare, died

Feb. 16 in Cambridge, Eng-

land. He was an undergradu-

ate at St. John's College,

Cambridge, in 1939 when he

was recruited by the Foreign Office for its code-breaking

headquarters at Bletchley

Park. Later he became the of-

ficial historian of British intelligence. He was a professor, lecturer and research

'Republic of Dreams: An In-

"Should we build 500 toilets?" the council chairman, Andrew Shaw, asked. "I don't know. But we do know that 152,500 tickets have been sold, and there is no place for the people to park. The proposals now are in clear conflict with county and local and national planning policy."

A spokesman for the earl, Shelley-Anne Claircourt, said the estate had in fact discussed its plan with the village before submitting its ap-plication. "The residents and the police were consulted." she said. "There's a lot of people to consult."

On the other side of the estate, residents are already massing in opposition to the earl's efforts to sell off a chunk of land so developers can build what is derisively called Dianaville. Current plans include housing for 6,000 people, schools, an industrial park, megastores and a bus station.

■ Adultery Suit Settled

The South African Press Association said Tuesday that Lord Spencer and the angry husband of his past lover had settled rival lawsuits. The Associated Press reported from Cape Town. The parties did not disclose details.

Don Collopy, a business-man, agreed to settle out of court with Earl Spencer to compensate for the breakdown of his marriage, said Mr. Collopy's lawyer, Andy

Lord Spencer, in turn, dropped his countersuit against Mr. Collopy for def-amation and invasion of privacy, Mr. McPherson said.

Chantal Collopy, 37, had an affair with Lord Spencer that lasted several years and later divorced her husband.

Bosnian Serb Surrenders

BOSANSKI SAMAC, Bosnia-Herzegovina — Simo Zaric, a Bosnian Serb war crimes suspect, surrendered Tuesday to the Republika Srpska police here to be handed over to the United Nations war crimes tribunal in the

Followed by U.S. Embassy officials and the police, Mr. Zaric and his lawyer then drove to a base of the NATO-led peacekeeping force in Bosnia, from where he will be transferred to The Hague.

Mr. Zaric is one of six Bosnian Serbs indicted by the International Criminal Tribunal for the former Yugoslavia in The Hague in connection with the forced expulsion of non-Serbs from the Bosanski Samac area during the 1992-95 war.

Land-Mine Campaign Moving

PARIS — The International Campaign to Ban Land Mines. winner of the 1997 Nobel Peace Prize along with its coordinator, Jody Williams, has decided to move its secretariat to Paris, according to the French aid group Handicap International. The decision followed a meeting in Frankfurt last week

on the future of the campaign, which was founded in 1992 and which brings together some 1,000 groups seeking to outlaw anti-personnel mines.

Until now the secretariat has been based in the United States under the aegis of one of the campaign's core members, the Vietnam Veterans of America Founda-

Greece Offers Talks to Turkey

ANKARA - Greece's foreign minister is willing to meet with his Turkish counterpart to seek a political agreement on disputes that have twice brought the NATO allies to the brink of war in a decade. 'We think everybody knows what the problems are,"

the Greek ambassador, Dimitris Nezeritis, said Tues-

day.

"At this stage we need a political agreement on how to move forward on solving those problems.

According to Mr. Nezeritis, Athens has proposed a meeting in May between the two foreign ministers, Theodoros Pangalos of Greece and Ismail Cem of Turkey, on the sidelines of a Western European Union meting on the Greek island of Rhodes.

He said that Athens was willing to go along with Turkish suggestions to implement NATO proposals to build confidence in countries on the Aegean Sea and to convene a council of "wise men," sponsored by the European Union, to discuss their disputes.

Turkey and Greece have long-standing disputes over control of the Aegean's airspace, waters, seabed mineral rights and the divided island of Cyprus. (AP)

Heroin Chic' Threatens Young UN Report Assails Pop Culture as Making Drugs Seem Alburing

In its annual report on global drug abuse, the organization, the International Narcotics Control Board, also criticized a decision award a gold medal at the Winter hympics to a Canadian snowboarder who

texted positive for marijuana. The board's chief, Hamid Ghodse, complained at a news conference to introduce the report about how drug use was por-

trayed in popular culture. The fashion industry coined the term 'heroin chic,' and certain pop stars have made statements to the effect that the recreational use of drugs is a normal and acceptable part of a person's lifestyle," Mr. Ghodse said.

While declining to identify specific stars, he referred to a band leader who made Positive comments about the manufactured drug Ecstasy, and to "a middle-aged member of a rock band who said many of their

greatest hits were inspired by cannabis. Paul McCartney said last month that marijuana was the creative force behind the Beatles' album "Sergeant Pepper's Lonely Hearts Club Band.'

Agence France-Presse Mr. Ghodse urged governments "to VIENNA — The United Nations' anti- abide by their legal and moral obligation narcotics organization said Tuesday that and to counteract the pro-drug messages of the youth culture to which young people are

ening young people by glamorizing the use increasingly exposed."

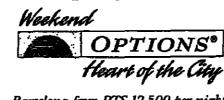
The 75-page annual report lists drug problems worldwide, and makes recomproblems worldwide, and makes recomproblems worldwide, and makes recomproblems. mendations on strategies for fighting abuse around the world.

Mr. Ghodse said the decision not to strip the Olympic snowboarder, Ross Rebagliani, of his medal would serve only to make marijuana more attractive to young people. "The decision signifies that the use of

cannabis is acceptable and normal even for

a gold medalist and that is sad," said Mr. The snowboarder was allowed to keep his medal after he argued before the Court of Arbitration for Sport that a positive test for marijuana in his blood resulted from his inhaling secondhand smoke. The court reinstated the medal because of a legal tech-

The UN anti-drug chief also criticized the news media, saying they should be more responsible about reporting on efforts to legalize drugs, and assailed companies that he said promoted drugs "subliminally" in their advertising campaigns. He also warned that the Internet had made information about drugs more available.



The Village Voice in 1966 fellow at St. John's until his

and held numerous jobs at the retirement in 1989.

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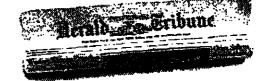


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THE WORLD'S DAILY NEWSPAPER

By Serge Schmemann New York Times Service

JERUSALEM - The head of the Mossad, Israel's vaunted intelligence agency, resigned Tuesday, apparently under heavy pressure from within the agency to accept responsibility for the bungled attack on a Hamas official in Jordan last autumn.

Danny Yatom, a former army general who took charge of the Mossad in 1996. remained adamant in his resignation letter that he had been unfairly criticized by a government commission of inquiry.

The three-man panel concluded last week that Mr. Yatom had "erred in his handling of the operation and in approval of the plan" to assassinate Khaled Meshal, the political head of the militant Islamic organization Hamas. One commission member recommended that Mr. Yatom be dismissed.

An unidentified Mossad division head, who was also criticized in the report, resigned before it was completed.
"I do not accept the findings of the

Ciechanover Commission report regarding faults in my performance, which were determined despite clear evidence to the contrary which I presented to the commission's members," Mr. Yatom wrote to Prime Minister Benjamin Netanyahu. "At the same time, I have no intention of ignoring the report, and, as the one who bears overall responsibility for the Mossad's activity, I have decided to tender my resignation to you."

The resignation dealt another blow to the prestige of the Mossad, whose exploits in past decades against terrorists earned it an aura of fearsome effectiveness. The internal intelligence agency, Shin Bet, suffered a setback to its image after its agents failed to prevent the assassination of Prime Minister Yitzhak Rabin in November 1995. The director of that agency resigned two months later.

Mr. Yatom's resignation followed reports in the Israeli press of growing reseatment within the Mossad over his refusal to step down after the report came out last week. The newspaper Yedioth Ahronoth reported that a Mossad department head identified only as "R" had resigned in protest, circulating a letter to all other department chiefs accusing Mr. Yatom of unspecified in-fractions, "the likes of which we've never seen in the Mossad."

Yedioth Ahronoth also reported that the deputy head of the Mossad, "A," was refusing to work with Mr. Yatom and had threatened to quit within 10 days. The paper said other Mossad officials were considering an appeal to Mr. Netanyahu to fire Mr. Yatom.



Danny Yatom, left, in 1997 as Internal Security Minister Avigdor Kahalani made a point about the Meshal plot.

Sources close to Mr. Yatom countered that "R" was angry because he had been passed over for promotion and that other officials opposed Mr. Yatom because of organizational

changes he was trying to make. Mr. Yatom's resignation was also demanded by King Hussein of Jordan, who was furious when Mossad agents tried to kill Mr. Meshal in the Jordanian capital of Amman last Sept. 25 by injecting him with a slow-acting poison. Some of the Israelis were captured by Jordan, and the king compelled Israel to supply him with an antidote and then to release the spiritual leader of Hamas, Sheikh Ahmed Yassin, in exchange for the Mossad hit men.

After the publication of the Ciechanover Commission report, King Hussein reportedly said he would not resume Jordan's once-close cooperation with Israeli intelligence services so long as

Mr. Yatom remained in office. Mr. Netanyahu, who was fully

cleared by the commission of any responsibility for the fiasco, said last week that he would "think very closely" before deciding whether to take action against Mr. Yatom or any other officer.

Mr. Netanyahu gave no indication as to whether he had concluded after reading the full report, of which only a few pages were made public, that Mr. Yatom should step down. A statement issued by the prime minister's office said Mr. Netanyahu had accepted the resignation "with regret" and had praised Mr. Yatom for "personal integrity, self-sacrifice and deep commitment to the country's security."

A 33-year veteran of the army who rose to the rank of major general, Mr. Yatom, 52, served as a military advisor to Mr. Rabin and his successor as prime minister, Shimon Peres, He was ap-

pointed head of the Mossad under Mr. Peres, and took up his duties in June 1996, the same time that Mr. Netanyahu became prime minister.

Army radio said speculation on Mr. Yatom's successor centered on three officials. First among them was Efrain Halevy, ambassador to the European Union and a former deputy head of the agency. Mr. Halevy was known to have been close to King Hussein in earlier years, and the thought was that his appointment would help restore Israel's intelligence links with Jordan.

Other potential candidates were Ilan Biran, director-general of the Ministry of Defense and a retired general who is highly regarded by Mr. Netanyahu, and Yitzhak Hofi, a former chief of the Mossad. The deputy head, "A," a woman, was regarded as a long shot, evidently because she did not hold many

Algerian Troops Kill 42 Muslim Rebels

PARIS — Algerian troops shot and killed 42 Muslim rebels in military operations in western Algeria, while the death toll from a bomb attack on a train rose to 22, Algerian newspapers said Tuesday.

killed five villagers south of the capital, Algiers, the newspapers said. Government soldiers shot the Muslim rebels in Tlemcen Province, 440 kilometers (275 miles) west of

Algiers, a daily, L'Anthentique, said. The military has been carrying out similar operations across Algeria following the massacres of more than 1,200 civilians between late December and January. Algerian newspapers have said that more than 250 rebels have now been killed in these op-

Rebels have been hitting back, ambushing soldiers and carrying out. bomb attacks. According to Algerian newspapers, at least 47 soldiers were killed in two ambushes in northeastem Algeria on Thursday and Friday.

In another development, La Nouvelle Republique reported Tuesday. that the toll from the bombing of a passenger train Monday had risen to 22 dead and 30 wounded. El Watan said 21 people were dead and 52

U.S. Must Act First, Iran Official Says

TEHRAN — Foreign Minister ernors Monday night, Mr. Clinton Kamal Kharrazi said Tuesday that he urged Congress to pass legislation that was encouraged by recent statements on Iran by President Bill Clinton but that Washington had to act first to the status quo. show it wanted ties with the Islamic

republic.
"I hear some good words from the American side," Mr. Kharrazi said on hood was in 1967... the sidelines of a foreign policy seminar in Teluan. But, he added, "words

are not enough."
Mr. Kharrazi declined to say which specific actions Washington had to status," Mr. Clinton said.

The House of Represent hoped the two countries would soon be Puerto Ricans vote on their future. able to enjoy "good relations" once

again and that although real policy differences remained between them, these were "not insurmountable."

Tehran has insisted that Washington demonstrate its goodwill advand fran by meeting grievances such as releasing tranian assets frozen in the United States immediately after the Islamic revolution of 1979. (Reusers)

Suspected Muslim guerillas also Haiti Carnival Float Leaves 6 Dead

PORT-AU-PRINCE, Haiti .- A runaway float barreled into a Haitian. camival crowd early Tuesday, killing 6 people and injuring 39, hospital officials said.

The driver of the float, which car-

ried the popular music group RAM and dozens of fans, apparently lost control toward the end of the carnival procession on Port-an-Prince's downtown Champs de Mars square. It was the second day of the three-

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day carnival, with dozens of musical groups on floats leading hundreds of thousands of dancing and singing rev-

More than 1,500 police officers ensured security.

Plea for Puerto Rico To Vote on Statehood

WASHINGTON - President Bill Clinton has made a plea for giving Puerto Rico the right to vote on whether it wants to become America's 51st state.

In a speech to Democratic governors Monday night, Mr. Clinton would give Puerto Ricans a chance to vote for independence, statehood or

This year is Puerto Rico's centen-nial as a U.S.-dependent territory. Puerto Rico's last referendum on state-

"I think it is time that we responded to the aspirations of the 4 million U.S. citizens who live there and allow them to determine their ultimate political The House of Representatives may

Mr. Clinton said last month that he vote in March on a bill that would let



2 FLAPJACKS TO GO -- Marking a Shrove Tuesday tradition at Ripon Cathedral in England, the Reverend John Methuen, right, and a verger, Ken Benson, raced each other while they flipped pancakes.

IRA Man Sentenced In Heathrow Attack

Agence France-Presse

LONDON - An IRA soldier who was said to have provided a vital backup role for a mortar attack on Heathrow International Airport outside London was sentenced Tuesday to 20 years in prison.

Michael Gallagher, 55, was found to have been part of an Irish Republican Army team that fired three salvos of missiles packed with Semtex explosives at the world's busiest international airport in March 1994.

None of the missiles exploded. Mr. Gallagher was arrested on charges he rented a garage where the explosives were stored before

GERMANY: Social Democrat Fires Up Campaign Against Kohl

Continued from Page 1

vote. Mr. Schroeder has vowed to reject the party nomination if he falls two percentage points below the 44.3 percent he won in the 1994 election. Current polls show him well above that threshold, holding steady at about 46 percent.

Mr. Kohl is expected to make at least a dozen campaign appearances in Lower Saxony before the election to try to rally votes for the Christian Democratic candidate, Christian Wulff. Ironically, Mr. Wulff was a leading critic of Mr. Kohl's decision to seek an unprecedented fifth term, chafing at the 67-year-old leader's refusal to step aside for a new generation of Christian Democrats.

While respectful of Mr. Kohl's abilities as a campaigner, Mr. Schroeder said . the chancellor's efforts to influence the salaries and income taxes give Germany Lower Saxony vote — and thus deter-

mine the adversary he will face in September — did not trouble him. On the contrary, Mr. Schroeder said, Mr. Kohl could wind up serving his interests.

"When the time comes for Social Democrats to decide who has the best chance of defeating him, they only have to ask who womies Mr. Kohl the most," he said.

A more difficult challenge Mr. Schroeder faces is persuading fellow Social Democrats that he will not abandon their core beliefs.

He says he wants to preserve many of the welfare programs that have raised standards of social equality and public assistance to unparalleled heights in Germany -- but not at the cost of ruining the nation's ability to compete in the new age of global markets. High some of the world's highest labor costs. averaging nearly \$32 an hour.

As an active proponent of high-technology investments and a former board member of Volkswagen AG, which is one of the largest employers in his state, Mr. Schroeder says he understands the challenges faced by German businesses in coping with the global economy. And as one of five children raised by a war widow who eked out a living as a cleaning lady, he claims an empathy with workers that he says cannot be matched

by Mr. Kohl or many other politicians.
"We can learn a lot from the United States, which created so many new jobs in the past few years, but we could never tolerate its social and economic inequalities," Mr. Schroeder said. "There must be a way to combine human sympathy with economic success, and that is what I want to stand behind the 'Made in Germany' label."

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BELGIQUE en FBA - TVA 21% GO: 21,16 FOO: 9,84 SC67: 32,56 SCSP: 30,58 HOLLANDE (20162) NLGA - TVA 17,5% GO: 1,253 FOD: 0,802 SC87: 1,823 SCSP: 1,872

LUDGENBOURG on LUFFI - TVA 15% GO: 18,43 ESPAGNE trong A) en PTASATVA 16%

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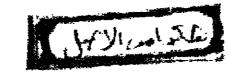
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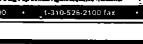
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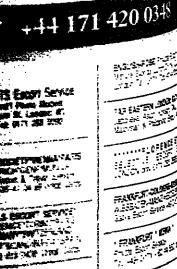
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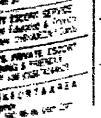
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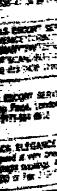
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A Deal Just in Time

Better Than Expected

Refraining from military action sometimes requires greater courage from a president than using force, as Lyndon Johnson learned too late in Vietnam. President Bill Clinton wisely decided on Monday to hold his fire against Iraq, tentatively endorsing the agreement reached during the weekend between Saddam Hussein and Kofi Annan, the secretary-general of the United Nations. If the Iraqi honors his newly minted commitments, the threat of military conflict should recede further in the days ahead.

The agreement, although all its de-tails have yet to be disclosed, sounds stronger than initially described. It gives UN weapons inspectors unrestricted access to any site in Iraq that they suspect may contain weapons of mass destruction or the means to make them. That includes but is not limited to eight presidential sites that have been closed to inspectors, as well as dozens of other locations that Iraq has shielded in recent months.

If this agreement is honored, it will for the first time make comprehensive inspections possible in Iraq. Sending diplomats with the inspection teams when they visit presidential

sites, a concession made by Mr. Annan, should not compromise the in-

against the use of force if Iraq once again impedes or blocks inspections.

Mr. Annan proved a skillful and determined negotiator in Baghdad, yielding little to Saddam Hussein while putting the American threat of force to good use. It was the kind of useful diplomatic role that few UN

Management of the crisis has also been well handled by Mr. Clinton. ter achieve its objectives.

But Not a Solution

By one test, averting American air strikes, the agreement negotiated by UN Secretary-General Kofi Annan is at least a temporary success. But by the test that counts most, ending Saddam Hussein's special-weapons threat, the agreement remains dubious and unproven, notwithstanding President Bill Clinton's provisional acceptance of it on Monday.

Saddam Hussein evidently is promising to honor an arms inspection agreement that he made in 1991 and toyed with and broke in 1997, and that he renewed last November and broke again in January. He is not offering to yield up suspect facilities and weapons but to let others try to penetrate the secrecy he has wrapped them in.

It was always difficult to imagine that he would yield up weapons he regards as his ultimate strategic card. The inspectors, with or without the diplomatic escorts now to be furnished ostensibly to salve Iraqi pride, can only open doors and files they think may be concealing something. Mr. Clinton reports that unspecified clarifications and details remain to be elaborated. This is urgent in order to allay suspicions of questionable concessions.

Mr. Clinton rightly claimed that his own military preparation enabled the UN diplomacy, backed by France and spectors' work.

Mr. Clinton rightly insists that Iraq now deliver on its promises, and properly reserves the option of using military force if the agreement is breached. To maintain maximum pressure on Iraq. American and British forces should remain in the region. With fresh Iraqi promises in hand, other Security Council members like Russia and France will find it harder to argue

chiefs have mastered.

America sometimes has little choice but to use its power. Preventing the development or use of chemical and biological weapons by Iraq could be such a case. But Washington, as Mr. Clinton said on Monday, should also have the self-confidence not to use its strength when peaceful means can bet-

—THE NEW YORK TIMES.

Russia, to work. But this gain comes at a cost. Saddam Hussein entered this crisis as an international villain isolated for invading Kuwait and making dirty bombs. He emerges as the much courted intended target of an American air assault that never came off but that still leaves him playing David to the American Goliath. He need merely bide his time to test again the constancy of American deployments and

American allies. Saddam Hussein's disappearance from the scene is the one development that might promise relief. Yet there is little visible support for a large ground campaign to oust him, and President Clinton has rejected making the Iraqi leader's removal an explicit American aim. What the current crisis demonstrates is the limits of the past seven years' containment policy. A more active strategy, one based on American

initiative, needs to be explored. This means first making the most of the inspections and staying able to re-spond to violations with the "serious" reprisals that Mr. Clinton promised on Monday. It also means deterring Iraqi threats to other nations, pressing for Saddam Hussein's trial for his criminal acts and sustaining his political oppo-nents where feasible. It means keeping sanctions on as long as any possibility lingers that Saddam Hussein may acquire weapons of mass destruction.

-THE WASHINGTON POST.

Remembering Reagan

As president, Ronald Reagan projected optimism, conviction and nostalgia for a simpler time in America. Now retired and afflicted, he is poignantly beckoning Americans once again to recall a moment when presidential leadership itself seemed more simple and open than it is today. The president who stood for irreducible verities like opposing communism and unleashing "the magic or and leashing the magic or and leashing the magic or and leashing the leashing the magic or and leashing the le put it, has been vividly captured by the two-part documentary broadcast on PBS Monday night and Tuesday night. No less impressive is the program's acknowledgment that the man in the middle remains an enigma.

The program is only the latest of several recent displays of affection for Mr. Reagan. As his 87th birthday approached, normally fractious Republicans in Congress united to name an airport after him in the capital city he reviled. Cover stories in Forbes and The Weekly Standard asserted that the current economic boom should be ascribed to a presidency that ended nine years ago. Almost everyone seems to believe that he will be known as the leader who vanquished the "Evil Empire." a phrase that shocked the

mainstream when he uttered it. It does Mr. Reagan's memory a disservice to suggest that his leadership was flawless or his legacy uncomplicated. He advocated balanced budgets but never submitted one. His program favored the rich over the poor, and his approach to social policy was brutish. His sweeping tax cuts of 1981 were followed by tax increases in his own

term and then under George Bush and Bill Clinton, with little ill effect. The president who savagely opposed the missile treaty negotiated by his predecessor, Jimmy Carter, managed to live under its terms. His resolution in foreign policy was compromised by trading arms for hostages in Iran.

Mr. Reagan's great gifts are none-theless worth celebrating. From the time of Teddy Roosevelt, only a handful of the nation's chief executives have pushed through their programs by sheer force of personality. At a time when many had concluded that the job was too much for one man to handle, he charted where he wanted to go, and thereby expanded the possibilities of the office itself.

Several moments in the PBS program are startling. There is the discovery by Edmund Morris, whose long-awaited biography of Mr. Reagan is due later this year, that the president's capabilities slipped steadily from the time he was shot in March 1981, for instance. But most striking is the essential loneliness and intellectual slightness of a man who had few if any intimate friendships beyond that with his wife, and was blissfully unques-

tioning about himself and his beliefs. "You're not going to figure him out," declares Ron Reagan Jr. "That's the first thing you need to know. I don't

think he's figured himself out."
That may be beside the point. Ronald Reagan figured out a few big, simple truths about the country, which is why Americans remember him fondly today.

THE WASHINGTON POST.

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Another Short-Term Arrangement With Saddam

WASHINGTON — Another deal with Saddam Hussein? Hummn. Why does it leave me feeling uneasy, as if I had just agreed that Ted Kaczynski could be my mailman, because he has promised, this time, for sure, no more letter bombs? You just know that sooner

or later something is gonna go boom.
Still, Bill Clinton is right to test whether this deal can meet three basic conditions. First, it really must provide free and unfettered access for UN weapons inspectors everywhere in Iraq. Second, the accord should be codiffied as a Security Council resolution so that there is no ambiguity about it in

Third, the United States has to make clear to Iraq and U.S. allies that if there is any violation, America will use force, without negotiation, hesitation or UN approval.

But even if we get such a deal, have no illusions — it's not a solution. It is another short-term arrangement for coping with Saddam. We have not heard the last of him.

What about the long term? Before we look at that, let's note an important lesson from this last round: Saddam blinked. He backed down to Kofi AnBy Thomas L. Friedman

despite all the contradictions in U.S. policy, despite all the protesters at Ohio State and despite all the whining of U.S. allies, President Clinton was ready

to use massive force against him.

He had defined Iraq's behavior as a clear national threat. Not everyone in America understood that, but Saddam did, and did not want to get hit.

Because he is a dictator, there is a tendency to assume that he has no domestic politics to worry about. U.S. networks contribute to this view by interviewing all these Iraqis in Baghdad who say they would happily sacrifice their sons for Saddam. Nonsense. None of these people are free to speak their minds. (The networks should remind their viewers of that occasionally.)

Saddam has real domestic politics. He cannot just expose his army to another savage bombing from the United States, he does not want to lose his palaces built at great expense, and he cannot just take one punch after another without exposing himself to even

greater risk from his own military. Watch those film clips of Saddam nan because he became convinced that meeting with his generals. Why do you

think he is the only one in the room with a gun in his belt?

But while the threat of force may have worked, for now, we also have to cite another lesson: Had Saddam not blinked and had the United States blasted him, the United States would have been virtually alone. The world was not

with us. I regret that, but it is a fact. So what to do for the long run? The administration needs to decide: Does it want to resolve the contradictions between the United States and its allies, or go it alone and live with the contra-

dictions of its own policy?

America's contradiction with its allies is summarized by the Middle East expert Stephen Cohen: "For the French, the Russians and the Arabs, there are no conditions under which they really believe it is O.K. to use violence against Saddam, and for the United States there are no conditions under which it believes sanctions on Saddam should ever be lifted.

That is, the allies simply do not believe that you can bomb Saddam because of any "potential" threat posed by his weapons, but only if there is an actual threat or usage. And the United States believes that, given Saddam's evil character, there is no way

sanctions should ever be lifted, ever if he complies with the UN inspectors. One option, therefore, is to stake a deal with the allies. Russia, Prancesand the Security Council would formally agree that if Saddam violates the Ajmain accord, the United States can use force.

And the United States would agree that if the United Nations ever certifies frag as bomb-free, the United States will lift the sanctions (but there would still have

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to be ongoing inspections).

The other option is for the United States to live with the contradictions of its own policy. U.S. policy is that Saddam is Hitler, but the United States will not go after him personally, but it will bomb Iraq, knowing that this will only. deter Saddam temporarily, while ali-enating the rest of the world. As a

policy, it is not pretty.

But neither is the Middle East. That is why it is worth trying to sort out the contradictions with the allies.

But if it cannot be done, America has to be ready to live with its own contradictory policy. Sure, it doesn't make perfect sense. But maybe it was the sheer bullheaded craziness of it that intimidated Saddam. After all, in his neighborhood, crazy buys you a lot.

Annan Has Given Washington Time to Build a Better Case

By E. J. Dionne Jr.

WASHINGTON — UN Secretary-General Kofi Annan did a great favor to the United States and to the Clinton administration by brokering a deal that appears to allow weapons inspections in Iraq to go forward unfettered.

Bill Clinton can fairly claim the deal as a victory for diplomacy "backed by strength and resolve," as he put it on Monday. And postponing war gives him a chance to do what he has failed to accomplish so far — to build confidence in his policy at home and rebuild the international coalition that the United States needs to assemble if it is to act success-

fully against Saddam Hussein. The need for a more compelling case was underscored by the raucous reception given defenders of the administration's policy at Ohio State University last week.

The only thing shocking about Ohio State was how shocked and dismayed so where people express their get out." In Iraq, winning is

many people were that the views and argue about them, event turned out as it did. The notion that 6,000 Americans would gather to discuss an immensely controversial question and act like sheep is both insulting and absurd in light of history. In the United States, every war breeds an anti-war

trine tells us that The president's former national security adviser, Anthony Lake, gave some thoughtful speeches a few years back declaring that the U.S. government should make supporting democracy around the world a cornerstone of foreign policy. That is not only morally right but also practic-

movement. The administra-

tion's own foreign policy doc-

al, because democracies are usually reluctant to go to war. Town meetings are not campaign rallies or media events. a slogan often shouted during They are deliberative bodies the Vietnam years: "Win or

often fiercely. But it is easy to get the wrong idea about what happened at Ohio State. If you watched all 90 minutes, you noticed, first, that the loud anti-war demonstrators were a minority of the crowd. Whenever moderators Judy Woodruff or Bernard Shaw asked the demonstrators to let the visitors speak, most of the crowd responded approvingly.

Second, judging from the questions asked and the applause they received, the chief question was whether war would succeed in toppling Saddam. A veteran who lost a son in Vietnam asked, "Are we willing to send the troops in and finish the job?"

An analogue to the sentiments heard at Ohio State was now popularly defined as get- difference between what is deting rid of Saddam.

This sentiment goes back to the Bush administration's approach to selling the original Gulf War. When selling it as a war for jobs or oil failed, it was sold as a war against Saddam himself and the dangers he posed. This was entirely honest. Saddam was, and remains, a genuine threat.

But the intense Saddam focus created a problem, as Democratic pollster Geoffrey Garin saw before the Gulf War. The situation has come to be so focused on Saddam that anything that leaves him in power will be unsatisfying to the pub-lic," he said in February 1991. That legacy is still with us.

One other thing missed about Ohio State: In the midst of the shouting, Madeleine Albright, William Cohen and Samuel Berger made a good case for what the administration wants to do. Mr. Cohen rightly noted "the

meaning that it is hard to find a policy guaranteed to drive Saddam from power. Yet if the United States does nothing, Saddam and rogues like him will know that they can ignore the international community and threaten the world at will. Now, thanks to Kofi Annan.

sirable and what is practical,

the administration gets a second chance to do things right.

It is obvious that Americans don't like wars, and they especially don't like wars with limited aims. All the stage management in the world, at Ohio State or elsewhere, will not change that.

But it is possible to persuade people here and around the world that a long struggle with Saddam Hussein is worth the cost, and that this struggle requires both toughness and patience. The administration should be grateful for the Annan reprieve, and go to work. Washington Post Writers Group.

Paying for the Asia Bailout With Costly Trade Deficits

NEW YORK — Geopolitical shocks always seem to bring out the failings of forecasters. That was certainly the lesson of the OPEC disruptions of the 1970s and again in the Gulf War of 1991. Both times, economists failed to understand the lethal interplay between fear

and reality. Much the same has happened in Asia. Steeped in the saga of seemingly open-ended Asian growth miracles, few experts anticipated the currency and banking crisis that began descending there last year.

Now the experts could be making another error. Many economists and Washington policymakers predict that the Asian crisis will spill over immediately into the American economy in the form of weaker growth and higher unemployment. Yet the true threat could

be very different. Fully six months into the turmoil in Asia, employment and growth in real GDP remain

strong in the United States and countries should be especially should stay so through most of 1998. But the real cost of the such as weaker exports to Asia Asian crisis could come in the and more imports from it, is

form of substantial trade imbalances that could take a severe toll on the dollar and interest rates. First, let's establish what the Asian crisis is not. Contrary to widespread belief, it does not

represent a major deflationary

threat to the global economy. If the Asian contagion were truly global, the disease would have to be transmitted through cross-border trade — the exports and imports that connect the region to the rest of the world. Yet that link is limited. Asian countries other than Japan account for just 7 percent of global trade - or just 1.5 percent of the world's GDP. Even

if Asia collapsed completely, it would hardly bring the global economy to it knees. The world's major industrial

By Stephen S. Roach

well insulated. Any downside. largely offset by two immediate windfalls: lower interest rates and cheaper prices for Asianmade components for things like electronics.

Nevertheless, those windoff the hook.

Asia must increasingly rely on reduced imports and stronger exports if it is to resume economic growth. That will result in big changes in the region's trade balance. As Asia's exports rise and its imports decline, its overall balance payments could improve by least \$100 billion by 1999.

Such shifts do not occur in a vacuum. In simple terms, one nation's surplus is another's deficit. And that brings the United States into the equation

as the most likely candidate to absorb the bulk of Asia's trade adjustments.

Why should the United States feel this hear? For starters, it is the world's richest and deepest market; any acceleration of Asian exports can't help but find its way into the American economy.

But there is another, more ominous reason. As a nation falls are temporary, and world that does not save very much, financial markets will not be let the United States has become increasingly dependent on foreign capital, particularly overseas purchases of Treasury securities, to finance domestic growth. And that foreign capital is part of the self-perpetuating cycle that governs America's balance-of-payments deficit

with the rest of the world. When the American consumer buys, say, a Japanese car, that sends dollars overseas. Those dollars then get "recycled" back into American financial assets - most recently, in the large volume of Treasury securities purchased by foreign investors. Thus the savingsshort U.S. economy has developed a built-in tendency to-

ward large trade imbalances. So it should not be all that surprising that the U.S. balanceof-payments deficit exceeded \$160 billion in 1997, or 2 percent of GDP. Thanks to the Asian crisis, this deficit is about to get considerably larger. The risk is that as the United States absorbs more of Asia's impending trade adjustments, the overall balance-of-payments gap The New York Times.

could reach at least \$250 billion by 1999, or 3 percent of GDP -closing in on the 3.8 percent record hit in 1987.

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This could be a very serious problem, because a sharp widening in any nation's balance-ofpayments deficit tends to be increasingly expensive to finance. When foreigners are asked to buy an ever expanding volume of another nation's assets, the forces of supply and demand come into play and invariably

reduce the value of those assets. In the United States, such a reduction could take two forms. The dollar could weaken, giving foreign investors more purchasing power with respect to American financial assets. Or interest rates could rise, providing foreign investors with more attractive rates of return on

American bonds. That is when the Asian crisis might finally hit home in America. The ever exuberant financial markets - stocks and bonds alike - might then correct. And the events halfway around the world would suddenly show up in the form of reduced wealth for the average

American investor. Painful as it is, this outcome should not be that surprising. The cost of the bailout of Asia has to be paid by someone.

The writer is chief economist and director of global economics for the securities firm Morgan Stanley Dean Witter. He contributed this comment to

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1898: War Scare Is On NEW YORK - When the cry

of "fire" causes a stampede in an overcrowded building, even when there is no fire weak persons are sure to be hurt. Something like this is going on in Wall Street. The cry of "War! war!" is shrieked into the ears of the public until an unreasoning liquidation is in progress. Vague doubt is worse than definite danger. Nothing is known about the sinking of the Maine, but the public has got the scare on and there is no telling where it will stop.

1923: Sleek Coiffure

PARIS — If woman's crowning glory is her hair, it is partly because she arranges it becomingly. Therefore the beginning of a fashion in hairdressing is always interesting to watch, and each woman watches to see how

the ballroom. The careless freedom of the bobbed hair is over. and superlative art is required to achieve the sleek effect that is at present in vogue. This coiffure calls for a certain type of ornament, and the most favored seems to be the band of metallic tissue in fantastic designs, suggesting the illusion of a crown.

1948: Czechs Go Red PRAGUE — The Communists

impatiently brushed aside negotiations tonight [Feb. 24] and virtually took control of Czechoslovakia. With tens of thousands of Communist-led demonstrators swearing allegiance to Communist Prime Minister Klement Gottwald and the Soviet Union, Czechoslovakia ap peared to have gone the way of eastern Europe. Today's events completed the Communists'. penultimate act in their grasp for control. They need now only a new coiffure stands the test of to install their own cabinet.

Japan Indecisive? Look Again

TOKYO — Conventional L wisdom says Tokyo helped cause the current Asian financial crisis through its indecisiveness. Conventional wisdom is wrong. Tokyo may have helped worsen the crisis, but, if anything, that was be-

cause it was too decisive. At precisely the wrong moment late last year, Tokyo set out firmly to cut government spending as the path to economic salvation, when it should have been expanding

its spending. As a groupist, consensusrun society, Japan lacks the top-down decision-making mechanisms found in most other advanced societies. But that does not mean it cannot make decisions. On the contrary, once someone decides that the consensus is in place for Japan to move in one direction or another, it can move with a speed and ferocity that leave the rest of us for dead.

Remember Pearl Harbor?

For most of 1997, the consensus was working overtime to push Japan into fiscal stringency. That consensus came As bankruptcies grew and the stock market fell, it took from three directions. One was a deep and longjust a month for panicky politifelt hankering among consercians to make a complete turnvatives for the small-governabout and embrace fiscal gen-

ment, laissez-faire, Reagan-

Thatcher policies that were

By Gregory Clark

United States and Britain in the 1980s, as a way to pull Japan out of its current problems. Another was a deep disgust with the waste and corruption that accompany much fiscal

spending in Japan. On top of all this was the elitist Finance Ministry, which identifies Japan's interests with its own - to the point of working actively to reserve Japan's tobacco addiction because of the tax rev-

enues it provides. The ministry wanted immediate moves to reduce its burdens in servicing Japan's large national debt, regardless of the state of the economy.

The result was a 1998 budget promising severe cuts in public works, and a bill pushed rapidly through Parliament this past November decreeing a gradual reduction in the issue of deficit bonds after five years. The next result was an economy in a highly predictable tailspin.

erosity as the savior of the

economy. Almost daily we are

supposed to have saved the being greeted with policies that Herald Tribune.

completely deny the policies of just three months ago. True, when consensus is lacking, Japan can be pain-

fully slow in making decisions. But once the mood or climate of opinion seems in place, major decisions can be made overnight, often by just one or two people. The mass media play a major role in deciding what that mood and climate should be. In November, it was ob-

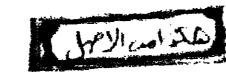
vious to anyone who knew anything about economics that with interest rates at close to zero, Japan had no choice but to rely on fiscal tools to pull its economy out of dangerous stagnation. To choose fiscal stringency was a repeat of the Hooverite policies in America in the early 1930s that triggered the Great De-

All this was ignored by media bent on convincing the nation that stringency was the answer. Politicians followed meekly behind. Japan may be guilty of many

sins in its economic policies, but this time lack of decisiveness was not one of them. The writer, a Japan specialist and former Australian diplomat, contributed this comment to the International

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One option, therefore, is to only the ailies, Russia frame. One option therefore, is not deal with the affices. Russia from the Sections Council would find account the Decision Sections violates the last account the United States and the Linear States and the United States would speed in the United Nations ever continue as born before the United States with the cancelons that there would mile the cancelons that there would mile the sanctions that there would have

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Keep Law's Long Arm Out of the Bedroom

By Anthony Lewis

B OSTON — Thirty-five years ago J. Edgar Hoover, obsessed by racist fears, began wiretapping and bugging the Reverend Martin Luther King Jr. The error Martin Luther King Jr. The Kenneth Starr, the independent that he is eavesdropping caught King in ap-parent marital infidelity. The FBI director had a tape sent to King with an anonymous letter suggesting that he commit suicide or his 'filthy, abnormal self' would be

Would America be better off if allegations about King's behavior had been published then? If they brought people before a grand had succeeded in destroying one of the few authentic American heroes of this century?

The Hoover assault on King chillingly described in Taylor Branch's superb new book, "Pillar of Fire: America in the King Years 1963-65" — reminds us of a simple truth. Greamess in leadership does not depend on sexual purity.

Should the British government have cashiered the Duke of Wellington on the eve of the Battle of Waterloo because he had a mistress? The duke thought the public would support him if it came to that, and he was right.

A century later Prime Minister David Lloyd George was a phil-anderer. Should his leadership at the end of World War I have been destroyed because of his sex life?

Franklin Roosevelt had a long relationship with Lucy Mercer. Can anyone believe that it adversely affected his supreme leadership in World War II? The tales of John F. Kennedy's dalliances cannot change the fact of his masterly performance in the Cuban missile crisis or his leadership in starting the world toward control

No, straying from the straight and narrow does not disable one as a statesman, a general or a civil rights leader. But somehow that reality has been overwhelmed in the United States in recent years by prurient interest in the sex lives of politicians.

The zeal to learn about bedroom behavior has essentially ended the privacy of anyone who aspires to office. Is that a good way to attract intelligent, sensitive Americans to public life?

And now, in the Clinton-Lewinsky saga, there has been a further dangerous turn: the criminalization of sex. The processes of the crim-

prosecutor, would say that he is investigating not sex but lies: whether President Bill Clinton falsely denied a sexual relation-ship with Monica Lewinsky under oath and told her to lie. But the

jury to ask whether the president and Ms. Lewinsky were alone to-gether in the Oval Office.

'Almost everybody lies about said Peregrine Worsthorne, an English conservative writing in London's Spectator about the Clinton-Lewinsky story. Distance seems to add detachment.

Another British columnist, Philip Stephens, wrote in The Financial Times: "How many 50somethings in Washington could put hand on heart and say that they have never lied about sex? About

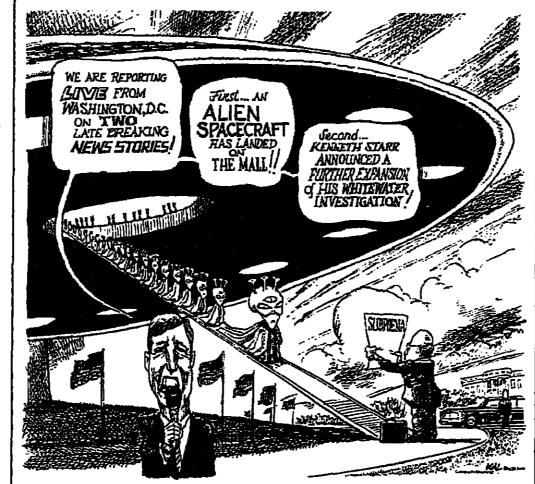
one, I would guess."

Prosecuting a president, or anyone, for lying about sex is a grotesque notion. In all likelihood, Mr. Starr has it in mind not to indict the president but to send evidence to the House of Representatives for consideration of impeachment. But an impeachment proceeding over a presi-dent's sex life, or his truthfulness about it, would be hardly less grotesque. Which members of the

House would cast the first stone? None of this is to say that sex with a young intern or lying about it, if this happened, was morally excusable. Mr. Clinton was on notice — years of notice — that his sexual behavior was an issue. If he ignored the warnings and then went on television to deny the truth, he will be judged by the American people in those terms and should be. But that is the public's judg-

ment, not one for a prosecutor. Whatever happens at the end of this saga, it is time to stop looking into the bedrooms of public men and women. The country was better off not to have known about the sex lives of King and Roosevelt while they lived. And it would be better if prurience had not overwhelmed American pol-

itics since then. The New York Times.



Learning About Home By Naming the Trees

By Verlyn Klinkenborg

look monochromatic, gray with undertones of dull red and olive, as if all the trees were a single species. But I awoke recently with a deep taxonomic yearning, a desire to sort the trees in the neighboring forest by name. This is the kind of inclination I always obey

MEANWHILE

because there is no purer accession of knowledge than the one that transforms the character of your immediate environment.

On the east side of the house there are two pignut hickories, enormous, stately trees, beneath one of which there grows a hemlock, a reminder that hemlock is highly tolerant of shade.

On the rocky slope north of the house there are more hemlocks, and elegant, smooth-barked beeches. The old barbed wire fence that surrounds the barnyard was stapled to a line of black birches, which have long since embosomed the wire and staples.

Near an old stone railroad reservoir there is a stand of paper birches. Still farther up that hill

NEW YORK — From a dis-tance, the woods in winter whose name I know only because its needles grow five to a bunch.

That is the kind of knowledge you carry into the woods when you first begin classifying.

Perplexing as the woods can be at times, there is an underlying clarity. Do the buds on a twig grow opposite each other? Then it cannot be an oak or a hickory. Do the buds alternate along the twig? Then the tree cannot be a maple or an ash. Spruce needles are square and can be rolled between the fingers. Fir needles are flat and cannot be rolled.

There is something almost unspeakably appealing, especially on a gray, flurrying afternoon, about learning such basic things. A winter walking through the woods with these keys in hand resembles the summer I learned the stars. Night after night I sat up into the early morning, sorting through the constellations and their constituent bodies, learning

something about their movement

through the sky. It was not enough knowledge to let me navigate the heavens, but it was enough to make me feel at home on earth. The New York Times.

decade old and in its third edition, still has

heavy like Jonathan Yardiey.

the capacity to raise the hackles of a cultural

I wish he had gotten the details in his

article straight. The anthology does not cost \$100 but less than \$30. And my memo.

from which he quotes so freely, was not

written to college English departments, as

he claims, but to the sales staff of the

Houghton Mifflin Co., which now pub-

lishes the Heath anthology.

I could go on in this tedious factual vein,

but I understand that Mr. Yardley could not

resist an earth-shattering leak like a memo revealing that the Heath does not include

John Cheever and Gore Vidal. Gracious!

Such silliness aside, I would suggest that

readers interested in the richness of Amer-

ican literature have a look at what the

LETTERS TO THE EDITOR

the fall in the property was not been been

What to Do About Saddam

Regarding "Saddam Won't Be Target of Attack, Clinton Vows" (Feb. 6):

What is this nonsense about targeting Saddam Hussein being contrary to U.S. policy interests? Agreed, making an assassination attempt on the elected leader of a country with which one is not at war should not be encouraged, and various CIA attempts to do just that are what led to the present policy

But doesn't the democratic ideal mean that one person is no better than any other. whether he is the head of a nation or on the bottom rung? If so, isn't eliminating one man — a warmonger — better than killing hundreds, perhaps thousands, of soldiers and innocent citizens?

Wouldn't killing Saddam be better than continuing the UN embargo, which has led to so many deaths? Wouldn't Saddam's demise be better for the world, given that the United States and its allies are being tom apart by the issue? Targeting Saddam would definitely be in the interest of many Iraqis. FRANK DONOVAN.

The fallout, or "collateral" damage, from an attack on Iraq is something that concerns all Europeans. Dropping bombs on sites that the United States has designated as production plants for biological and chemical weapons would be like

deadly toxins far beyond Iraq. We in Europe still remember Chernobyl. Toxic, cancer-causing substances continue to be found in vegetation and animals in

pulling the pin on a grenade. It could spread

Perhaps myopic politicians believe that none of this could touch the United States. Perhaps they should think of the U.S. and British veterans of Operation Desert Storm who suffer from Gulf War syndrome.

LAWRENCE BELLAMY.

The free world has yet to find a practical formula for getting rid of evil dictatorial regimes when they tyrannize their people and become a threat to the world at large.

The most effective way would be for the people themselves to do the job. For this they would need the material and moral assistance of the free world on a consistent and grand scale. They must be inspired and emboldened to revolt, not punished and starved to death.

An attack on Iraq would make the United States and Britain look like cruel aggressors and Saddam Hussein like a great hero who stood up to the most powerful nation in the world. Such a perception would not enhance the standing of the United States in the Arab world, which is already frustrated by the failure of the Middle East peace

ocess and by the U.S. bias toward Israel. When it comes to United Nations Security Council resolutions. Arabs observe with anger and despair that Israel is allowed to flout them with impunity while Iraq's compliance is enforced with the threat of missile strikes.

S. A. SHERIF. Montreux, Switzerland.

Literature Anthology

Regarding "What Makes Literature Today? Race, Gender and Class" (Meanwhile, Feb. 17) by Jonathan Yardley:

would lead them to believe.

anthology does include. They are likely to find it of rather more interest than promotional memos or Mr. Yardley's article

> PAUL LAUTER. Hartford, Connecticut.

BOOKS

JACK MAGGS

By Peter Carey. Illustrated. 306 pages. \$24. Alfred A. Knopf.

Reviewed by Christopher Lehmann-Haupt

T the opening of "Jack A T the opening of Jack Maggs, the sixth and latest novel by Australian writer Peter Carey, the title character arrives by coach in London in mid-April 1837. 'He was a tall man in his forties," the extravagant narrative informs us, "so big in the chest and broad in the shoulder that his fellows on strain of his presence, but what his occupation was, or what he planned to do in London, they

had not the least idea." What Jack Maggs does in London is curious. He makes his way to Great Queen Street and knocks on the door of No. inal Mind awaiting its first 27, "rap-rap," excited to cartographer." behold this property at long What Maggs wants from behold this property at long last. When the maid from next the Thief-taker is to find the door appears, tells him that resident of No. 27 who has you notice other details that the resident of 27 has gone away and asks him if by chance he's the new footman, is a footman, and at once accepts a position as such in her

The New York Times
This list is based on reports from more
than 2,000 bookstores throughout the
United States. Works on list are not

FICTION

I THE STREET LAWYER.

by John Grisham

2 PARADISE, by Toni

Morrison
3 COLD MOUNTAIN, by
Chades Feeder
4 FEAR NOTHING, by

Deas Koonst Delue, by Ama Quindles.
6 THE CAT WHO SANG-FOR THE BIROS, by Lilian

Jackson Roun. 7 MEMORS OF A GEISHA,

by Arthur Golden 8 A CERTAIN JUSTICE,

by P.D. James. 9 THE WINNER, by David

Beldece:
10 THE INVESTGATORS,
by W.E.B. Griffin
11 CUBA LIBRE, by Elmore

12 BIRTHDAY LETTERS,

by Tod Hughes...... 13 SHARP EDGES, by Jayne

Ann Krentz

14 THE GOD OF SMALL
THINGS. by Arundhati

IS CAT & MOUSE, by

1 TALKINGTOHEAVEN, by

James Van Praugh

THE MILLIONAIRE

NEXT DOOR, by Thomas
J. Stanley and William D.

NONFICTION

That very evening Maggs with an interest in mesmerism. When Maggs is stricken midmeal with a painful attack of coincidences, exaggerations, tic douloureux, Oates relieves him by putting him under hypnosis and learns at the same time that Maggs is a convicted criminal from New South Wales at risk of being hanged for being back in England.

The story plunges head-long into further intricate complications. When Maggs overhears that Oates knows of a so-called "Thief-taker" the bench seat had felt the who "could find any man in England," he strikes a bargain with the writer. If Oates will introduce him to this man, Maggs will participate in further sessions of hypnosis. Oates agrees because he sees in Maggs "the Crim-

drawn him back to England. This is one Henry Phipps, whom Maggs considers his Maggs announces that yes, he son and for whom he has acted as a secret patron after rescuing him as a child from an orphanage.

3 ANGELA'S ASHES, by

7 THE PERFECT STORM,

by Sebastian Junger 8 CONVERSATIONS

Stephen E. Ambrose

Taylor Branch

IJAMES CAMERON'S

TITANIC, by Ed W.

Marsh

14 BITTER HARVEST, by

by his Chang II
12 PRILAR OF FIRE by
15

Ann Rule 13
15 TITANIC: Legacy of the World's Grentest Ocean Liner, by Susan Wels 15

1 SIMPLE ABUNDANCE, by Sarah Bas Breathnach
2 DON'T WORRY, MAKE MONEY, by Richard Carlson, are from MARS, WOMEN ARE FROM VENIS, by Iolia Gay.
4 MANE THE CONNECTION, by Bob Greeze and Opsin

ADVICE, HOW-TO AND MISCELLANEOUS

13

3 225

Frank McCourt. 375
4 TUESDAYS WITH
MORRIE by Miach
Albom 5 18
5 MEDNIGHT IN THE
GARDEN OF GOOD
AND EVIL. by John
Personal 4 188

Berendt 4 188 6 INTO THIN AIR, by Jon Krakener

Frank McCourt...
4 TUESDAYS

BEST SELLERS

Yet the reader is willingly serves at a dinner party where drawn along, charmed by the recognize that Maggs is a verone of the guests is Tobias story's details, susceptible to sion of Magwitch, the crim-Oates, a rising young novelist the plot's contrivances, al- inal turned wealthy benefactways surprised by the re- or in "Great Expectations." versals, misunderstandings, interlocking narratives and other entertaining devices of

vintage Victorian storytelling. As always, Carey writes with energy and fantastic in-ventiveness. But he seems more in control here than he has in any of his previous novels, including "Bliss,"
"Illywhacker," "Oscar and "Illywhacker," "Oscar and Lucinda," "The Tax Inspec-

tor" and "The Unusual Life of Tristan Smith." The only troubling thing is the seeming datedness of the

themes, among them the unfair oppression of the lower classes in 19th-century England and the extent of luck and amoral resourcefulness required to escape from grinding poverty. Yet just as you begin to wonder about Carey's do-ing what has been done before, are familiar about the novel. You notice Tobias Oates,

the writer, for one. In the corners of his study, he "stored not only his Evidence, but also experiments, sketches, notes, his workingsup of the characters who he hoped would one day make his name, not just as the author of comic adventures, but as a novelist who might topple Thackeray himself."

He got his start writing sketches for The Chronicle. His father is a scoundrel who has been in trouble with the law, The name Tobias even contains the letters that spell a variation of the pen name Boz, under which his real-life counterpart published similar sketches. He is clearly modeled on Charles Dickens.

Having realized this, you

And thus "Jack Maggs" divides itself into both a period fiction and a form of historical novel, each serving as a mirror that reflects and adds dimension to the other.

What is Carey's point, if if it doesn't want him; he'll take the colonies anyway.

Yet the machinery of what them.

A decade ago, finding himself often compared with Dickens, Carey remarked in an interview: "I've never really read Dickens. I quit 'Bleak House' after I encountered that nauseatingly good little girl. But I will read Dickens one day, I promise."

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THE WORLD'S DAILY NEWSTAPER

And Phipps, of course, is Pip, Magwitch's secret ward. So what you are also reading is a story that might have inspired

Dickens to write that novel.

any, in doing this? Obviously, he is commenting on "Great Expectations." By turning the Pip figure into a prancing villain, as he does, he is refusing to go along with Dickens's forgiveness of Pip's initial ingratitude toward Magwitch This point is underscored by an ending in which Jack Maggs says in effect that England can go hang

Carey has done is far more engaging than any message it sends. "Jack Maggs" is a tale of multiple narratives that intertwine like strands of DNA encoding an unusual form of literary life. Only a spoilsport would want to deconstruct

New York Times Service

LIVING IN THE U.S.?

Herald Tribune

I was gratified to find that the Heath The writer is editor of the Heath An-Anthology of American Literature, now a thology of American Literature.





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By R.W. Apple Jr. New York Times Service

WASHINGTON - President Bill Clinton had no real choice.

Unwilling from the start of the latest confrontation between Washington and Baghdad to contemplate a military or a military and political campaign to drive Saddam Hussein from power, the president cast the crisis as a test of wills not between the United States and Mr. Saddam, but between the United Nations and Mr. Saddam.

The overriding issue, Mr. Clinton declared last week, was whether the Iraqi president would "allow the UN inspectors to complete their mission with full and free access to any site they suspect may be hiding materials

or information related to Iraqi weapons of mass destruction programs.'

NEWS ANALYSIS

hardly turn his back upon it and send

So he bought the deal Monday, even as he spoke of "details" that still have to be worked out and stressed what he called "a big if" — the question of whether Mr. Saddam would keep his word. He would keep U.S. forces at a high level of pre-paredness, the president said, and use them if necessary.

A Pentagon Dilemma: Sustaining Gulf Buildup

By Bradley Graham

States would unleash airstrikes against Iraq, the Pentagon was confronting another problem: bow to suson U.S. security commitments elsewhere in the world.

levels of preparation" in the Gulf Pentagon officials said all of the additional equipment and manpower rushed to the region in the last four months would remain in place.

craft carriers and retain all the landbased aircraft, too."

The U.S. military presence in the Gulf has grown to more than 300 com-

commitment to noncombat missions in such places as Bosnia-Herzegovina that have taxed U.S. forces.

It has also already created gaps resulting from absent aircraft carriers and other military assets in two critical theaters -- the western Pacific and the Mediterranean - and promises to add hundreds of millions of dollars to defense operating costs. While senior military officers said the strains are not Gulf force at its current size through the year would significantly disrupt

The possible vulnerability of U.S. defenses worldwide were mentioned by General John Tilelli, commander of U.S. forces on the Korean Peninsula, in a confidential memo to the Pentagon this month. The diversion of an aircraft carrier and several ammuni- in Kuwait from about 1,500 troops to tion supply ships from South Korea to more than 7,000. And the Marines the Middle East, he wrote, had have sent an amphibious force of weakened the ability of his troops to 2,000 aboard four ships.

main gun tank rounds "will severely budgeted for this year's air patrols impact our ability to defend Seoul," over Iraq to enforce agreements that according to a copy of the Feb. 18 ended the Gulf War in 1991.

the bombers in.

Washington Post Service

prospect diminished that the United tain its expensive buildup in the Gulf region without placing a severe strain

President Bill Clinton said he had ordered U.S. forces to stay at "high until Iraq adequately demonstrates its commitment to unrestricted inspections of suspected weapons sites.

"Right now, we're just going to leave the force the way it is," a senior official said. "We'll stay at two air-

bat aircraft, 30 ships and about 35,000 sailors, soldiers, Marines and airmen. The buildup has occurred against the backdrop of substantial Pentagon troop cuts in recent years and the

critical, they warned that keeping the F-16 fighter jets to Bahrain.

military operations elsewhere.

repel a surprise North Korean attack. General Tilelli also said that shortages in Patriot anti-missile batteries. several army missile systems and

Now, presented with an agreement bearing the imprimatur of Kofi An-nan, the secretary-general of the United Nations, Mr. Clinton could

memo, first reported by the weekly newsletter "Inside the Air Force."

To compensate for the transfer of the aircraft carrier, the Pentagon sent a squadron of F-15 fighter jets and some AC-130 gunships to South Korea, and put some U.S.-based combat aircraft on alert. The general said those measures had "mitigated some of the vulnerabilities" created by the Gulf deployments.

He also acknowledged that the chances were small that North Korea would attack in the foreseeable future. A senior U.S. commander in Europe voiced similar concern about the absence in the Mediterranean of an aircraft carrier and a Marine amphibious group, both of which were shifted to the Gulf. "It's a risk," the commander said. He called the risk 'acceptable'' for now, but made clear he had initially expected the gap to

last only "five or six weeks."

The buildup in the Gulf had been scheduled to peak this week, amounting to several-fold increases in the numbers of combat aircraft and ground troops normally in the area.

Since the autumn, when tensions started rising over Iraq's refusal to allow unrestricted access to United Nations weapons inspectors, the navy has increased the number of sailors in the region from about 2,300 to 20,000. And it has gone from having an occasional carrier cruise the Gulf to maintaining a round-the-clock presence of two carriers.

The number of air force personnel also has jumped, from about 6,000 to more than 8,000. To augment the 100 or so aircraft usually based in Saudi Arabia for patrols over southern Iraq, the air force sent two dozen F-15 and

It has authorized the dispatch of 12 F-117 stealth fighter jets to Kuwait, three B-1 bombers to Bahrain and 14 B-52 bombers to the island of Diego Garcia. It also has diverted dozens of support aircraft to the region for refueling, surveillance, electronic jamming and search-and-rescue missions.

The army has bolstered its strength

A high-ranking military officer said that all these moves have cost more than \$500 million so far, nearly double what the Pentagon had

On the international front, Mr. Clinton may find himself faced with another challenge. If Mr. Saddam has succeeded in hiding the materials needed to make weapons of mass destruction - and experts warn that they are easily concealed - the inspectors may find little or nothing. And if that happens, French and Russian diplomats are likely to press at the United Nations and elsewhere for the lifting

of economic sanctions against Iraq.
In the short term, Mr. Clinton has avoided a risky military involvement that could have proved costly in the coin of diplomacy as well as domestic politics. In the longer term, it is not clear that he has permanently averted military action. Nor is it clear that Iraq will soon be even reasonably free of weapons of mass destruction.

The details, officials said, could prove highly troublesome, particularly a provision that diplomats would accompany the inspectors to some sites.
"Who's going to choose the dip-

lomats?" a senior State Department official asked. "Precisely what will their function be? Will they be able to influence how the inspectors go about their job, and where? This is a concession to Saddam, and he may find a

way to make mischief with it.' Once again, the Iraqi leader has retreated, but he has bought time to move war materiel and perhaps to hide it more effectively. And few in Washington believe that the last

chapter of the story has been written. Although Mr. Saddam has promsed for the first time since the Gulf War in 1991 to permit full access to all suspected sites, there is no assurance that he will ultimately permit it, any

more than he did then. Unless he has undergone a conversion almost as dramatic as Saul's on the road to Damascus, he will try to preserve his arsenal. He may revert to his long-established pattern of stalling, obstructing and redefining terms. But on the other hand, he may adopt new tactics in pursuit of an old strategy.

"He clearly hasn't undergone a conversion," said Richard Haass of the Brookings Institution, who dealt with the Middle East on the National Security Council of President George Bush. "He will almost certainly continue to try to cheat and keep his weapons. But this time he may not try to obstruct the weapons inspectors. He may not be able to, and he may not

"My guess is that during this four-month stalemate he will have dug deeper holes and found other ways to hide the stuff from inspection."

If inspectors are obstructed, Mr. Clinton will find himself right back where he has been this month. He suggested Monday that having given Mr. Saddam a last chance to live up to his word, any violations would swing world opinion much more solidly behind U.S. military intervention.

Perhaps. But to accomplish that, the president would have to do a much better job of convincing the skeptics - the French and the Russians, many in the Arab world and an indeterminate but clearly substantial slice of the American public - that Mr. Saddam is indeed a menace to world stability in a class with Hitler, as members of the U.S. administration

At home in the coming weeks, Mr. Clinton will probably face a continuing barrage of criticism from conservatives, many of whom believe that the Iraqi problem will be solved only when Mr. Saddam is removed from office.

This week's editorial in The Weekly Standard, one of the main conservative journals of opinion, is headlined "Attack Iraq." It argues that "a comprehensive military and political offensive aimed at removing Saddam" would have represented "a better and more easily defined course of action than the course President Clinton chose, and such a strategy remains a better course of action for

the fature.' Prominent Republican lawmakers agree. As Senator Arlen Specter of Pennsylvania said Monday, "One way or another we're going to have to topple Saddam Hussein" to get rid of the weapons of mass destruction. But neither he nor other hawkish Republicans would explicitly call for the use of U.S. troops to get the job done.

By hitching the nation's policy to the United Nations, Mr. Clinton has also exposed himself to attack from those who distrust the world organization. Although he made guardedly positive comments about the agreement, Senator Trent Lott of Mississippi, the majority leader, said the president had put himself in a box.

This is another example of how the administration's foreign policy is subcontracted to others," he said to reporters at the Capitol.

Key Points of Accord in Baghdad

These are the key points of the agreement signed Monday by Taria Aziz, Iraq's deputy prime minister, and Kofi Annan, the United Nations secretary-general:

Iomats and inspective from Uniteded Second and the International Atomic Energy Agency to inspect these sites and will name a commissioner to head the group. It will "operate under the established procedures of

Special Commission, known as Un-Energy Agency and to give "immediate, unconditional and unres-"all other areas, facilities, equip-security, sovereignty and dignity."
ment, records and means of trans-SANCTIONS: Iraq and the ment, records and means of transportation" will be subject to normal

Unscom inspections. PRESIDENTIAL SITES: Special procedures will apply to inspections at the eight presidential

Unscom and IAEA and specific de-INSPECTIONS: Iraq agrees to tailed procedures which will be de-"cooperate fully" with weapons veloped given the special nature of inspectors from the United Nations the presidential sites."

SOVEREIGNTY: The UN rescom, and the International Atomic affirms that all members should "respect the sovereignty and ter-ritorial integrity of Iraq." Unscom tricted access" for inspections. Ex- will "respect the legitimate concept for eight "presidential" sites, cerns of Iraq relating to national

United Nations agree to improve "cooperation, and efficiency, effectiveness and transparency,' and, noting the "paramount impor-tance" of lifting UN sanctions, the secretary-general will bring this The UN secretary-general will matter to the full attention of the appoint a group of "senior dip- Security Council. (AP. WP) (AP. WP)

Explaining the Contradictions ... But They Say Clinton Should Be Honest When Questioned.

responsibility to be comple

Is Start conducting an Impartial

anything illegal occurred or a

... And as Having Overreached in This inquiry.

investigation to discover

partisen investigation to damage Clinton?

public about his sexual

truthful when GUES

conduct?

Clinton's Job Approval Rating Remains High ...

CUESTION Do you approve of

the way Bill Clinton is handling his job as president?

... Even Though a Mejority Suspect an Affair.

is it true that Clinton had an LEAN PROBABLY TRUE

> LEAN PROBABLY PROBABLY NOT NOTTRUE

The Public Sees Any Affair as Private ... is this situation a private matter

having to do with Clinton's personal life or a public matter having to do with Clinton's job as president?

Has Starr gone too far in his methods used in the investigation regarding Bit Clinton and Monica Lewinsky? NOT FAR ENOUGH

should the matter be dropped? RESIGN IMPEACHMENT ABOUT RIGHT Based on telephone interviews with 1,153 adults conducted nationwide by The New York Times and CBS News Feb. 19 to 21.

POLL: Public Gives Collective Shrug Over Clinton

Continued from Page 1

agreed with the proposition that "someone can still be a good president even if they do things in their personal life that you disapprove of."
Having been confronted with some details about Mr. Clinton's relationship with Ms. Lewinsky over four weeks of accusations and piecemeal disclosures, the public is in no mood to let glimpses of the president's private

life lower its opinion of his job performance. With even half of Republicans and conservatives saying that they are pleased with the job he is doing, Mr. Clinton has achieved the highest public approval ratings of his presidency in the joint New York Times/CBS News Poll

Pulled aloft by record levels of public satisfaction with the economy and the direction the country is taking, the president's overall job approval rating is now 68 percent, up from 56 percent just before he delivered his State of the Union message last month.

In another record high, 57 percent of the public view Mr. Clinton favorably, while 29 percent view him unfavorably. The telephone poll, conducted among 1,153 adults from Thursday through Saturday, has a margin of sampling error of plus or minus three percentage points.

Despite their qualms about his truthfulness and personal conduct, people do not hold the president responsible for the crisis engulfing the White House. A majority of 57 percent blame Mr. Clinton's political enemies for 'creating the current situation."

"I wasn't the biggest Clinton fan," said Glenside, Pennsylvania, who was interviewed after taking part in the poll. "But when I see all the things that he's been able to do, it just seems that someone is going to great lengths to ruin his day."

Even among those who think that Mr. Clinton is lying about his relationship with Ms.

Lewinsky, nearly 4 in 10 say they think that

While Most Say Details of the Relationship Are Unknowners

is it important for the public to

between Bill Clinton and Monica Lewinsky? Angula DEPORTANT FOR THE PUBLIC TORSES

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Suborning Perjury.

encouraged her to lie?

IMPORTANT FOR THE PUBLIC TORONOW

But If the Charges Are. True
Most Reject Resignation or

obstructed justice, should be admit his mistakes and apologize, should he resign.

If it turns out that Climon

should Congress begin impeachment proceedings or

is it important for the public to

know what the relationship between Bill Clinton and

the investigation should be dropped. Evidently unworried about the long-term impact of the crisis, 58 percent predicted that it would not interfere with Mr. Clinton's ability to function effectively as president.

Judging from the poll, the White House has plenty of political breathing room as it pursues its strategy for dealing with Mr. Clinton's crisis, withholding information and attacking

the independent prosecutor, Kenneth Starr.
There is little public impatience about the president's resolute silence regarding Ms. Lewinsky. Just over three-quarters of the people surveyed, 77 percent, said Mr. Clinton should wait until the investigation was completed before addressing the accusations that he had an affair with her and sought to cover it up.

Sixty-four percent called the accusations against Mr. Clinton a private matter having to do with his personal life rather than a public

matter involving his job as president.

Mr. Starr's own favorability rating remains dismal, with three times as many people expressing a negative opinion of him as offering a positive one. Perhaps taking a cue from White House attacks, 39 percent agreed with the proposition that Mr. Starr was "mostly conducting a partisan investigation to damage Bill Clinton." A month ago, only 47 percent said he was being partisan.

While saying they were uninterested in whether Mr. Clinton and Ms. Lewinsky had an affair, the public was less dismissive of the accusation that he encouraged her to lie about it. Sixty-one percent said that it was important for

the public to know whether or not he did so. But even if it turns out that Mr. Clinton obstructed justice by lying under oath or urging Ms. Lewinsky to lie, most Americans think that matter should be dropped or that he should simply admit it and apologize. Only 21 percent favor his resignation in that situation, while 12 percent say that the Congress should begin impeachment proceedings.

nearly twice the size of its nearest rivals,

Novartis AG of Switzerland and Merck & Co.

of the United States. It would spend an un-

paralleled £3 billion on research and devel-

announced agreement on several key details, including the breakdown of ownership and

55-year-old biochemist who serves as Glaxo

Wellcome's chairman, would hold the same

position in the merged company. Both men

knew each other from when they worked as

senior executives at Squibb Co. in the 1980s,

before that company was bought by Bristol-

opment and combine complementary §: strengths in almost all drug categories. This time, though, it appeared to be vir-tually a done deal as the two companies

NO DEAL: Drugs Merger Ends as Egos Clash

Continued from Page 1

only to fail to consummate the deal each time. "After two abortive deals of this size in five weeks, people must be asking questions," Mr.

On Jan. 20, SmithKline announced it was in merger discussions with American Home Products Corp., a U.S. drugmaker with which it has some cooperative ventures. The compathe sharing of jobs among the top five ex-ecutives. Mr. Leschly, 57, was in line to serve as chief executive, while Sir Richard Sykes, a nies said the deal would give them the resources needed to develop and market new drugs, a key factor when the cost of developing new drugs has escalated to £200 million and more.

But reports quickly circulated that among other problems, the two companies could not agree on the top jobs, in particular whether the company should be headed by Mr. Leschly, or by John Stafford, chairman and chief executive of American Home Products.

On Jan. 30, SmithKline stunned the industry by jilting American Home Products and announcing a new merger partner, Glaxo Wellcome. The logic remained the same the merger was a "compelling strategic op-portunity." The combined company would be

Myers Corp.

But trouble surfaced at a meeting of senior executives on Friday, according to SmithKline. when Glaxo Wellcome "indicated that it was not prepared to proceed on the agreed basis.'

Many analysts thought even the combined company was too small to contain two strongwilled corporate chieftains such as Sir Richard and Mr. Leschly. Both men had built their companies through acquisition, and both would have retained a hand in operations because Sir Richard was scheduled to be an executive chairman.

Mark Becker, an analyst at J.P. Morgan & Co., said SmithKline had a reputation for investing aggressively to develop new drugs after it acquired Beecham in 1989, while Sir Richard made his mark by cutting costs aggressively after Glaxo purchased Wellcome in 1995.

Analysts also suggested a possible disagree-ment over succession, with Jean-Pierre Gamier, SmithKline's head of pharmaceuticals, and Robert Ingram, Glaxo's chief executive, potentially in line to succeed Mr. Leschly.

The breakdown also suggested that Smith-Kline may face more-urgent pressure from patent expirations than it has previously acknowledged. The U.S. patent on the company's top antibiotic, Augmentin, which had sales of £925 million last year, will not expire until 2002, but a generic alternative is set to hit the European market this year, said Robin Gilbert, an analyst at the London brokerage Panmure Gordon.

Whatever the reasons, the failure of the merger discussions will focus fresh attention on both companies' struggles to maintain the double-digit earnings growth to which investors have become accustomed.

Given those pressures, many analysts say. it will not be long before mergers are back on.

the agenda.
"I don't believe for a moment that the consolidation process is over," Mr. Aldersley

The French Bask in UN Leader's Tour de Force

By Anne Swardson Washington Post Service

PARIS - They even provided the plane that flew him to Baghdad. So on Tuesday, Kofi Annan's success in resolving the Iraqi crisis was hailed here as a success for the French.

In the West, France was one of the strongest proponents of pushing to the last moment for a peaceful way to persuade Saddam Hussein to allow the resumption of UN weapons inspections. The government dispatched envoys, lobbied other world only proposals without threats it leaders, harangued U.S. officials, would not have succeeded."

Continued from Page 1

inspect these eight sites. Also to be

worked out is how the Special Group

can inspect these eight sites without

providing advance notice to the Iraqis.
As one diplomat said, "The policy

has always been no-notice. I wonder

how this will be possible" if the in-

spection teams must now be composed

In addition, although the agreement

states that all other areas will be subject

to procedures already agreed on, many of those procedures have been disputed

for months and some UN officials have

"It's basically a good agreement,"

said a foreign diplomat who has closely followed the dispute. "There are many

good things in it. There are also some odd things.

Referring to the Special Group, a

group that does the inspecting is Unscom

diplomats inspect and the experts watch,

and that's what we don't know."

reaucracy. It depends on whether the gram.

said that they are no longer workable.

of diplomats as well as weapons ex-

offered multiple compromises and agitated early for a UN role.

While praising Mr. Annan and the international community for reaching the accord that has forestalled U.S. military action against Iraq, the French also patted themselves on the back for the agreement the secretarygeneral reached with Mr. Saddam.

"If there had been only threats without acceptable diplomatic pro-

IRAQ: Both UN and Baghdad Made Concessions to Reach Deal

lenging questions, obviously," the of-ficial added.

ficials most closely involved in the sub-

ject said unhappily that the new arrangement implicitly supported Iraqi charges that the existing Unscom panel cannot be trusted to do its work without

a new layer of oversight.

They said they worried that Mr. An-

nan's apparent intention to give a new

name to the expanded panel could cre-

ate a bureaucratic rival to Unscom, as

the present special panel is known, and

its executive chairman, Richard Butler,

'What is the role of the secretary-gen-eral, what are the roles of these char-

acters, can you still do a no-notice inspection, do the inspections have to

be approved in advance by any group.

how large are the facilities these new

'The inclination is to think that UN

going to be favorably affected by this."

"The questions one could ask are

an Australian diplomat.

high-ranking Clinton administration of-ficial who has taken part in recent ne-gotiations with Mr. Annan, said: "I don't think it's necessarily a rival bu-

and the diplomats watch, or whether the inspectors' ability to do the job is not

But some of the U.S. and UN of-

"We will ask him a lot of chal-

As Alain Peyrefitte wrote in Le neither side's option is good, you Figaro, France "showed that the best sometimes need another way." partners of the United States are those who know how to stand up to it." "Discreetly, without ever putting also means that it must assume some President Clinton in difficulty, it con- of the burden for what follows. If the

tributed in helping him avoid a terrible faux pas, in holding the diplomatic option open," he wrote. Thierry de Montbrial, director of the French Institute for International

and precise nature of the eight special

includes no maps and does not dis-tinguish President Saddam Hussein's

personal residences from the enormous

compounds and buildings that surround

ton described the language on Iraq's sovereignty as "hortatory" and incon-

"We're not going to spend a lot of time on exegesis of the text," the ad-

"What we're going to do is support

getting the inspectors out there quickly

and answering the question."

Officials would not say when they

would test the Iraqi acquiescence by

urging that inspectors be sent to the

telligence had forecast that Iraq would

probably withhold compliance after the

semi-annual renewal of Unscom's

mandate in April, said Mr. Butler's

inspectors "had better get out there

quickly if they want to give the im-

pression that they have gained from this

Another official, who said U.S. in-

viser added.

disputed sites.

'A top adviser to President Bill Clin-

A one-page annex that names them

making sure it stays on track in the coming weeks," the diplomat said. posals," Foreign Minister Hubert Relations, likened the role of France Vedrine said Tuesday, "it would not to that of a marriage counselor. "I Ministry said Tuesday that the Sehave succeeded. And if there had been think the role of France and others curity Council should approve a was to offer a way out," he said tough warning to Saddam to comply When you are in a situation where or face "serious consequences."

To a Western diplomat in Paris,

France deserved credit, but its success

accord "was a success to the point where the French get credit for it, they

will have a special responsibility in

UN: Annan Confident on Iraqi Accord Among the important ambiguities of the accord, officials said, are the size Continued from Page 1

calling the agreement a step in the right direction, but said it needed to be cla-

In Washington, Secretary of State Madeleine Albright also said that there were "questions and ambiguities" in the UN agreement with Iraq and that the United States would work to close

any loopholes. In testimony before the Senate Foreign Relations Committee, as quoted by Reuters, she vowed that Mr. Saddam would not be allowed "to take us from crisis to crisis.'

Mr. Annan said that the access prom-

ise would be tested "as quickly as The memorandum of understanding that he signed in Baghdad with Tariq Aziz, the deputy prime minister, commits Iraq to "cooperate fully" in allowing weapons inspectors "immediate, unconditional and unrestricted

access" to sites suspected of harboring

the United Nations promised that its Special Commission, which is seeking operative attitude." The chief U.S. repchemical and biological weapons and resentative, Bill Richardson, expressed long-range ballistic missiles, would re-

the Clinton administration's caution by spect Iraq's "legitimate concerns"

over national security and dignity. At the core of the agreement is the "We believe very strongly that it needs to be tested soon," Mr. Richardson said.

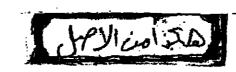
Annan as well as UN weapons experts to conduct the searches of the eight socalled presidential sites that Iraq has hitherto put off-limits to inspection.

The group would operate under "specific detailed procedures" de-veloped for the presidential sites as well as the "established procedures" already used by Unscorn, as the UN Special Commission is known, and the International Atomic Energy Agency. It is these new procedures, including the appointment of a commissioner to head the special group, already nick-

named "Unscom plus suits," that the

Security Council must work out. ■ Blair Stresses Cooperation

Prime Minister Blair, lauding American willingness "to stand up and be counted," said Tuesday that all nations must act if Iraq breaks its word on UN weapons inspections, The Associated clandestine weapons program. In turn, Press reported from London.



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Business to e-Business: Telecommunications

Fishing for new Net profits

and individuals to their business.

Unlike many other technologies that have contributed to the

telecommunications revolution, the Internet juggernaut

crashed into the business of traditional carriers from the

outside. While the role of the big carriers was previously

seen as mainly providing infrastructure, now teleos are

embracing the Internet as a revenue opportunity.

adding Internet-based services for corporations

THE INTERNET CAUSES A SHIFT IN MIND SET FOR CARRIERS

The Internet offers telcos business opportunities beyond providing the pipes.

he business that is telecommunications and me- (Integrated Services Digital transformed. The telecom- (EMEA), points to a change munications industry has in the PTOs' attitude. "The pabilities they add to combeen affected by the rise of telcos have become busithe internet more than any ness-minded. They have other industry, because the Internet and telecommunications are inextricably inter-

began to attract front-page nications operators (PTOs) are needed to offer customers was changing.
"The old club of PTOs is

dead," says John Matthews, ADM TRIDADION TON a principal consultant at Ovum. Deregulation - and to a lesser extent privatiza-tion — have turned the industry into a free-for-all, where state-owned monopolies can no longer count on guaranteed markets. "These monopolies, were cash cows for governments," notes Anne-Marie Roussel, research director for the Gartner Group. Now they must a range of sophisticated comdevelop new sources of revenue and compete for cus-

Good and plenty

Meanwhile, the markets themselves are getting bigger. According to the re-search firm DRI/McGraw Hill, the telecommunications dustry well before 1993, industry will account for \$1 trillion in annual revenues within two years, and that is a ternet soared into public conservative estimate. David awareness. Wireless, for ex-Andrews, Andersen Consulting's worldwide managing ever happened to the telecom partner in its Communications Industry Group, emphasizes that competition has created "an abundance model with lots of opportunity

and lots of flexibility.' Michel Duponchel, IBM's (Asynchronous

national carriers.

not reflect actual costs.

the dia industries, Europe, Network) are other technolworld is itself being Middle East and Africa ogics with long-term impact learned that it is possible to Netheads and Bellheads

Globalization is another Even before the Internet factor hastening the pace of change in telecommunicaattention, the once clubby tions. To create a global networld of public telecommu- work, international alliances nomic and technical," states

> "The telcos have become businessminded. They have learned that it is possible to be partners in the morning and rivals in the afternoon"

munications services that the Internet as a real business cross borders seamlessly. These alliances are being built within the telecom industry itself and between tel- IBM. cos and information technology suppliers.

Changes in technology were transforming the inwhen the first Internet browser appeared and the Inample, "is the best thing that industry, because wireless David Cooperstein, an analyst in telecom strategies at Forrester Research. INs (intelligent networks); ATM Transfer

INTERNATIONAL CALLS AT LOCAL PRICES

because of the speed and camunications networks.

But the impact of the Internet

qualitatively different. "The Internet may be about to challenge the very foundations of the telecommunications industry, both ecothe International Telecommunication Union (ITU) in its 1997 report, "Challenges to the Network: Telecoms and the Internet."

Other technologies developed from within the telco club; the Internet juggemant crashed into it from the outside. At first what the ITU dubs the Netheads weren't taken seriously by the estab-lishment Bellheads. The Internet was seen as a toy or a threat, according to Mr. Duponchel.

But today, the telcos see opportunity, says Christian Cariou, a network-computing solutions manager at

According to the ITU, there were less than nine Internet users for every 100 main telephone lines at the beginning of 1997. By the year 2001, users will more than triple, to 30 per 100. In the United States, the number of households with a second phone line quintupled between 1988 and 1995 due to the demand for Internet acwas born competitive," says cess. Not only will market size increase, but demand for services, especially from businesses, will rise commensurately,

Businesses are seeking updirector of solutions for the Mode) switching and ISDN graded access that ensures age intranets and extranets,

currently under development.

users, though it is growing.'

not generally of acceptable commercial quality. Information

packets are not necessarily transmitted in real time or

sequentially, so words and sentences can be lost, making

'normal" conversation difficult. A variety of solutions are

In the interim, Internet telephony can be done computer-

to-computer today, provided both parties have the right

equipment and software and are on-line simultaneously. The

International Telecommunication Union (ITU) estimates

that this market has "probably less than 10 million potential

puter-to-fax connections, although senders are limited to the

same 10 million, the receiver market is 800 million.

The next step is Internet computer-to-telephone or com-

them security, quality and customer service and billing, Singapore's Intelligent Is- Mr. Duponchel of IBM: speed, says Ms. Roussel of Gartner, and they are willing to pay more for this added value. Says IBM's Mr. Cariou, "We are seeing demands for confidentiality, secure

service. Helping businesses man-

Eventually, says the ITU,

any telephone or fax will be

able to connect to any other

over the Internet, an open

market of 800 million phone,

market-research firm, esti-

mates that the Internet tele-

phony market will have 16

million users by the end of

1999, with a market value of

around \$560 million.

International Data Corp., a

fax and mobile users.

payments, dependability, real

time and consistent class of

or e-business platforms are

nounced a partnership with available to all offices and IBM that will give all Bell- homes through high-speed South's customers access to fiber-optic cables. Internet service from anywhere in the world. Deutsche Telekom, which

Mart portfolio, which in- KDD, of Japan has greater cludes business-communication and electronic-commerce solutions, secured traffic than for voice traffic, payments using the SET (Se-reports the ITU. cure Electronic Transaction) protocol and multimedia de- Threat or opportunity? ivery for information and

education applications. "T-Mart will allow us to act as a full service provider not only in the traditional the business of making telecommunications sector money from providing serbut also in the growth mar- vices electronically over netkets of the Internet and mul- works," says Marc Boisseau, timedia," says Herbert May global

of Deutsche Telekom. Deutsche Telekom, in cooperation with IBM and leading financial institutions, ternet development, many will conduct an online-payments pilot project based on

land project. The entire tele-"The telcos offer telco qualexamples of the kind of ad- communications infrastrucded-value services that can ture of Singapore is being mediately when you dial up bring new revenues to tel- redesigned to create multifor access. Garage shops media reservoirs of informa-Last spring, BellSouth an- tion and services that will be can't guarantee that." tation for quality and will

More modest proof of ex-

Matthews of Ovum. panded business opportunity is the increased demand for of offers corporate intranets ISDN — used for band- companies is undisputed, but through its Internet-protocol width-hungry multimedia their role in the networked platform, T-InterConnect, is transmissions — as a result world of the future is less communications network, expanding its range of ser- of internet penetration. De- clear. There are five basic says the ITU. mand for leased lines is like-February. Deutsche wise increasing. Kokusai Telekom launched the T- Denshin Denwa Co., or (providing content), pack- ternet as we see it today is capacity across the Pacific to the United States for Internet blurring all of them.

The Internet, in short, is more of an opportunity for the PTOs than a perceived threat. "Telecom operators are in

wireline-segment manager for IBM's telecommunications unit.

In the next stage of Insmall "garage-shop" Internet Service Providers (ISPs) may be absorbed by telcos or Even more ambitious is go out of business. Explains

PLANNING FOR GROWTH IN INTERNET-SERVICE USERS

exceptions, such as print and electronic vellow- and whitepage directories. Some PTOs may feel

core business. But there are

comfortable with something akin to their historic role. providing transportation through their pipes. Mr. Matthews argues that their success will come from "being the most efficient, low-cost provider of pipes.

"But it's hard to make money this way," says Mr. Duponchel.

At the delivery end, branding becomes important to both businesses and consumers. Mr. Cooperstein of Forrester argues that branding and sales and advertising are not needed for pipes. But some PTOs that are competing as ISPs would disagree, and they are working with technology partners to provide value-added services with marketing appeal.

Shifting landscape As the telecom landscape shifts with each new seismic event - technological. economic, political - few predictions can be made without a crystal ball. "People are trying to pigeonhole the market, but it is too fluid and moving too fast for that," says Mr. Andrews of Andersen Consulting.

Both businesses and consumers can expect smaller telecommunications bills, says Ms. Roussel of Gart-

Mr. Matthews says that corporations have already benefited from lower prices. "Choices about telecoms will be more complicated with more decision-making involved, especially for businesses," he adds.

ity, meaning, for example. Therefore, says IBM's Mr. that you get a dial tone im- Duponchel, "We propose solutions for all eventualities. Our business is not to develop telco strategy but to offer solutions and help our partners implement the ones build on that, agrees Mr. best suited to

The Bellheads and the The engineering strength Netheads will, of necessity, telecommunications learn to coexist in a future "founded on the public tele-

tions value chain - creation the great strength of the Inaging and storing, transpor- that no one planned quite tation, distribution and de- how it ought to look. The livery — and the Internet is very fact that no one could control its evolution, even if Most telcos are staying they wanted to, is the best away from content because it safeguard we have as to its

is not seen as part of their future evolution." •

The telcos have a repu-

Contact IBM by e-mail at kbousquet@fr.ibm.com or by fax at +331 41 88 52 50. For examples of European e-business initiatives, consult http://www.europe.ibm.com/nc/customer.

FOR MORE INFORMATION ON e-BUSINESS:

Look for the "Business to e-Business" series on the IHT Web site at http://www.iht.com/IHT/SUP/ebiz.html. The Web version of "Business to e-Business: Telecommunications" hotlinks the following key words to other relevant Web sites:

 Network computing ● Internet Service Providers Electronic yellow pages ● ATM ● ISDN

ranscontinental telephone calls for only a few U.S.

cents? What might have been a user's pipe dream is

becoming reality - and a possible nightmare for

With Internet telephony, long-distance phone calls are

routed digitally through the Internet at roughly the cost of a

local phone call. This alters dramatically the current ac-

counting-rate structure of international phone calls, which do

telecommunications and media industries, Europe, Middle

East and Africa, says that Internet telephony "will happen,

Michel Duponchel, IBM's director of solutions for the

For now, telephone conversations through the Internet are

Years ago, "let your fingers do the walking" was a slogan used in the United States to

and it will affect telco cost structures."

hours with a conventional phone directory.

use in Boca Raton, Florida.

send inquiries immediately from user to ad-

vertiser.

A market-pleasing directory can be a powerful differentiator between one phone service and another. A second consideration is the number of advertising options that can be sold on the directory. The more options, the more revenue for the operator.

Still another consideration is rate determination. In a printed directory, ad space is sold at a flat rate. But the broadcasting-like nature of the Web suggested a different approach. Says Mr. Bardon, "We see the ad options as comparable to television, with the rates varying at different times and dates depending on the frequency of viewing."

IBM can incorporate connections to other services, such as news, consumer advice, catalogues, community bulletin boards. weather and horoscopes. These services are available to operators at marginal cost, and they encourage repeat visits and in-

vellow pages, currently being tested in Canada, a hot link to the advertiser will allow the user to call the local merchant. At the click of a mouse, the number will be

> the help icon, which connects the user directly with a live operator. The operator will be able to see exactly what the customer sees on the screen and will help the user

Internet Service Providers (ISPs) is planning for growth in a context where six-month-old assumptions already seem antediluvian. The pace of in its report on "Challenges technological change is rapgrowth itself (103 percent per and the Internet," published last September, noted, "If they wanted to, the PTOs of the world could probably buy

Outside of the United States, some of the biggest ISPs are former or continuing state monopolies, the Public ors (PTOs). Many argue that pany accounts." Some are the PTOs have been slow to starting to do just that. Others have opted to berespond to the rise of the internet.

But the learning curve seems to be shortening, and many PTOs are moving to exploit the market-expand- CompuServe transaction last cation, as in the pre-existing

year for the past decade).

major challenge for ing potential of the Internet. autumn. Deutsche Telekom's solution, IBM proposed a Deutsche Telekom plans to Internet Service Pro- If the sheer size of many T-Online Service was the central site and 13 regional increase the number of centers PTOs may be a factor in their biggest provider of on-line centers for platform servers. initially slow response to the services on the Continent. It According to Mr. Demuth, dards. At the same time, Internet, it may also be an currently has 1.9 million subadvantage. The International scribers and added 45,000 Telecommunication Union, new subscribers per month last year, 40 percent more id, as is the rate of Internet to the Network: Telecoms than in 1996. Deutsche Telekom wanted

How can speed and quality of service be improved while adding 45,000 subscribers a month?

to be able to handle this growth without sacrificing quality of service. It was lookout every Internet Service ing for speed (to improve cus-Provider without noticing tomer satisfaction), scalabil-Telecommunication Operat- much of a hole in their com- ity (to meet special needs and growth forecasts) and savings (to justify its investment).

The distributed Internet come providers themselves, architecture partly impleand the biggest in Europe is mented by IBM has achieved Deutsche Telekom. Until the all these objectives.

Instead of one platform lo-WorldCom-America Online-

across Germany), has resultment, both in speed and reliability of connections.

Traffic is up

Customers have reacted facent over the previous year.

Online software: "The new ISP. network access has achieved

grown by 40 percent." in the second half of 1997. gional centers. •

this year to maintain stanthis configuration, closer to Deutsche Telekom is realizing subscribers (who access savings by storing (or "cachfrom 220 dial-in locations ing") technical information locally and thus avoiding haved in qualitative improve- ing to route to the United States for Internet inquiries.

Another advantage of distributed architecture is remote management. New features or improvements to the vorably by increasing their service can be handled reusage. In December, the motely rather than by sendnumber of sessions reached a ing technicians to each renew high of 52 million. The gional center to install total number of sessions in software. If power at one of 1997 approached half a bil- the centers needs to be dislion, an increase of 60 per- connected for technical reasons, this can also be done T-Online boss Wolfgang from the central site. Remote Keuntie says the main driving management improves qualforce behind the growth was ity of service for clients and the new 2.0 version of the T- ensures lower costs for the

Deutsche Telekom chose a high level of acceptance this type of architecture beamong our customers. With cause of the size and volume its high transmission rates, it of the German market, exhas generated an explosion in plains Mr. Demuth. It has usage time. In the short time advantages for smaller counsince distribution of the new tries like Switzerland or Belsoftware in July, usage has gium as well, because of regional language variations, More than 350,000 new which can be handled by apcustomers joined the service propriately configured re-

LET YOUR KEYBOARD DO THE TALKING

promote the use of the yellow pages. Today, your fingers on a keyboard can do more in minutes than a researcher could do in

Electronic yellow pages can locate services by search parameters such as geographical area, heading and brand, just as conventional pages can. Electronic yellow pages are faster and more thorough for these basics and also offer advanced searches by key words or by geographical proximity ("what is close to?").

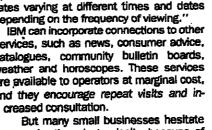
Other value-added options are being developed rapidly. Christian Bardon of IBM's telecommunications and media unit calls attention to a sophisticated directory now in its features include chat rooms, a locator

map (to show the user exactly how to find the store or service), video, coupons exclusive to the Internet and fax or e-mail forms to

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Profit

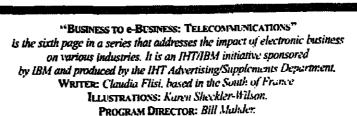
Company



to advertise electronically, because of their lack of technological knowledge. IBM's suite of MarketGate products helps both operators and small businesses take practical advantage of electronic yellow pages. MarketGate Quick-Site uses a "wizard" that helps the advertiser create a Web-page ad using a WYSIWYG (what-you-see-is-what-you-get) approach. The process takes only a few minutes and requires no special technical or internet knowledge.

In IBM's third generation of electronic automatically dialed.

Mr. Bardon is even more enthusiastic about in the navigation process.





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In Binche, the Walloons Take Fat Tuesday Seriously



The residents of Binche spend months working on their masks.

By Barty James
uernational Herald Tribune

INCHE, Belgium — In towns and villages in much of Europe, people dressed up in masks and costumes and bid "farewell to meat" this week, keeping up ancient carnival traditions in the face

of rising modernity.

Few places have dedicated so much time and effort to celebrating carnival as the Walloon region of southern Belgium. Much of the town spent the past several months stitching together elaborate costumes and headdresses, that were seen for the first time on Tuesday. They will be rented out in sub-

sequent years to other carnivals.

So seriously is the subject taken here that the town has established a museum of carnivals and masks that matches entertainment with serious anthropological and ethnological research.
Its director, the historian Michel Rev-

book on traditional masks and costumes in Europe. The book accompanies an exhibition on the subject at the Wallonia-Brussels Center in Paris.

They observe that men have been wearing costumes and masks since the dawn of time. Prehistoric cave paintings show human hunters disguised as an-

or because they stood a better chance of getting close to their game.

No one knows why Binche became parts of Europe, people here have prob-ably always marked the end of winter with pagan rites, Revelard said. How-ever, historians note that in 1549, Mary

the emperor Charles V and his son, Philip II of Spain, who came accompanied by the flower of the Spanish court. It was such a lavish party that even today in Spain if you want to describe something as special, you can say it is "better than the fiestas of Binche."

It was perhaps that party, some historians believe, that gave the town its taste for spectacle. One theory is that the 16thcentury revelers brought with them exotic elard and his wife, Guergana New World. Today, the costumed rev-Kostadinova, have just co-authored a elers of Binche wear towering headdresses of ostrich feathers that are said to resemble omaments worn by the Incas, and they hand out baskets of oranges that of Napoleon III.

version of the commedia dell'arte. To has always opposed masked sammalia

carnival is such a strong element of civic identity and pride. It distinguishes the such a serious carnival town. As in other town in a region suffering sharp eco-parts of Europe, people here have probindustry, and high unemployment. Binche used to be known for manufacturing high-quality men's suits, but that industry has collapsed as well, and

AT Tuesday for the Gilles is the culmination of weeks of rehearsals and festivities, including three carnival balls, divided like almost everything else in Belgium into Catholic, Liberal and Socialist. The day, which for most participants lasts until shortly before dawn Wednesday, is strenuous. The Gilles march around a lot costumes and perhaps Indians from the to the sound of brass and wind bands playing times from the 18th century. And for part of the day they don identical and slightly sinister masks based on the idea of a bourgeois gentleman at the time

also hint at a Hispanic origin.

The revelers, about 1,000 of them organized in 10 societies, are called Gilles — after a character in the French the public. The Roman Catholic Church

imals. Anthropologists argue whether join one of the societies, you must have this was because the hunters wanted to acquire the magic powers of the animals, or because they stood a better chance of exting close to their remainstance of exting close to the extinguished ing. (The word carnival comes from the old Italian carnelevare — or, literally, removal of meat). So it is mostly in strongly Catholic countries — or cities, like New Orleans — that the carnival tradition persists. But in Binche, the celebrations have nothing to do with the church, although Revelard said that for

many participants they have a strong spiritual and mystical element. the art of fine needlework is seen today As people lose contact with the seamostly in the ornate carnival costumes. sons and the cycle of death and renewal in nature, Revelard said, the carnival tradition slowly loses its hold. Or it becomes an excuse for a fancy-dress party with latex masks bought from nov-

> Revelard said he doubted that the Binche carnival would fade away as a colorful and ultimately meaningless tourist attraction. "Tourists have been coming here for 100 years and they have not killed the carnival," he said.
>
> He added that the festivity was more

> in danger from "fundamentalists" who want to keep every detail just as it is, and surround the carnival with too many regulations. Like any good carnival, he said, the one at Binche "exists despite modernity, or sometimes as a challenge

On Theater's Edge: The Past Is Future

By Katherine Knorr

ARIS --- Some of the most imaginative French theater in the last adaptations of the classics to 20 years has taken place away reflect modern anomie — is from the theatrical center of Paris, at its edge, artistically and sometimes

also geographically.

The idea of the edge is more accurate than the over-used idea of the avant-garde, which trades on the outrageous, the "In the beginning, getobscene, the ugly, often without any other ideas. The best contemporary theater is not afraid to look backward, to believe in the sublime, to ask the oldest questions.

Among these theaters, Ariane Mnouchkine's near the Chateau de Vincennes and Peter Brook's at the Bouffes du Nord are internationally renowned. Now a small theater company on the eastern edge of the city, not far from the sinister-looking new national library, has begun an ambitious Greek cycle called "The Blood of the House of Labdacus," for which it emphatically deserves to be called one of Paris's most interesting theaters.

In a warehouse that once held supplies create the events." of the national train company, with only seven eclectic and multipalented actorsingers, the Theatre du Lierre, founded in the darkness that befalls a civilization the first two plays of a four-part Sophocles cycle with a twist.

The twist is that Paya himself wrote the first play, "Laius," the what-went-before "Oedipus Rex," in which Jocasta wakes from a terrifying, pestilential dream as the Sphinx is destroying Thebes. "Laius" tells how Oedipus was left for dead as a baby, and shows the great bitterness that has come between the two parents since Laius listened to the oracle and preferred, as Jocasta puts it, his own life to his son's.

These haunting performances are a mixture of verse, dance and polyphonic chants, on a stage that is spare but not that awful word - minimalist. The colorful and nationally undefinable costumes — they seem by turn Japanese, Russian, Chinese, Gypsy, American Indian — combined with music formed from the words of no known language (and so, perhaps, of all) make this staging truly "world art," in the best sense.

"I have the advantage of having two cultures that are extremely mixed," said Paya, who was born in Iran of an Iranian father and a French mother, and studied in France in the 1970s (he has, oddly, an engineering degree). "Because France is after all a country of great immi-gration, despite what Mr. Le Pen has said, and Iran also is a country that is

extremely diverse.

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talents of the actors, and par-ticularly on the work of the body — something that has gotten lost in all the goofball deeply interested in traditional music and dance from around the world. "Iranian theater is still very much

ting actors to sing, the point was not really that they have lyric voices. We tried to look at the whole world, to look at the musical heritage. There are a lot of musics with an oral tradition that use timbre and voice placement very different from bel canto, and those voices are closer to theater. Traditional musics are

nied to specific events — a funeral, or tion and energy of the theater. A stage work. There is always a human event that justifies that music. So we look for ethnic music, and through the theater we

In the "Oedipus" cycle, the events, of course, are a universally known story. 1980 by Farid Paya, has just premiered through one cursed family. The dark stage, with its little fire and its modest, trickling fountain, the dramatic face and body makeup of the actors, their feathers and beads and the sudden changes of mood, like weather, make this extremely

> LL the performances are notable, with Jean-Yves Penafiel playing Laius and Oedipus with the despair and madness of impotent tyranny and Valerie Coue-Sibiril a tragic, god-defying but also cocuettish Jocasta. Aloual is a very funky Tiresias, and Bruno Ouzeau an ambiguous Creon, sleazy and yet, after all, telling the truth. Antonia Bosco, Jean-Louis Cassarino and David Weiss round out this strong cast, and Bosco's very pure voice sets the tone. The music is by Michel Musseau, the costumes by Evelyne Guillin.

The Theatre du Lierre is part of a re-action to trends since the 1960s that tried to make the classics "relevant" and ended up making them meaningless. "I find French theater — it's a tough thing to say — there is a lot of dead theater," said Paya. "Something bad happened during the 1970s and '80s: The actors were reduced by the stage directors. We had the reign of the director, great light and scenery effects, and next to that actors who were there to boost the image of the director. It is the Paya, in his emphasis on the multiple actor who is the real conduit for the emo- tel: 01-45-86-55-83.



Aloual in Theatre du Lierre's "Oedipus Rex."

director sets the stage for an actor.
"I believe the beauty of the staging is only justified if the actors are good, that is, if they are strong. And that is something that has been sacrificed, and there has of the audience is tied to that of the actor. That is the humanity of the theater.'

Traveling abroad has allowed the company to see how far what Paya calls the "alchemy" of theater, dance and music can communicate across language barriers. "We have staged performances where the story was told entirely with the music, so we were able easily to go to non-Francophone countries. But even with text, when the visual and the musical are important we have been able to travel because when you do tragedy the story is well-known. We found that the body could substitute for language."

In writing his "Laius," Paya created characters and invented an interior life for Laius (son of Labdacus) that makes him deeper, more fragile than one would expect. He wanted not to go all the way to "the origin of the curse, not to say that it was original sin, because that's Judeo-Christian and the Greeks weren't and I don't feel particularly Judeo-Christian.' Rather, he wanted to show "that man always has problems and a need to search -and this great self-searching by Lains, who loses everything, who goes to his death knowing what will happen. I thought it was a good idea, this courage, this solitude."

"Le Sang des Labdacides": "Laios" and "Oedipe Roi" through May 3, fol-lowed next season by "Oedipe a Colone" and "Antigone." Theatre du Lierre, 22 rue du Chevaleret, Paris 13,

The Great Pianists, Alive on Film

By David Stevens

ARIS — Addicts of the piano, its literature and its practitioners from exalted to eccentric - are unlikely soon to have a better chance to compare notes than during the extensive showing of films of pianists that make up the bulk of the "Classique en Images' festival, at the Louvre until March 16.

If there is a star of this series it is Sviatoslav Richter, the great Russian pianist who died last year at the age of 82. During the last two years of his life he collaborated with Bruno Monsaingeon on a 155-minute documentary of his life and art. Besides that there is also an all-Richter program drawn from Soviet and other archives.

The Louvre's program is titled "Great Pianists of the 20th Century" for the obvious reason that it has been only in this century that film and sound have been effectively combined. Nonetheless, the Louvre program includes two silent curiosities, combined with piano

rolls made by the pianists involved.
One is of Vladimir de Pachmann (1848-1933), who owes his pages in light Sonata." piano history more to his eccentricities, like chatting with members of the andience, than to any of the recordings he Shaw once reported that de Pachmann and the violinist Mischa Elman in an at Lincoln Center in New York. "gave his well-known pantomimic per-excerpt from the "Kreutzer" sonata. Aside from the sound doc formance, with accompaniments by and includes Emil Gilels, Arturo Bene- Richter's life is richly recorded, literally Chopin.

The other is Francis Plante (1839-1934), born 10 years before Chopin's death, who is shown in a brief 1928 documentary made at his home in southern France, during which he is shown attacking the instrument with astonishing vigor in a Chopin etude.



Vladimir de Pachmann, known more for eccentricities than recordings.

from a 1936 British film called "Moon-

ade late in life. One critic labeled him a - I he stimning array of artists assembled detti Michelangeli, Solomon, Wilhelm from cradle to the final year of his life, in garian Annie Fischer, Glenn Gould and

> on the scene. Two programs of French pianists offer, among other items, Alfred Cortot casting oddity from a Soviet film in and Yvonne Lefebure in their roles as which the pianist portrayed Liszt.

Richter, as well a number of pianists still

On the same program are glimpses of teachers as well as performers, and Josef Hofmann playing Rachmaninoff, Jacques Fevrier, a friend and interpreter Percy Grainger playing his own pieces, of just about every well-known French and Ignacy Jan Paderewski in an excerpt composer of this century and an indefatigable raconteur as well.

Christian Labrande, the artistic di-Paderewski reappears, from the same film and playing the sonata of the title, in the day (March 7) devoted to Beethoven. together again soon, except that some of "Chopinzee," and George Bernard for Beethoven begins with Harold Bauer the Paris program will be seen next year

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Aside from the sound documents Backhaus, the too-little-known Hun- an exhibition of photographs in the Anditorium foyer. Most of them come from family sources, several were taken by Jacques Leiser, his impresario in the West for many years, and there is a type-

The Master of Time Games in 'Naked'

By Sheridan Morley International Herald Tribune

ONDON - At a time when fringe theaters all over London are fighting for their lives, the Almeida in Islington goes from strength to strength. Like some infinitely trendy wine bar, it is the place andiences go to check out each other as well as the stars, and the management has cannily allied itself to the movies, the entertainment of choice for their particular crowd.

Thus we've recently had Ralph Fiennes and Liam Neeson up there, and later this season we get Rupert Graves. and as many stars as you can

catch on a good Oscar night. The current guest star is Juliette Binoche, making her London stage debut as the mysterious nanny whose child charge has just died in mysterious circumstances; not a bad forecast, for a play written in 1922, of recent events in Boston. But Pirandello was always expert at time games, and a wonderfully strong character cast brings his "Naked" to life in Jonathan Kent's characteristically subtle production.

True, Binoche lacks on stage much of her movie charisma and will probably never do anything better in her career than the moment in "The English Patient" when she is flown up to view those amazing frescoes, a Peter Pan brought suddenly face to face with great art. "Naked" is an essentially feminist drama before its time, about how four very different men try to use Binoche for their various romantic or professional purposes, and the show is stolen by Oliver Ford-Davies as the wonderfully ramshackle old novelist trying to turn the Binoche experience into a novel, only having his plot dynamited every time another suitor crashes through the door.

It might have been generous for the translator, Nicholas Wright, and the Al-1960s by the actress Diane Cilento, who also played it, but that to the Almeida



Kevin Spacey, Tom Hollander Alex Jennings in RSC's "Much Ado About Nothing."

crowd is doubtless already prehistory. fore an odd mix of pageant and Jacobean or await the inevitable transfer.

Talking of transfers, it has taken 16 months for the "Much Ado About Nothing" that opened at the Barbican this week to make the long journey in from Stratford, so weird is the current Royal Shakespeare Company scheduling policy, and though the cast remains intact, Michael Boyd's production resolutely refuses to sparkle. Sure it's intelligent, and in the comic Christopher

LONDON THEATER

Luscombe we have the best Dogberry I have ever seen, an unusually eager-toplease night watchman forever tying himself in verbal and physical knots as he ransacks his tiny mind for just the wrong thing to say and do. But in the principal roles neither Alex Jennings nor Siobhan Redmond convey any sense of a real, albeit suppressed, sexual passion, while, with one or two exceptions, the RSC casting is, as usual nowadays, woefully uncharismatic and well under par. Even after 16 months, nobody here meida to acknowledge a pioneering seems to have worked out quite what translation of "Naked" back in the they want to do with an always subseems to have worked out quite what versive comedy.

Better RSC news however at the

Young Vic, where the com-pany has found a better space for Stratford transfers, or at least those from the Swan. Indeed if it could just take over the Old Vic for mainstage shows, there's a vague hope that the company might at last retrieve some of its old

London identity. The first show in from Stratford to the Young Vic is Gregory Doran's glittering "Henry VIII," somewhat optimistically subtitled "Ail Is True," which it patently wasn't, in the light of Shakespeare's eagerness to please his royal mistress with a somewhat glamorized ac-count of her birth. It is a play he may have collaborated on with John Fletcher, and there-

Yet again they have given us the most revenge drama. chic revival in town; start lining up now, In Doran, the RSC has at last found a young director unafraid of the epic moment, and his production opens in a literal blaze of golden glory as Henry and his Queen (Paul Jesson and Jane Lapotaire) move forward on a kind of floating stage that might come in useful as a centerpiece for the Millennium Dome if we ever manage to get one up. When they set offer the fireworks on the original 1613 opening night, they also managed to set fire to the great Globe itself. No such risks are taken here, but this is nevertheless a spectacularly assured production. When it gets into the right space, the RSC can still

sometimes recapture its old confidence.

And finally, with London opera in meltdown from the Coliseum to Covent Garden, the commercial producer Ray mond Gubbay with no subsidy of any kind has come up with an Albert Hall "Madame Butterfly." Set in the round on a water-garden stage, David:

Freeman's truly stunning productions brings home the full power of Puccini with the BBC Concert Orchestra and a magnificent cast, led by Nancy Yuen's heartbreaking geisha and John Uhlenhopp's Pinkerton. You have only until the end of this week to catch "But" terfly" before she flies on to Bir-

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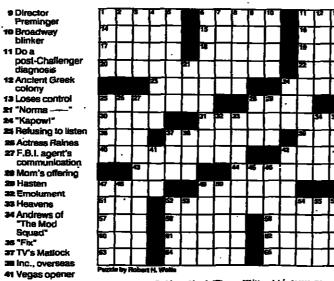
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PAGE 13



Gerard Mestrallet, right, at the news conference announcing the Suez Lyonnaise merger. At left was Jerome Monod of Lyonnaise des Eaux.

Big Challenge Ahead for Suez Lyonnaise Chief

By Susannah Patton Special to the Herald Tribune

the French carmaker Renault's plan to to analyze the situation with subtlety close its manufacturing plant in Vilvoorde last spring, one Frenchman was receiving a top civic award in Brus-

For Gerard Mestrallet, chief executive of the newly merged Suez Lyonnaise des Eaux SA, the stamp of approval came after his four years at the helm of the troubled Suez subsidiary Societe Generale de Belgique and marked his contribution to friendly business relations between France and its northern neighbor.

Those who have watched Mr. Mestrallet climb to the top of the French business world say the Belgian award highlighted his ability to balance corporate demands and national sensitivities, a skill seemingly lacking at the top of Renault during the pullout from

Mestrallet is not the arrogant tech-

and discretion.

nocrat that France is so good at pro- international expansion places him in Suez Canal, and Lyonnaise des Eaux, a ducing," said Elie Cohen, a French the fore of utilities reorganization academic economist. "In Belgium, he across Europe, analysts say, where sat-PARIS — As Belgians railed against showed his ability to listen to others and urated local markets are forcing companies to expand abroad.

Many analysts praise Mr. Mestrallet, Mr. Mestrallet, 48, still appreciates a who belongs to a group of younger good Belgian beer, but he is back in French managers with international am-

INTERNATIONAL MANAGER

France with his largest challenge to date in front of him: creating an industrial giant from the merger of two of France's oldest, stodgiest but most powerful conglomerates — Compagnie de Suez and onnaise des Eaux.

Mr. Mestrallet aims to focus Suez Lyonnaise des Eaux on four businesses: water, energy, waste and communications. The utility company has global ambitions for only the first three of these fields, however, and will keep its communications ambitions and investment on a European scale.

bitions. These include, among others, Claude Bebear, who leads the insurer AXA-UAP SA, and Jean-Marie Messier, who has nursed the once ailing Cie. Generale des Eaux, Lyonnaise's major competitor, back to financial health.

But unlike these two, Mr. Mestrallet still has to prove he can carry through his consolidation strategy in France, where he faces a demanding job to streamline the new company and rid it of its conglomerate image, analysts say.

Eight months ago, Cie. de Suez, a estruent on a European scale.

Mr. Mestrallet's strategy of focused company formed originally to build the

water utility, merged after a brief court-ing period. The deal had been rumored for the previous two years, but Mr. Mestrallet's predecessor at Suez had been unable to close the deal.

Since then, Mr. Mestrallet has outlined a plan of action and forged ahead, signing lucrative water deals and building the company's presence in energy and waste management, two areas of enormous potential growth. He has scaled back the company's ambitions in telecommunications, and hinted at future sales of financial assets. And he has made it clear he wants to make even more radical changes.

'The era of large, diversified holding companies like Cie. Financiere de Paribas, the Cie. Financiere de Suez and Navigation Mixte is completely finished," Mr. Mestrallet said in a recent interview. "I am happy to say that the merger ends the saga for Suez, which became a holding company with the

See SUEZ, Page 17

J.P. Morgan Firing 700 To Slow Growth of Costs

5% of Bank's Employees to Be Affected

NEW YORK - J. P. Morgan & Co. plans to dismiss about 700 people, or 5 percent of its employees, to tein in costs that the company says have been growing faster than revenue.

The cuts, which a company spokesman confirmed late Monday, come after the bank has built its securities business by hiring expensive Wall Street talent. The layoffs will be made throughout the company, the spokesman said.

In a four-page memo to employees, Douglas Warner, chairman and chief executive of the fourth-largest U.S. bank, said the company must slow the growth of its costs.

Our rate of expense growth has exceeded revenue growth in three of the past four years," Mr. Warner said in the

Last month, Morgan said that its fourth-quarter earnings tumbled 35 percent, to \$271 million from \$419 million, as the Asian economic turmoil and other factors eroded profit.

J. P. Morgan's debt ratings were put under review for a possible downgrade this year by Moody's Investors Service Inc. and Standard & Poor's Corp. because of the bank's exposure to weak-

ening Asian economies. The cuts would make Morgan the third major U.S. bank to undertake major job reductions in recent months. Chase Manhattan Corp., the nation's largest bank, and Citicorp, the No. 2. have announced similar reductions.

This will be the third round of cut-backs at Morgan in the last decade. It cut its staff by 5 percent in 1995 and 10 percent in 1989.

Joseph Evangelisti, a spokesman for J. P. Morgan, said the cuts were being made across the board and were designed to "make us more competitive and get our costs down."

He said the job cuts would take place over the next few weeks.

Investors said the cuts were an effort by J.P. Morgan to show stockholders that the bank was prepared to improve its earnings.

This is the kind of move and activity that is a positive for earnings," said Tony Spare, chairman of Spare Kaplan Bischel & Associates. J. P. Morgan's shares rose \$3.75 to close at \$116.0625.

Morgan has been trying for years to transform itself from being simply a lender into a major securities firm. But its stock-price growth has trailed those of most major banks.

Several weeks ago, traders said that Deutsche Bank AG was rumored to be considering a bid for Morgan. Morgan, which has banking relation-ships with high-level government of-

ficials and private executives around the world, is among the first commercial banks to try to compete in the securities business against such investment banks as Goldman, Sachs & Co. and Merrill Lynch & Co.

Morgan has been building the busi-ness of underwriting stocks and bonds over the last 10 years or so. Its efforts have landed the bank some high profile business, including Gillette Co.'s sale of 10 million shares in the first quarter. They have also been costly.

The bank's revenue increased 5.3 percent in 1997, to \$7.22 billion, while operating expenses increased 12 per-cent, to \$5.07 billion.

"The bank gets A-plus for strategic planning and execution and F for enhancing shareholder value," said George Salem, a bank analyst at Gerard, Klauer, Mattison & Co.

Analysts said the decision to cut costs was long overdue.

"Over the last several years, the fo-cus has been more on building busi-nesses and growing market share," Mr. Salem said. This shows that they fi-nally succumbed to the necessity of enhancing shareholder value as a No. 1

objective of management." The analyst, who rates the company a weak hold," added that he might reconsider his rating in light of the job cuts. (Bloomberg, AP)

■ First Union Cutting Back

First Union Corp. said Tuesday that it would close 172 branches in the Philadelphia area and cut 4,405 jobs after it completed its acquisition of CoreStates Financial Corp., Bloomberg News re-

First Union's president, John Georgius, said the bank expected to cut 7,480 jobs and add 3,075 jobs in the region. Across Pennsylvania, New Jersey

and Delaware, First Union will close about 17 percent of its branches.

Avon and Others Keeping It Personal

Direct Sellers Largely Eschew the Stampede to Sell Products via Internet

By Lisa Napoli New York Times Service

EW YORK - At a virtual Tupperware party, no coffee is served, and there are no demonstrations product's notorious "burp" when properly sealed or how the cheese plane doubles as an eggplant peeler. But Regina Baker says her modern interpretation of that well-known American sales gathering is an effective substitute.

'Not everybody has time to go to a party," Ms. Baker said, which is why she built a site on the World Wide Web two years ago to sell her plastic products. The site accounts for 60 percent of her revenue, she said, and 80 percent of her customer base, which has grown to include buyers in Japan, Singapore, the Netherlands and Germany — markets far beyond the reach of a living-room gathering near her home in Houston.

But by selling over the Internet, Ms. Baker is violating the policies of Tupperware Corp. The company forbids its self-employed sales consultants — about 1 million of them worldwide — from building Web sites to sell its products, and a year ago it amended the contracts of new consultants to reflect the prohibition. Since then, warning letters have been sent to site operators, and the 100 Tupperware sites have reportedly

dropped to a renegade handful.
The Internet is an information source, not a sales source," Lawrie Hall, a company spokeswoman, said. "We see it as a wonderful way to educate people. The Internet doesn't provide the kind of service we see as beneficial to the consumer."

The traditional Tupperware party, Ms. Hall said, connects the customer to the product in an essential way: "At a party, you see more, feel it, understand it."

Though electronic commerce widely promoted as the Holy Grail of the Internet and the next wave of retailing, Tupperware is not alone in swimming against the tide. Other direct-sales businesses, including Amway Corp., the cosmetics company Mary Kay Corp. and the vacuum cleaner company Electrolux AB have all shunned the notion of selling directly to consumers on-line, though each has built a Web presence for educating customers, enhancing

brands and recruiting salespeople. Several others, including Avon Products Inc. and Fuller Brush Co., a unit of CPAC Inc., are offering their products for sale on-line but say the move is an appeal to the wired generation and does not mean they are drop-

ping the notion of face-to-face selling. Mary Kay has developed a compro-mise approach: For a small fee, it helps its sales force by building individual Web pages on its central computer. To date, 10,000 sales associates in the United States have signed up for the

program. But sales are not allowed.
"We wanted to maintain a consistent branding of Mary Kay on the Internet, but this allows them to publicize their independent businesses," said Karen Dodge, a spokeswoman for the Dallas-based company.

Among the companies that have been the chief U.S. direct sellers, only Encyclopaedia Britannica Inc. has abandoned direct sales, shifting 18 months ago to phone and on-line sales bolstered

by advertising.

Even in a harried, increasingly digital age, face-to-face selling outside a retail environment with product demonstrations has experienced slow but steady growth. According to the Direct Selling Association, an industry group in Washington, sales of products sold in this manner, from baskets to vitamins to small appliances, added up to \$20.84 billion in 1996, an increase of 6 percent

since 1992. Those numbers reflect the need for customer education and personal service in selling some products, asso-

ciation officials said. "The classic example is Tupper-ware," said Liz Doherty, an association spokeswoman. "It was originally sold in stores. But people looked at it and said, 'Plastic is smelly, and the lids don't seem to close.' Demonstrations were needed

to show the value of the product." As for vacuum cleaners, she said, 'Before they came out, people used to beat their carpets with a stick. People were skeptical, until a salesman showed up at their door and demonstrated how hey worked."

Yet proponents of electronic com-merce insist that the Internet, especially the media-rich World Wide Web, is well suited for demonstration and targeted

See TUPPERWARE, Page 17

Global Private Banking

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CURRENCY & INTEREST RATES Feb. 24 Libid-Libor Rates **Key Money Rates** United States Chainings in Amsterdam. London. Milan. Paris and Zurich, Ruings in other centers. New P.M. and Toronto rates at 3 P.M. at To buy one pound: b: To buy one dollar: "Units of 100; N.Q.: not quoted: N.A.: not as a: To buy one pound: b: To buy one dollar: "Units of 100; N.Q.: not quoted: N.A.: not as

Other Dollar Values Per \$
8.625
1.7328
7.5125
40.18
3.54
180.91
6.064
3.7500
1.63

7¼ 74 74 74 74 74 599 336 346 346 376 376 5.01 292.35 291.35 --1.70 292.35 291.40 --1.30 294.10 292.70 --2.00

Caracas Capital General Closed 7904.48 Source: Bloomberg, Reuters

Very briefly:

 Siebe PLC, a British electronics concern, agreed to buy the U.S. software company Wonderware Corp. for about \$375 million. Wonderware pioneered Microsoft Windows-based software for developing industrial automation applications. • Sinclair Broadcast Group Inc. agreed to buy closely held Sullivan Broadcast Holdings Inc. in a transaction valued at \$950 million to \$1 billion.

• Lear Corp. agreed to buy the automobile-seat unit of General Motors Corp.'s Delphi subsidiary. Terms of the transaction were not disclosed; analysts had estimated the action, with blue-chip issues lower but technology shares little changed business would sell for \$200 million to \$500 million. Before Mr. Greenspan spoke, the cancellation of the proposed merger

 Computer Sciences Corp. sued Computer Associates International Inc., alleging that Computer Associates 'campaign of fraud' in its hostile takeover attempt had cost the company more than \$50 million. Computer Sciences said Computer Associates' actions, including disparaging remarks to customers and workers, were costing it business.

• Texas Instruments Inc. said its chairman, James Adams, planned to retire April 1, after the company's annual share-

 Cambior Inc. shelved plans to develop copper projects valued at \$3.4 billion in the United States, Argentina and Peru because of plunging metal prices.

Microsoft Hits \$200 Billion Level

REDMOND, Washington — Microsoft Corp. on Tuesday joined General Electric Co. as the only other company with a market value of more than \$200 billion.

Microsoft's shares closed up 75 cents at \$82.375, giving the said the members of the Fed's a deflationary spiral as being a nearcompany a market capitalization of \$200.50 billion. GE, whose assets include the NBC television network and

a financial-services company, has a market value of \$253 billion, making it the most valuable company in the world.

In Need of Financial Treatment

Group Buys Stake in Oxford Health to Help It Recover From Loss

NORWALK, Connecticut - Oxford Health Plans Inc. said Tuesday that a group led by the Texas financier David Bonderman would invest \$700 million for as much as a 22.1 percent stake as the managedcare company seeks to rebound from losses that have knocked threequarters from its market value.

Oxford also named Norman Payson as its chief executive and said it had a loss of \$284.7 million in the fourth quarter, more than double the \$120 million it forecast in December. The loss includes \$239 million Oxford added to its reserves

for paying doctors and hospitals.
Oxford has been losing money after it failed to keep track of medical bills and doctors' payments. The company told analysts that recovery will last at least through 1998, while confirming that the buyout firm grips with exploding medical costs. Kohlberg, Kravis, Roberts & Co. decided not to invest because of differences regarding management.

"We don't really have a sense of "some of the issues that have caused log of overdue payments how much they're losing and how the losses," said Owen Blicksilver, a York hospitals and doctors.

Continued from Page 13

added to the pressure. On the mar-ket's beliwether, the 30-year bond,

the yield rose to 5.96 percent from

between Glaxo Wellcome PLC and

SmithKline Beecham PLC discour-

aged equity investors. The Dow

Jones industrial average closed down 40.10 points at 8,370.10,

while losing issues outnumbered

ew York Stock Exchange.

gaining ones by a 4-to-3 ratio on the

investment officer of Alliance

Fixed-Income Investors, said, "The

markets have not taken the speech

particularly well, and I think that the

reason that they have not is that it is

very clear that the Federal Reserve

is not anywhere close to a move

A notable part of Mr. Greenspan's testimony, Mr. Lyski said,

was that the chief central banker

policy-setting Open Market Com-

mittee consciously kept short-term

toward easing rates.'

Wayne Lyski, chairman and chief

The stock market showed less re-

5.90 percent.

in late trading

deep a hole they have to climb out spokesman for the investing group.
of," said Thomas Hodapp, an analyst at BancAmerica Robertson Stephen Wiggins, who founded the

Oxford shares closed down \$1.4375 at \$18.50. Oxford Health has seen its stock fall from a high of "The bottom line is that Oxford

needs the money," said Terrence McCrary, an analyst with Auerbach, Pollak & Richardson. "The fact that Payson's a physician will help with their public-relations problem. Mr. Payson is former chief ex-

ecutive of Healthsource Inc., a health maintenance organization sold to Healthsource Inc. last year. He will personally invest \$10 million in Oxford. Mr. Payson is well respected in the

Texas Pacific's chief concern, costs under control by addressing

GREENSPAN: Fed Chairman Dismisses Idea of Rate Cuts

rising value of the dollar "was

Mr. Lyski said that might be read

stance, although not one that would result in a rapid rate reduction.

In fact, Mr. Greenspan's testi-

mony held some disquieting news for

the credit markets, according to M. Carey Leahey, chief U.S. economist

at High Frequency Economics in Valhalia, New York. "The numer-

ical inflation forecast is a little higher than I thought." Investors, who

than anyone else about inflation"

abandoned hopes of an interest-rate

Mr. Greenspan did not discuss:

deflation. The word, which he used

repeatedly during an speech in early

January, was absent from his

testimony Tuesday. At the time, he

Also important was something

decrease coming soon, he said.

"tend to think the Fed knows more

Greenspan said.

is what banks charge each other on prices,

level of the federal funds rate, which would largely be good for bond

overnight loans, along with the payments become increasingly

viewed as appropriate, given the strength of spending and building strains on labor resources," Mr.

With the economy so finely balanced in the Fed's view, W. Bruce strains on labor resources," Mr.

as a precursor to an easier credit out the Fed's intentions might look

said he did not see the chance that increases are not robust, he might

falling import prices would kick off raise rates." Mr. Greenspan said

term concern for the U.S. economy, companies increase their productiv-

but his examination of the topic was ity, but he said the strengthening of

Oxford Health also confirmed that Stephen Wiggins, who founded the company in 1984, will step down as chairman, while remaining as a di-rector. Fred Nazem, a board member, will act as nonexecutive chairman.

Oxford Health said in December that it expected fourth-quarter and full-year losses, estimating the fourth-quarter loss at about \$120 million. Oxford said Tuesday that the loss for 1997 was \$291.3 million.

The company posted a loss of \$78.2 million in the third quarter, after year-earlier net income of \$26.7 million, because of computer problems that caused incorrect tracking of income and costs.

Oxford, still considered a popular health maintenance organization by managed-care industry, analysts said. many patients, has angered doctors He earned good marks for coming to and hospitals by failing to pay bills. Last year, New York state insurance regulators prodded Oxford to add meanwhile, will be getting Oxford's \$164 million to its reserves after the company came under fire for a backlog of overdue payments to New

attractive as costs fall.

government at the University of Min-

Mr. Greenspan emphasized that

nesota, said investors seeking to map

service-sector wages rose 4.5 per-

cent in 1997, compared with just 3

percent in manufacturing. Mr. Er-

ickson said that was one area the Fed

chairman seemed to be targeting,

although the testimony noted that a

significant part of the difference be-

tween services and manufacturing

wages had to do with commissions

in the financial and real-estate in-

dustries, a reflection of booming

Still, a continued gain in non-

financial service wages would be an

element arguing against a rate re-duction. Mr. Erickson said, adding

that another one might be seen in

"the statement that if productivity

technology apparently had helped

stock and property markets.

closely at economic statistics.

Dollar Edges Higher On Growth Outlook

Greenspan Seems to Rule Out Rate Moves

NEW YORK - The dollar was slightly higher against other ma-jor currencies Tuesday after Alan Greenspan, the chairman of the Federal Reserve Board, indicated that no change in U.S. interest

rates was forthcoming.

Mr. Greenspan said he expected the economy to keep growing with little inflation. His prediction followed a report showing the consumer price index — the Fed's foremost inflation gauge - was unchanged in January.

"The economy continues to be good in the United States, and the dollar should remain strong," Friedberg Commodity Management Inc. in Toronto.

Mr. Greenspan's remarks sent Treasury bond prices lower, which held back the dollar, because foreign investors seiling U.S. financial assets often convert the proceeds into their home currencies

Still, in 4 P.M. trading, the dol-lar was up to 1.7971 Deutsche marks from 1.7960 DM on Monday and to 127.975 yen from 127.90 yen.

It also gained to 6.0240 French francs from 6.0185 francs and to 1.4507 Swiss francs from 1.4495 francs. The pound slipped to \$1,6507 from \$1.6570.

The dollar was supported against the mark by German price reports that suggested there was little chance the Bundesbank

would raise interest rates soon. German producer prices feil 0.1 percent in January from December, compared with expec-tations they would be unchanged.

FOREIGN EXCHANGE

Consumer prices in the Western states of Baden-Wuermemberg and Bavaria rose 0.3 percent in the month to mid-February.
"The dollar should remain

pretty well supported against the said Rick Zauderer, a trader at mark," said Jeremy Stretch, a currency strategist at NatWest
Markets. "Price pressures in Germany are very, very benign. There is no pressure on the Bundesbank to raise interest rates."

The dollar is expected to gain against the yen in coming days on the likelihood that Japanese officials will not cut taxes or increase spending to lift the economy out of its seven-year slump.

Finance Minister Hikaru Matsunaga said Tuesday the Liberal Democratic Party was "doing all it can" to put together additional measures to lift the economy but that those efforts would not include new spending.

Intel Takes Aim at Networking Market, Introducing a Wide Variety of Products

SAN FRANCISCO - Intel Corp. introduced a variety of networking products Tuesday aimed at users ranging from homes to small business to large corporate campuses, marking a push by the com-pany in the rapidly growing networking business.

Craig Barrett, president and chief operating officer, said Intel estimated that there would be 1 billion networked personal computers within a decade.

Intel has been in the networking business for several years. It started out developing networking chips and eventually moved to Ethernet networking interface cards. In 1997, Intel said it launched 30 networking rates stable last year as long-term considered a sign that the Fed was at demand for goods and services had infrastructure products and that its number was expected to grow to rates declined. The relatively high least thinking about it. Deflation outstripped these improvements.

HI GRADE COPPER (NCMX)
25,000 lbs. combs per lb.
Feb 98 72.65 72.00 72.55 -0.1
Mer 98 73.10 72.90 72.10 -0.2
Mer 98 73.10 72.90 73.10 -0.1
Mey 98 73.70 74.15 72.91 -0.1
Mey 98 74.70 74.20 74.85 -0.1
Mey 98 74.70 74.20 74.85 -0.2
Sep 98 75.50 75.10 75.25 -0.2
Cet 98 75.50 75.10 75.25 -0.2
Est. seles 16,000 Means seles 16,297
Means open int 75,006, up 692

16 YR TREASURY (CBOT) 5100,000 prin- pis & 32nds of 100 pcr Mar 98 113-99 112-06 112-12 - 21 Jun 98 113-06 112-05 112-11 - 21 Sep 98 112-13 - 22 Est. soles 250,000 Morris soles 193,548 Monts open int 503,841, off 6,899

working business had an estimated \$500 million in revenue in 1997.

On Tuesday, as part of a networking symposium Intel is hosting in San Francisco, the company rolled out networking hubs and routers aimed at branch offices and high-speed switches targeted to corporate environments. It also announced plans to target the home

Intel said an increasing number of homes had multiple personal computers, and families and small business owners were seeing a need to connect their PCs so they could share printers and other peripheral items. Intel said there were about 14 million consumers with more than one PC in their homes, and it said the

AMEX

Tuesday's 4 P.M. Close up to the closing on Wall Street.

ACTION TO THE PROPERTY AND THE STATE OF THE

ACTION OF THE PROPERTY OF THE

U. S. STOCK MARKET DIARY

Sales High: Law Latest Carge Most Actives C14 -0.00 -0 大きなない 日本の日本の 一大大なない Compage Metaraina Cerndard Med Part Iomegar s Smith Sc s Philation s Prizer s Uscent AMD Content Metarai Metarai Metarai Schimb s (这种外的心理的) 超简的 (主经验) 每一种特殊的能力的能够的 (《为力力的能力的) 物的 (如此的 Previous High Len Cose 1209.66 1201.67 1209.34 732.93 722.70 724.13 232.41 230.28 231.51 124.80 1213.22 124.63 1038.49 1031.74 1038.14 497.54 493.81 497.20 Teday 4 P.M. 1200.63 712.20 230.83 123.64 1030.56 493.81 Nasdao AMEX 10279-1037-2 279-34-5 2039-204-6 61-209-124-1 109-129-129-1 109-129-139-1 439-4 439-339-4 55-54-6 6-64-1

> 750 318 157 765 35 10 Dividends IRREGULAR STOCK SPLIT Dolker General 5 for 4 split. HAN Finel 3 for 2 split. Questar Où 2 for 1 split.

Amway Japan
DGE inc
Enova Corp
Excal Indust
Fort Dearborn
IPC Holdings
Income Fd Amer
Mahaning Nati
Ophus Natural g
Reynolds Metals
TrustCoSk NY.
United Illum
e-annuted b-approada
skatr/AD R. g-payabl
a-mantithe a-approada Q 1087 3-10 3-31 Q 18 3-5 3-15 Q 1.15 3-15 4-1 Q 1.14 3-6 3-16 Q 0.6 3-16 4-6 Q 0.8 3-6 3-20

Feb. 24, 1998

Mans open at JAT, IST, off 673

SOYBEAN MEAL (CBOT)
100 forth dollars per for
Mary 98 181.50 177.00 177.80 -1,
Mary 98 180.50 174.50 177.50 -2,
Jai 98 182.70 178.50 179.50 -2,
Jai 98 182.70 178.50 189.50 -2,
Jai 98 182.70 188.00 1812.00 -2,
Sep 96 186.50 183.00 1812.00 -2,
Sep 96 186.50 183.00 182.50 -1,
ESL scies 33,000 Mears scies 24,799
Monts open int 130,260, up 338 444444 44444 44444

SOYBEANS (CBOT) 5,000 bu minimum-ceni Mar 96 664 651 May 96 667 653 Jul 96 6701; 6581; Aug 98 6701; 6581; Sep 18 658 648 Est soies 30,000 Marry : Mon's open Inf 144,566 6 651 653 653 65014 65814 648 653/4 -9/4 653/4 -9/4 654/2 -10/2 659/4 -10/4 658/4 -10/4 648 -9

3201c -51c 32934 -6 339 -51c 3474 -494 3181/s 3281/s 337 345

64.47 +0.60 66.50 +0.65 67.57 +0.15 69.40 +0.40 70.45 +0.17 71.70 +0.20

MOGS-Lenn (CMPR)
-20,000 lbs. - centre per ls.
-20,000 lbs. - cent PORK BELLIES (CMEB)
4,000 hs- cards per b.
Feb 98 42.05 40.00 41.10 -0.90
Mar 99 42.15 39.40 41.40 +0.72
May 98 42.20 40.50 42.35 +0.67
Est, soins 4.014 Month soins 3,607
Morra open int 8,486, eff 264

COCDA (MCSE)
10 metric foras 5 per fora
Macr 98 1500 1513 1516
Macr 98 1500 1513 1516
Mary 98 1505 1552 1556
Mary 98 1604 1585 1588
Sep 98 1600 1615 1615
Dec 98 1645 1648 1648
Mary 99 1645 1673 1678
Est usides A/29 Morry soins 5.177
Morrs open ini 78.8-17, off 314

SUGARWORLD 11 (NCSE) 112,000 Bbs- cents per lb. May 98 9.75 9.15 9 May 98 9.42 9.07 9 Jul 98 9.54 9.04 9 Oct 98 9.72 9.22 9

INTERNATIONAL FUTURES

Mors open led 71,017, up 259

EURO DOLLARS (CMER)
51 million-pits of 100 pc.
Mar 98 94.25 94.30 94.31 -0.07 4
Apr 98 94.46 94.25 94.33 -0.05
May 92 94.47 94.33 94.33 -0.05
May 92 94.47 94.31 94.22 -0.01
Jul 98 94.49 94.31 94.22 -0.01
Jul 98 94.49 94.31 94.22 -0.01
Jul 98 94.49 94.30 94.31 -0.12
Sep 98 94.49 94.29 94.30 -0.13 2
Mar 99 94.49 94.30 94.31 -0.15 1
Sep 99 94.49 94.19 94.27 -0.15 1
Sep 99 94.39 94.19 94.27 -0.15 1
Sep 99 94.39 94.19 94.27 -0.15 1
Sep 99 94.39 94.19 94.27 -0.15 1
Sep 99 94.27 94.07 94.09 -0.15 1
Sep 99 94.27 84.07 94.09 -0.15 1
Set soles 1,008.567 Mors soles 467.590
Mors open led 2,822.818, off 15.204 -0.07 464,490 -0.05 8167 -0.05 692 -0.08 403,300 -0.11 215 -0.12 100 -0.13 322,930 -0.15 291,636 -0.16 178,478 -0.15 178,478 -0.15 129,796 -0.15 129,886

GERMAN MARK (CMER) 125,000 morks, 3 per mork Mor 98 5591 5596 5574 -0.0004 Jun 98 5608 5577 5403 -0.0003 5ej 98 5600 5625 5630 -0.0003 5ej 360 50.377 Morrs 504e 42,632 Morrs open ind 76,938, off 4,971 JAPANESE YEN (CMER) JAPANESE PIEN (CAMER) 12.5 militan yen, \$ per 100 yen Mar 98 2859 2814 7840+0.001 Jun 98 2954 2923 2940+0.0001 Sep 98 8040 8049 8039+0.0001 Est. Safes 17,040 Marrs sates 35,064 Martis come Int 97,585, of 2,574

SWISS FRANC (CMER)
125.000 house, 5 per from
Mar 99 4725 5850 4911 -0.00
Jun 98 4953 5948 5991 -0.00
Sep 98 7008 -0.00
Est. sodes 11,816 Morrs sodes 25.35
Morrs open ind 46,273, up 911

MEXICAN PESO (CMER)
500,000 pesos, 5 per peso
Mor 98 ...1190 ...11440 ...11560 +...90546
Jun 98 ...11146 ...1106 ...11145 +...01382
Sep 99 ...10780 ...10645 ...10780
Est 3oles 7.028 Morts 3oles 6.179
Morts open int 35,421, of 7,41 AMONTH STERLING (LIFFE)
LSOMOOD - pts of 100 pcr
Mar 98 92.48 92.44 92.45 -0.03 120.959
Am 98 92.53 92.51 92.54 -0.04 128.615
Sap 98 92.76 92.68 92.77 -0.04 108.730
Dec 78 92.76 92.99 92.91 -0.05 96.77
Mar 99 92.16 92.99 92.91 -0.05 96.77
Mar 99 92.16 92.99 92.11 -0.05 66.713
Jun 99 92.15 92.29 92.27 -0.05 70.27
Sap 99 92.45 92.28 92.24 -0.05 57.255
Est sates: 77.484 Prev. sates: 64.388
Prev. open int. 2005.236 up 498

Monta open int 790,805, off 2,831

LONG GILT (LIFFE)

ESQ,000 - ph & 3,70th of 100 pcf

Mar 98 123-15 122-27 122-37

Jun 98 107-24 107-06 107-06

Est. soles: 159,440. Prev. soles: 1

Prev. open int. 214-376 up 14-66

GERMAN GOV, BUND (LIFFE)

OMSS6,000 - ph of 100 pcf

Mar 98 107.16 104-08 104.91

Sap 98 N.T. N.T. 104-37

Est. soles: 191,415. Prev. soles: 1

Prev. open int. 284-950 up 2,373 3-MONTH EUROLIRA (LIFFE) ITL 1 million - pis of 100 pcl Mar 98 94.04 94.00 94.02 Jun 98 95.10 95.05 -Sep 98 95.62 95.56 95.98 -

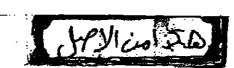
High Low Latest Chae Opin GOLD (NCAXX)
100 Troy oz. - dollars per troy oz.
Fab 98 293.80 291.30 291.70 - 2.
Mar 98 295.00 291.90 292.70 - 2.
Jun 98 296.60 293.90 294.60 - 1.
Jun 98 296.10 79-3.30 296.50 - 1.
Dec 98 301.30 299.50 300.40 - 1.
Fab 99 301.30 299.50 303.40 - 1.
Fab 99 303.00 303.90 - 1.
Est. soles 19.000 Monts soles 35.390
Monts open inf 176.489, up 1.422

UNLEADED GASOLINE (IMER)
42.000 gal, cards per gal
Mar 98 48.80 47.30 45.5 40.
Abr 98 51.75 50.85 51.05 -0.
May 98 52.20 51.40 51.40 40.
Jul 98 52.65 57.20 52.37 40.
Jul 98 52.85 57.20 52.37 40.
Aug 98 52.25 57.30 57.95 40.
Sep 98 52.25 57.30 57.95 40.
Cod 98 57.00 50.90 50.92 +0.
Est, sales N.A. Marris sales 37.76
Marris open int 110,005, up 4,007

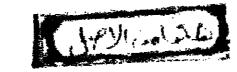
GASOLL (PE)
U.S. delizors per metric ten - lots of 100 ten
Mor 98 | 131.50 | 130.50 | 132.55 | -1.25 |
Apr.98 | 132.55 | 132.50 | 132.55 |
Mor 98 | 132.50 | 133.50 | 132.50 |
Mor 98 | 132.00 | 134.50 | 132.00 |
Mor 98 | 141.00 | 132.55 | 142.00 |
Mor 98 | 144.00 | 142.25 | 142.00 |
Mor 98 | 144.00 | 142.25 | 142.00 |
Mor 98 | 144.00 | 145.00 |
Mor 98 | 144.00 |
Mor 98 | 145.00 |
Mor 98 | 145.00 |
Mor 98 |

BRENT GIL (IPE)
U.S. dollurs per burnel - lots of LA
Apr 98 11-12-13-13-13
Aloy 98 14-54 14-17 14-29
Jun 98 14-54 14-17 14-29
Jun 98 15-29 15-00 15-10
Aug 98 15-54 15-35 15-36
Est solder 51,000 Prev. dollar :
Prev. open int.: 224,844 up L807

CAC 40 (MATIF)



EUROPE



rence remained between the The state of the state of the waying the state of the sta traditional anatomic manual of the second se by meeting gravance sub-

Pares 6 Dead

The control barreled the a Hall Awai crowd early Tuesday kills and injuring 39 hope he driver of the flest which as the purpolar music group RAI (addition) of fairs, apparently in dozens of the end of the came Personal Con Dorr-au-Prince some in the trips to Mars square was the second day of the line. carrive. with dozens of man supreme despite category on the agent is of faucing and singing in

elea for Puerto Ria o lote on Statehood

Name than 1.500 police officera

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PARIS - France's trade surplus widened in December, data zaiti Carnival Floq released Tuesday showed, as higher exports to Europe more than offset a decline in sales in Asia, showing that overseas sales were still helping French economic TORT AU PRINCE, Ham growth to accelerate.

Imports also rose, showing that domestic demand was picking up. A separate report that housing construction soared in January bodes well for consumer spending, analysts said, as those houses would

need furniture, rugs and appliances. The trade surplus rose to 13.8 billion francs (\$2.27 billion) in December, from 10.3 billion francs in November. For the year, the surplus rose to a record 173.47 billion francs, from 86.13 billion in 1996, lifted by weak consumer

demand and booming exports. Finance Minister Dominique Strauss-Kahn said the figures were indicative of "the strong compet-

itiveness of our companies, which are solid enough to counter developments in emerging countries."

Trade Surplus Sets a Record as Sales Within Europe Expand

French Exporters Offset Asia Chill

French economic growth was driven by exports for most of 1997, while domestic demand was seen as the motor of growth in 1998. Analysis said the trade report showed that exports had not stopped contributing to French growth, even with a slowdown in Asian economies.

"We're just not seeing a marked Asia effect on exports," said Olivier Eluere, an economist at Credit Lyonnais in Paris. "Nor are we seeing imports from Asia soaring, despite their goods being so much cheaper after their currencies tumbled."

In December, exports rose 4.2 percent from November, to 144,13 billion francs. They rose 13.7 percent from December 1996, Exports were led by food and agricultural products, including wine, aircraft, military equipment and cars.

Exports to Asia, excluding Japan, fell 24.5 percent in December, to 7.63 billion francs. But that accounts for just 5.3 percent of France's total exports for the month, and the decline was compensated for by a rise in the surplus to European Union countries, to 8.275 billion frames, from 4.2 billion. The deficit with Japan was

with the United States narrowed. Imports in December rose 1.8 percent, to 130.31 billion francs, and were up 8.5 percent from December 1996.

little changed, while the deficit

A report from the Housing Ministry on Tuesday showed that housing starts rose 9.1 percent in 1997, a further sign demand was picking up. And economists said they expected demand for housing to pick up even further in months ahead as

economic growth accelerated France's economy is forecast to grow 2.5 percent in 1997 and 2.5 percent to 3 percent in 1998.

"difficult" to describe various as-

pects of the company's perfor-

mance, but Lord Alexander insisted

U.K. Software Firms Post Bumper Earnings

Britain's buoyant computer soft- rates, ware sector posted bumper earnings Tuesday, with pretax profits rising as much as 56 percent.

Sema Group PLC, a British-French company and one of the sector's leading lights, posted yearly profit up by 28 percent, to £64.1 miral PLC and Capita Group PLC did even better.

Software stocks have been star performers on the British equity first six months of 1997. market in recent months and the sparkling figures highlighted the across local government, central sector's strong earnings momentum, analysts said.

The industry's increasingly high profile has already been recognized in the London Stock Exchange's decision to establish a separate stock sector for the technology shares, a move that has also helped heighten investment demand and focus attention on the sector's growth.

Sema's shares - which hit a record £19,25 last Friday, after more than tripling in value in the past two years — fell 7.5 pence, to close at £18.85. Admiral's shares rose 67.5 pence, or 9.3 percent, to 787.5 pence. Capita's shares rose 9.9 percent, or 35 pence, to 389 pence.

Admiral said pretax profit rose 56 percent, to £17.55 million, in 1997. Capita's pretax profit rose 49 percent, to £18.3 million.

Sema's profit expanded 28 percent, to £64.1 million.

Clay Brendish, Admiral's exec-

"Major European countries are LONDON - A trio of stocks in also growing at unprecedented Mr. Brendish said.

He added that economic difficulties in Asia did not seem to have curtailed local demand for information-technology skills. He said Admiral's profit margins

increased by 21 percent in 1997. Rod Aldridge, Capita's chairman million (\$105.3 million), while Ad- and chief executive, said there was still huge growth potential in Britain, where Capita had already won more contracts this year than in the

> 'We've got a very active bid list government and the private sector," he said.

"And I'm hopeful that between now and our half-year results there'll be other things that we will win." he added. Mr. Aldridge said a recent survey

estimated that business outsourcing would grow by about 29 percent this year and by 23 percent in each of the next four years.

Capita's share price has more than doubled since January 1997, and its market capitalization has risen from £8 million when the company's shares were floated in 1989. to almost £710 million now.

Sema said it expected growth in most of its markets to accelerate in coming years. It said expansion in the United States was a top priority and that the company planned acquisitions to expand its presence there.

"Most of the markets we address will continue to grow over the next utive chairman, said rising profit few years at a faster rate than in was being driven by the demand for recent years, with the exception of software services in Britain and defense and energy," the company

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Investor's Europe

Very briefly:

• Safeway PLC, a British supermarket chain, expects pretax profit in its current year of £375 million (\$616.3 million), down from £430 million the previous year, amid a slump in sales.

· Cable News Network Inc. plans to expand its Germanlanguage broadcasting Sunday in a step toward creating its first non-English-language television channel. CNN, owned by Time Warner Inc., broadcasts a 15-minute daily German program to 3 million cable subscribers in North Rhine-Westphalia and will expand it to Berlin, Frankfurt, Hamburg, Munich and Sturtgart, raising the potential audience to 7.5 million.

•Kvaerner AS's 1997 net profit climbed 52 percent, to 1.3 billion Norwegian kroner (\$171.5 million), helped by property sales from its 1996 purchase of Trafalgar House Ltd. The Norwegian-British concern, which is also Europe's biggest shipbuilder, said sales rose 26 percent, to 73.6 billion kroner. The London International Financial Futures and Op-

tions Exchange plans to be open for business May 4, a British bank holiday, after the decision due to be made May 2 and 3 on which countries will join the European monetary union. • Turkmenistan and Royal Dutch/Shell signed a memor-

andum of understanding on a \$4 billion pipeline project that would take natural gas from Turkmenistan to Turkey and on to Europe through Iran. German producer prices were flat in the six months to January

on an adjusted basis, compared with a rise of 0.8 percent in the six months through December, the Bundesbank said.

 Mercedes-Benz AG plans to resume delivery of its A-Class cars Thursday after restarting production Feb. 9. The car flipped during safety tests in October 1997, prompting the German carmaker to halt production to make safety changes.

Neste Group of Finland said 1997 pretax profit rose 74 percent, to 983 million markkaa (\$178.6 million), as sales increased in all businesses. Sales rose 5 percent, to 45.6 billion AFP Bloomberg, Reuters

NatWest's Equities Exit Pummels Profit

LONDON — National Westmin-ster Bank PLC said Tuesday that its pretax profit fell 10 percent last year, to £1.01 billion (\$1.66 billion), because of the expensive exit from the equities business by its investmentbanking unit.

Chief Executive Derek Wanless and Chairman Lord Alexander ad-

pany's failed attempt to build a global investment-banking competitor. National Westminster sold its NatWest Markets investment-banking unit after the unit posted a loss of £706 million. National Westminster took a charge of £292 million against 1997 earnings for costs associated with the sale.

Mr. Wanless and Lord Alexander mitted making mistakes in the com- used words such as "dreadful" and

that the NatWest Markets debacle had obscured the excellence of the company's underlying franchise.

Germans Plan a Mega-Union

FRANKFURT — Germany's tor unions decided Tuesday to merge into what would be the largest labor union IG Medien.

organization in the Western world. The new union, to come into being in 2000, would have around 4 million members drawn from seven servicesector unions. It would surpass IG Metall, the German metalworkers' union that has 2.7 million members.

The new organization would be composed of the office workers' union DAG, the public service union federation DGB.

OeTV, the postal workers' union DPG, the teaching and science union major public and private service-sec- GEW, the banking and insurance union HBV, and the media workers'

The German rail workers' union GdED would also be linked to the new union.

Two of the larger members of the proposed mega-union, OeTV and DAG, together represent 3.2 million public-sector workers. A successful merger would bring DAG under the umbrella of the German trade union

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Mr. Wantess said the performance of the investment bank had been hurt by the uncertainty surrounding the sale but said the corporate advisory business, which will be renamed Greenwich Natwest next month, had

had a good year. NatWest's shares closed down 45 pence at £11.04. The company also gave details of its exposure to the three Asian countries that have sought assistance from

the International Monetary Fund.

National Westminster reported South Korean debt outstanding totaling £1.21 billion, debt worth £255 million in Thailand and £251 million of debt in Indonesia.

NatWest also said it had a total of £59 million of nonperforming loans to the three countries. It has set aside £80 million in provisions against possible losses related to its businesses with Southeast Asia and

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Asian Fallout Hits De Beers Shares An analyst at the brokerage

world's largest diamond produ-cer, tumbled 4.6 percent Tuesday The third CSO sight is going to be Asian economies would slow de-

mand for diamond jewelry.

De Beers closed at 95.20 rand (\$19.22), down 4.60, after falling 4.4 percent Monday. Merrill recommendation on the stock to "neutral" from "accumulate." as sights. The third one is sched-uled to begin March 23.

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JOHANNESBURG - Stock said: "The Asian markets are not in De Beers/Centenary AG, the doing well, and there's been talk on renewed concern that flagging critical - if that's worse than expected, we are going to see downgrades coming through.

The marketing arm of De Beers, the London-based Central Selling Organization, or CSO. Lynch Smith Borkum has cut its holds 10 auctions a year. known

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World Index	184.34	1,23	— 0.66	+ 7.1
Regional Indexes				
Asia/Pacific	97.22	— 1.22	— 1.24	+ 1.20
Europe	211,91	1.94	— 0.91	+ 9.7
N. America	234.66	— 0.53	— 0.23	+ 8.6
S. America	143.17	— 0.19	0.13	— 6.2
Industrial Indexes				
Capital goods	229.53	— 0.60	— 0 <u>.2</u> 6	+ 11.1
Consumer goods	226.38	— 3.43	— 1.4 9	+ 7.9
Energy	189.88	<i>— 0.56</i>	0.29	— 2. 5
Finance	136.17	— 0.89	— 0.65	+ 10.74
Miscellaneous	156.47	1.61	— 1.02	+ 4.4
Raw Materials	174.37	+ 0.50	+ 0.29	+ 4.2
Service	187.65	— 0.03	0.02	+ 7.6
Utilities	168.23	+ 0.46	+ 0.27	+ 0.8

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Market Closed

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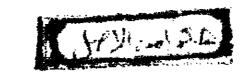
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Continued on Page 18

Crisis.

Despite Weak

ASLA/PACIFIC



In a Signal to IMF, Thailand Raises Taxes

Taking Aim at Targets in Austerity Plan

ternational Monetary Fund

Prime Minister Chuan Leekpai and Finance Minister Tarrin Nimmanahaeminda said the new taxes approved by the cabinet were es-

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year ending in September.

The government also raised fees
on commercial transactions inkeep the burden on the public low." Mr. Chuan said. "The economy is weaker than expected, and spending cuts haven't been enough.

The government also sharply lowered its forecasts for the country's economic output this year and and raise funds to finance recent bailouts of financial institutions.

According to the government's new estimate, the Thai economy could shrink as much as 3.5 percent

forecast of a decline of 1 percent. cabinet approved some revisions to turing sector," Mr. Tarrin said. the IMF's \$17.2 billion bailout package that will allow Thailand to cent, the tariff on imported cigarun a deficit this fiscal year. The rettes, which account for less than 2 changes still have to be approved by percent of the market. The excise tax the IMF board when it meets in

Washington next Wednesday.

"a better direction," even as a re-

Sales at department stores in Ja-

pan fell 3.6 percent in January compared with January 1997, to 752.67

billion yen (\$5.86 billion), the 10th

consecutive month of year-on-year

declines, the Japan Department

mobile Manufacturers Association

said vehicle sales in Japan slid 20.9

percent last month, to 352,997 units.

among households," said Andrew

Shipley, an economist at Schroder Securities (Japan). "What the situ-

ation calls for is very generous fiscal

measures to ease the pain of re-

structuring in the corporate sector."

spending has been echoed by every-

one from investors, who sent the

benchmark Nikkei stock index tum-

bling 2.48 percent Tuesday, to

16,198 points, to Japan's trading

partners, most recently at last week-

end's Group of Seven meeting in London. But Finance Minister Hi-

karu Matsunaga said again Tuesday

that the government had no such

Koji Omi, the director-general of

That call for more government

"There's a crisis of confidence

Car sales also fell. The Japan Auto-

Stores Association said.

port showed a slowdown in con-

sumer spending.

is 800 billion baht (\$18 billion). The BANGKOK — The government figure has been slashed four times in raised taxes on gasoline and luxury the past year, by a total of 19 pergoods Tuesday, trying to demonstrate its commitment to a tough auswere realistic and the new taxes terity program prescribed by the Inwere needed to bolster government revenue.

Mr. Tarrin said higher taxes on gasoline, beer, wines, tobacco and eight imported products would give the government an extra 9.2 billion sential for Thailand to meet a budget baht in revenue in the remaining target agreed to with the IMF for the seven months of this fiscal year.

The government also raised fees keep tax increases to a minimum to volving land and property and on new-car registrations.

"This is a signal of our sustained fiscal discipline, to show that we

strive to find more revenue to offset some 100 billion baht of revenue shortfall because of the depressed economy," Mr. Tarrin said.

Last year, Mr. Chuan's predesaid it would speed privatizations cessor. Chavalit Yongchayudh. was forced to back down from a move to raise fuel taxes in the face of a public outery.

In the new measures, the government left taxes on diesel and oththis year, compared with a previous er refined oil products unchanged. The gasoline-tax increase "will The tax increases came as the have no impact on the manufac-

Thailand also doubled, to 60 peron all beer was raised to 53 percent from 50 percent. Tax on wine rose to The current 1998 spending target 55 percent from 50 percent.



taxes Tuesday as well as more pessimistic growth forecasts.

The minister said he expected Thailand's economic turmoil, its count is expected to show a surplus worst in decades, to start easing in equal to 3.9 percent of GDP, rather worst in decades, to start easing in the second quarter of this year.

Falling domestic demand and falling capital inflows from other countries caught up in the Asian financial crisis were given as the main reasons for the reassessment of GDP growth.

Simon Flint, an economist in Singapore for the consulting firm IDEA, said, "People might be shocked at the economy contracting so much, but it is quite a welcome look at realism."

Inflation now is expected to average 11.6 percent in 1998, against 10 percent targeted earlier, after registering 5.6 percent in 1997.

But Thailand's 1998 current ac-

of the baht, Interest rates will stay high until the baht stabilizes, he said. He said the Bank of Thailand would use its short-term bond repurchase rates as a mechanism for stabilizing the baht.

Mr. Tarrin said the government would need to float 70 billion baht in bonds in the local money market this year to finance the Bank of Thatland's bailout of financial institu-(Bloomberg, Reuters)

than the deficit of 1.8 percent expected earlier. Mr. Tarrin listed as his priorities the reform of Thailand's tragile financial institutions and stabilization

plan would be delayed. "If the preparations for a currency rency board will create high risks."

Terms Peg

For Rupiah

Complete Cursing From Departmen

Without rejecting the peg, the new central-bank governor called the mechanism "one attractive option" and said the priority should be to find an effective means of stabilizing the rupiah, which has lost 70 percent of its value in the past six months.

'If the current economic crisis continues as it is now, there will also together with measures already passed — including a 30 trillion-yen be high risks," he said. "I'm afraid

> Washington, meanwhile, announced that former Vice President Walter Mondale would leave for Jakarta on Saturday to try to persuade Mr. Suharto to implement re-

If Indonesia does follow through with the currency board, Mr. Sjahril suggested, it would have to be an 'unconventional' one, with its operations tightly supervised by the central bank. Most currency boards act in place of a central bank, maintaining the currency peg by keeping billions of dollars of foreign currencies to back up all the national currency in circulation. A currency board generally has considerable independence, depriving the government of its ability to print money, set

New Official **Investor's Asia** Hong Kong Hang Seng 14000 1837 (53) 1609 11200 A Risky Plan 1200 SONDIF Exchange Index JAKARTA -- Indonesia's new central bank chief warned Tuesday Hong Kong Hang Seng that pegging the currency to the U.S. Singapore

dollar could carry "high risks" and said the country needed to find other All Ordinaries ways to rescue its economy. Nikkei 225 Tokyo The remarks by Sjahril Sabirin, Kuala Lumpur Composite speaking at his installation as governor of Bank Indonesia, reinforced Bangkok SET the impression given by other In-Secul Composite Index donesian officials in recent days that President Suharto was backing Taipei away from his plans for such a cur-Manifa PSE rency peg.
Mr. Suharto had hired an Amer-Composite Index Jekarta

ican economist to help establish a socalled currency board to ensure that Indonesia's money was backed up with reserves of a foreign currency, most likely the dollar. Faced with opposition from the International Monetary Fund, however, which threatened to suspend payments from its \$43 billion economic aid package, Fereign Minister Mar'ie Mohammed said Monday that the

board are not mature, then the cur-Mr. Sjahril said after he was sworn in to succeed Sudradjad Djiwandono, who was dismissed by Mr. Suharto last week. Mr. Sudradjad was an opponent of the currency-board idea.

that a lot of suffering will occur." The rupiah slipped against the dollar Tuesday as the U.S. currency rose to 9,650 rupiah from 9,300 rupiah Monday.

forms outlined by the IMF.

Michael McCurry, the White House spokesman, said President Bill Clinton had telephoned Mr. Suharto "several times" to indicate his "concern with the economic and political situation in Indonesia" and to express his view that commitment to implementing the IMF reforms

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Very briefly:

 Australian corporate profits hit a six-year low in the fourth quarter of 1997, falling 4.5 percent on a seasonally adjusted basis, to 11.27 billion dollars (\$7.48 billion). The Australian Bureau of Statistics said the Asian financial turmoil that began last summer had had only a minor impact on the earnings. Standard & Poor's Corp. revised its outlook on the Philippines' long-term credit ratings to negative from stable.

 Fuji Bank Ltd.'s long-term credit rating was cut to A3 from A1 and its short-term deposit and other debt ratings to Prime-2 from Prime-I by Moody's Investors Service Inc., which cited the bank's increase in its stake in Yasuda Trust & Banking Co.

 Matsushita Electric Industrial Co.'s group pretax profit fell 5 percent, to 39 billion yen (\$303.6 million), in the quarter ended in December from a year earlier as weaker demand in Japan and

the rest of Asia offset stronger North American sales. • Japanese motor-vehicle output fell 9 percent in January from a year earlier, to 834,816 units.

• China is still "the biggest dollar-value offender" in software piracy, according to the Software Publishers Association, a U.S.-based group that said illegal copying of computer software cost U.S. companies \$1 billion in 1997.

• Telekom Malaysia Bhd.'s net profit fell 3 percent, to 1.83 billion ringgit (\$479.1 million), in 1997. The profit decline, the company's first in five years, came as the weakening of the ringgit raised the cost of payments on its foreign debt.

• Commerce Asset-Holding Bhd. said Rashid Hussain Bhd. should pay an amount equivalent to net tangible assets, or 2.1 billion ringgit, for its Bank of Commerce unit, which Rashid Hussain Bhd. wants to buy. AFP, Reuters, Bloomberg

Consumer Confidence Plunges, Except in Taiwan, Survey Finds

Compiled by Our Staff From Dispatches

SINGAPORE — Many Asian consumers are pessimistic over the region's prospects in the next six months, with only was the best chance of restoring those in Taiwan remaining upbeat amid the economic turmoil, Indonesia's financial stability.

those in Taiwan remaining upbeat amid the economic turmoil, a survey released Tuesday showed.

The economic crisis has sent consumer confidence in the region skidding "to unprecedented low levels," according to a semiannual survey compiled by MasterCard International of 13 economies: Australia, China, Hong Kong, India, Indonesia, Japan, South Korea, Malaysia, New Zealand, Singapore, Taiwan, Thailand and the Philippines. The latest results are from the December survey.

Consumer confidence was measured on a scale from zero the most pessimistic - to 100. One of the worst declines was in Indonesia, where the index fell to 35.9 from its peak of 95.9 last June. The survey also said that "confidence in quality of life" there, which was at 100 in June 1997, had fallen to 40.4.

The poll found that consumer confidence in all 13 econ-

omies had been affected significantly by the financial crisis interest-rate policy or extend credit to banks. (Bloomberg, AFP) except in Taiwan, where the level was unchanged at 54. (Reuters, A (Reuters, AFP)

Aviation Firms Take Long View Of Asia's Crisis

SINGAPORE - Aviation companies in Singapore for Asia's biggest air show this week conceded the region's economic crisis had caused some problems, but they minimized its bottom-line impact.

Airbus Industrie also announced at the show that its proposed 555-seat A3XX superjumbo design is not yet good enough to launch, forcing a one-year delay in the program. Jean Pierson, Airbus chief

executive, said that Airbus was not yet satisfied it could build cheaply enough either its superjumbo jet or its proposed new 100-seater, the AE31X. The British engine maker Rolls-Royce PLC said Tuesday

that it expected to lose sales from Asia's economic crisis as the region's airlines take up fewer of the aircraft on which they have options. But John Rose, Rolls-Royce chief executive, said the com-

pany had suffered no order cancellations and expected other regions, like North America and Europe, to offset the sagging Asian market

Clearly, we are going to see a reduction in the number of options that are exercised," Mr. Rose said.

Aviation companies from the United States and Europe have actually increased exhibit space at this week's show despite the economic crisis, citing the long-term nature of the business. The aviation executives said Asia should emerge from this crisis within the next two to

three years. They cited analysts who say the region is still likely to account for almost a third of the world's civilian aircraft in about 15 years.

TOKYO — The Economic PlanThe Economic PlanTokyo — The Economic PlanTo ning Agency said Tuesday that the crisis situation seen in December ernment's budget for the year end-country's economy was headed in and January' and that "general ing in March 1999, now being deconfidence toward the prospects for the economy" had improved.

Despite Weak Data, Tokyo Says the Worst Is Over

verdicts on the state of the economy, proposed Friday. Those proposals,

Compiled by Our Staff From Disputches

away from customer service to electronic banking.

ANZ said the cuts were part of its "branch of the future" program, which aims to streamline the bank-

ing company's network of more than 1,000 branches,

The cuts come on top of an 11 percent reduction in

staff in the 1996-97 financial year and cuts of 7,905

ANZ, which currently has a freeze on recruitment

'We have a responsibility to our shareholders to run

except for hiring top graduates, did not rule out

a lean organization, and if that means cutting more jobs,

that's what we'll do," an ANZ representative said.

effectively turning them into sales centers.

full-time staff positions from 1990 to 1993.

bated by Parliament, was crucial. He said the agency would draw

party's proposals as a disappoint-It was the first time in several up another stimulus package in mid-ment for failing to endorse the months that the agency chief, who is March, bringing in measures that the spending necessary to push conment for failing to endorse the responsible for delivering regular governing Liberal Democratic Party sumer demand and bring growth. (AFP, Bloomberg, Reuters)

package for the banking sector --

were improving sentiment, he said.

Analysts have dismissed the

Electronic Banking Slashes Jobs at ANZ for the Finance Sector Union said. "The planning for SYDNEY — Australia & New Zealand Banking
Group Ltd. said Tuesday it was cutting more than 1,700
jobs, or 8 percent of its work force, as part of its move
away from customer service to electronic banking.

The planning for
the change hasn't taken into account that they are
going to try and take a lot of people out of the
branches, while at the same time they are going to try
and train staff in new processes and new roles."

The job cuts are part of a growing trend among Australia's big banks to increase their reliance on electronic and telephone banking and reduce the demands on branch personnel. Australia's four major banking companies are expected to cut 10,000 employees this year to try to maintain profit growth in an

increasingly competitive domestic market. ANZ's chief executive, John McFarlane, has made clear his intention to accelerate ANZ's cost-cutting

program since he took over the top job last year. ANZ has the highest cost-to-income ratio of the big four banks, at 64.9 percent, and Mr. McFariane has vowed to quickly bring it down.

In Sydney, ANZ's shares rose 20 cents to close at Its announcement brought an angry response from its unions. "The cuts are too deep," a representative 9.74 Australian dollars (\$6.46). (AFP. Reuters)

SUEZ: Chief Struggles to Streamline a Bulky Conglomerate

Continued from Page 13

further cuts.

nationalization of the Suez Canal." Mr. Mestrallet's track record, which includes a stint at the head of Suez starting in 1995, backs up his words. Inheriting a sprawling, unprofitable mess whose forays into real estate purchasing and management had cost his predecessor his job, Mr. Mestrallet embarked on a series of bold restructuring moves at Suez with a speed that ministration, made his name in Bel-

surprised analysts. In 1996, taking a step many said spelled the end for Suez, Mr. Mestrallet sold Banque Indosuez, Suez's crown jewel and the one asset considered indispensable by most analysts. But by slimming the company and concen-trating on industry and utilities, analysts now say, he transformed a cormiddle-class suburb of Paris, tends to financial and construction activities. porate basket case into a company with the financial resources and industrial

assets needed to forge alliances. Mr. Mestrallet says the new company to impress people." will post profit of more than 3.5 billion

the company's earnings per share in international water contracts, with Generale des Eaux, Mr. Messier, Mr. merger. And in November, Suez Ly-French industrialists.

Mr. Mestrallet, a graduate, like Mr. Browning-Ferris Industries Inc. Messier, of the prestigious Ecole Poly-technique as well as the technocrat training ground Ecole Nationale d'Ad-

shun the spotlight. "He is a modest man, who says what he thinks and thinks more than he says," said Banx, with about 200 billion francs ecutive of Lyonnaise des Eaux who (\$33 billion) in annual sales, is sitting now works alongside Mr. Mestrallet on a pile of cash, largely from the 6.3 as the head of the new company's billion franc Banque Indosuez sale. supervisory board. "He's not looking you look carefully, you see that only

But Mr. Mestrallet still has to imfrancs for 1997, despite a 30 million to press on the investment community Cohen said. "That leaves a large part 50 million franc hit from Asia's financial crisis, and he expects to double company signed 5 billion francs of for sale."

five years. Like his counterpart at much of the business coming after the Mestrallet stresses the importance of onnaise expanded its presence in shareholder value and corporate gov- waste management with the \$1.45 bilernance, long foreign concepts to lion purchase of the European and French industrialists.

lion purchase of the European and Asian operations of the U.S. company

Though Suez shares have recently taken off, analysts say the firm's holding company image has kept the stock gium turning around the Societe Gen-erale de Belgique. His star rose in France in 1995 when he was named start of the year. Analysts say, chief executive of Suez after its di- however, the company remains rectors tossed out Gerard Worms in a plagued by a lack of focus. Suez Lyboardroom struggle. onnaise has dozens of subsidiaries
Unlike Mr. Messier, Mr. Mestrallet, spread over a wide variety of busionnaise has dozens of subsidiaries the son of a paper salesman from a nesses, and still controls significant

"The conglomerate image is hard to get rid of," said Christian Duchesne, analyst at the Paris brokerage Now, the new Suez Lyonnaise des Jerome Monod, the former chief ex- EIFB. "However it's still possible for

Mestrallet to surprise us."
Still, some say Suez Lyonnaise has yet to define its new identity. "When about half of the company's sales come from its core activities," Mr.

TUPPERWARE: Direct Sellers Largely Avoid the Internet

Continued from Page 13

marketing - the next generation of resisting the Internet because they are forts of their human sales force. built on a pyramid of salespeople.

"In many cases, the goods and services facilitate what multilevel mar-

of selling distributorships, you don't customer service to do that." want your end users to go around the channels to obtain that stuff. Amway recognized that right away. What they say is, 'We're selling dreams.' They're selling the chance that anyone can make a business for themselves."

say they see the Web as an excellent the last time." way to recruit salespeople, but most old-fashioned door-to-door sales. say that using it to sell their goods sonal technology, especially large suggest that direct sellers are would undermine the shoe-leather ef-Some suggest that direct sellers are would undermine the shoe-leather ef-

"It would be destructive of morale if they saw us competing for sales with them," said Steven Cooper, a spokesketing companies are really selling, man for the U.S. operations of Elecwhich is distributorships," said Don trolux, a Swedish company. "Besides, Peppers, a co-author of "Enterprise 1" if someone goes on the Web in New to 1: Tools for Competing in the In- York City and sells a vacuum cleaner to someone in San Francisco, and they teractive Age."

To someone in San Francisco, and they want to get it serviced, it's not good for want to get it serviced, it's not good for

But Mr. Peppers counters that improved customer service is exactly what the Web offers.

"The power of the old way of doing technologically enhanced form of dobusiness is not just that I can look you ing business. It's back to the future, in in the eye," he said. "What's personal a sense."

Tupperware and other direct sellers is that I remember what you like from

Paradoxically, he suggested, impersumer behavior, allows more efficient management of customer preferences. Direct sellers could borrow from the model of Amazon.com Inc., an on-line bookseller, to better focus on their customers' needs, he said.

"It's inefficient for the neighborhood bookseller to remember his best 100 customers' preferences, Mr. Peppers said, 'On the other hand, Amazon.com does just that with every customer. Is Amazon an insidious encroachment on the way we do business? No, they're a rejuvenation, a

THE WORLD HEALTH ORGANIZATION (WHO) **Regional Office For the Eastern** Mediterranean, Egypt

WHO REGIONAL HEADQUARTERS FOR THE EASTERN MEDITERRANEAN - CAIRO

INVITATION FOR PREQUALIFICATION OF GENERAL CONTRACTORS

WHO intends to construct its new Regional Headquarters in Cairo.

The Project is to construct an office building consisting of seven stories, ground floor and two basements, for car parking and storage, including an international conference hall, with a total built area of approximately 25 000 m2. The works shall consist of :

- Civil Works : Earth Moving & Excavation , Construction of piers, isolated footing foundations, a reinforced concrete skeleton structure consisting of seven floors, a ground floor and two underground basements.
- Architectural Finishing Works: include marble facade cladding, marble floorings, glazed curtain walls, dry wall partitions, acoustic ceilings .. etc.
- Mechanical Works: include a central air conditioning and ventilation system, plumbing, fire fighting and elevators.
- Electrical Works: include electrical power supply. telecommunications, and fire alarm systems

WHO invites interested quality general contracting firms having experience with similar works to express their interest and to withdraw the prequalification forms from the Consultant at the following addresses as from Sunday 22 / 2 / 98, against the payment of

ECG Engineering Consultants Group S.A

50 , ElRais Mostafa ElNahas Street ,6 th district , Nasr City 11765 Cairo, EGYPT P.O. Box 1167 Cairo 11511, Egypt Tel: +20-2-274 47 40 Fax +20-2-274 47 48 5 . Mostafa Kamel Street, Smouha, Alexandria P.O.Box 2350 Smouha, Alexandria Tel : + 20-3-420 74 14 Fax + 20-3-420 12 89

Only firms with experience in external and internal finishing of a similar nature and quality shall be invited to participate in the bid . The prequalification form and contractors submissions shall be sent to the above addresses so as to reach the Consultant no later than 15 March 1998.

Tuesday's 4 P.M. in terms of dollar value, updated twice a year.

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Tuesday's 4 P.M. Close

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Tuesday's 4 P.M. Close

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WORLD ROUNDUP

Why FIFA Chief Keeps His Jostling Heirs Guessing

Low-Rated Games

OLYMPICS The Winter Olympics in Nagano drew the lowest U.S. television ratings of any Winter Games for 30 years.

According to the preliminary numbers issued Monday by CBS, which broadcast the games in the United States, the network got a 16.2 rating — a 26 per cent share of the audience - for its prime-time coverage. The ratings for Lillehammer, four years ago, were, 27.8-42. Nagano is the lowest-rated Olympics since 1968, when ABC got a 13.5 rating from Grenoble, France.

The rating was also below the 19.5 CBS guaranteed advertisers. The network was forced to run extra spots during the second week of the games, and may need to provide further "make goods" to appease advertisers, who paid about \$450,000 for a 30-second adver-

Even so, the Olympics boosted ratings for CBS, which won 16 of the 17 nights in the crucial February 'sweeps period," when local advertising rates are set.

Redskins Sign a Tackle

FOOTBALL Dana Stubblefield, the All-Pro tackle, has signed a sixyear, \$36 million contract with the Washington Redskins. Stubble-field, 27, had spent all his career with the San Francisco 49ers.

In other deals, Dallas signed the former Miami offensive lineman Everett McIver to a five-year, \$9.5 million contract; Denver re-signed left guard Mark Schlereth to an undisclosed deal; Philadelphia resigned the running back Charlie Garner to a four-year contract, and Chicago re-signed the tight end Ryan Wetnight to a three-year contract, \$1.9 million contract. (AP)

Patriots' Founder Dies

FOOTBALL Billy Sullivan, who brought the NFL to Boston and then watched the league outgrow him, died in Florida of cancer. He was 82. Sullivan was the president of a fuel delivery company when he was granted the rights to an original franchise in the AFL.

In the 1980s, he tried to sell Patriots stock in an effort to raise the cash to keep the team, but the NFL blocked him. He sold the team to Victor Kiam in 1988 for \$84

Ireland Coach Resigns

RUGBY UNION Brian Ashton resigned Tuesday as coach of Ireland's rugby union team. Ashton, an Englishman, took the job last season and was on a six-year contract. He has been embroiled in disputes with Pat Whelan, the team manager, over the running of the team, which lost, 17-16, to Scotland in Dublin when the Five Nations opened on Feb. 7. (Reuters)

Dunking the Coach

BASKETBALL Members of the Minico High basketball team of Rupert, Idaho, didn't like the way they were treated by their coach. They got even by going on a dunking binge.

Four players dunked in warmups before a recent game, which is against the rules and draws an automatic technical foul against the team. Because of the technicals the coach, Blair Garner, was ejected before the game had even begun.

The boys were thrown off the team and suspended from school for three days. School officials called their act "premeditated insubordination.

SCOREBOARD

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CONDAY RESULTS

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Detroit 56 (Hill 13), Assists—Sucramento 19

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1_A. Clispers 35 18 20 27—109

\$: Baker 12-20 3-9 27, Hawkins 6-11 3-3 18

Clispers Hurray 9-12 3-6 24, Plathowski 6-14

4-4 19, Rebounds—Seatile 44 (Baker, Perkins 7),
Clippers 60 (Wright Murray 9).

BASKETBALL **NBA STANDINGS**

ONDON - Dictators never give up power gracefully, and Joao Havelange is behaving true to type. He has ruled FIFA, soccer's global anthority, since 1974. He is growing desperate to prevent "his" presidency passing to Lennart Johansson, currently the head of UEFA, the governing body of European soccer and the first opponent to dare tell Havelange his time is

Johansson is the only declared candidate to succeed Havelange on June 8. But nominations do not close until April 7, and month by month Havelange pledges support to different men, to anyone, it seems, who might oppose Johansson.

Last summer, reasoning that control of the world garne must at all costs not be concentrated on Europe, Havelange publicly proposed Julio Grondona, his closest friend on the FIFA executive, as the successor. Grondona, from Argentina, soon discovered that he would struggle for unanimity in Latin American, never mind the rest of the world, and said it would be better for everyone if Havelange continued as president.

Next, Havelange tried to persuade Michel Platini, who might be French but at least has the virtue of being Latin, to stand. Platini, 42, the co-president of the World Cup organizing committee, already has his hands full. He was flattered but not deceived into believing he was ready, or that FIFA's 200 member associations were yet ready for a former player of his tender years.

So now, Havelange is down to three candidates. He is heard from time to time encouraging Sepp Blatter to step up from general secretary to president of FIFA. He said last week, possibly because he is in Burkino Faso for the African Nations Cup, that Issa Hayatou, leader of the African soccer World Soccer/Rob Hughes

federations, had all the qualities to be the suc-

With each declaration, each change of mind, Havelange reminds us that he is the man who built up FIFA from an organization that didn't have \$20 in the petty cash box in 1974; now each World Cup brings in \$1 billion, and, according to Havelange, soccer worldwide commands revenues of \$260 billion a year. Maybe that is why he can't give it up. Maybe that explains why a man of 82 will not settle for life with the grandchildren.

There are those who have never contributed anything in committee other than nod their heads at appropriate moments. They parrot that the Family of FIFA must have continuity and want Havelange to remain. Havelange's legacy, they argue, must be protected by a ruler of like mind. And if there is no heir apparent, or if there is divided opinion, or more than one candidate, why then papa, Havelange himself, must stay to see this great body through to

the new millennium.

Actually, he has thought of that. He proposed it a year ago but a majority of the FIFA executive, having just learned to say no to the president over his attempt to grant the 2002 World Cup solely to Japan, said no a second time to extending his office.

"The kindest way," said one member, "would have been to prepare a Flower Road for Havelange to proceed into history."

to proceed into history.'

A Flower Road is an ancient Eastern custom, soothing the passage from power to gentle idleness for the elders. In Havelange's case, because he rid the committees and the administration of those he couldn't trust, the termination of his control had never before been on the agenda. But why, with over

three months of his tenure to go, is it of immediate concern? Because the administration is distracted at a time when it needs to function at its best. Because, just two days after the leadership vote, will start a World Cup which could be the biggest logistical

nightmare soccer has encountered.

Johansson is chairman of the 1998 World Cup Organizing Committee. Blatter is chief executive of FIFA. They are potential rivals in a power game, and possible pawns in Havelange's divide and rule plot. Yet soccer needs them to cooperate, to use every shred of experience to prevent France from being overrun with problems.

1OR example, because African countries were

the key to Havelange's gaining power and are still, with 51 votes imgely influential in the succession, he promised them more places at the World Cup. Result: The World Cup has grown from 16 finalists to a much less manageable 32. France has to cope with that. It has to cope with an imbalance between its small stadiums and the massive ticket demands, which will create a black market of vast proportions. This World Cup will also have to cope with a crazy idea of rotating all teams so that none

play consecutively in the same city.

This will lead, inevitably, to tens of thousands of supporters crisscrossing France. It will provide a fertile ground for hooliganism and, worse, for the political extremists planning to use the event for violent ends. FIFA is not responsible for the way society is, but it has a responsibility to design its grand tournament to deal with wider problems.

Johansson, and each of the men Havelange seeks to set against him, should be concentrating on the

coming World Cup for all have an elected part in its administration. Instead, because there is a major tournament this month in Africa, and Africa is vital to all FIFA's ambitious men, they are in Ouagadougou, courting the African vote.

The key man is Hayatou. He has a deal with
Johansson. Hayatou is to deliver the African votes.

Then in four years' time Inhance on who is 68

Then, in four years' time, Johansson, who is 68, will step down and return the compliment and the bulk of UEFA's 50 nations will vote for Hayatou, now 51, as FIFA president. It is power bloc voting, it is the way of the world, but it is devilishly

Last summer in Lausanne, the African vote crumbled around Cape Town's bid for the 2004 Olympic Games. This week, South Africa, encounted by Household and Africa, encounted by Household and Africa, encounted by Household couraged by Havelange and all the other possible candidates, joined Germany and England as prospective candidates for the 2006 World Cup.

spective candidates for the 2006 World Cup.

The bartering quickly becomes enmeshed with the canvassing for FIFA presidency and, though all candidates bend over backwards to befriend Africa, the plain fact is that Cape Town failed to persuade the International Olympic Committee it could make safe one city, let alone the 10 or 12 needed for the ever-growing World Cup.

The problems, for any host nation, have built up under one man's rule, from his lack of vision and his reluctance to plan beyond his time. Dictators

his reluctance to plan beyond his time. Dictators seldom go gracefully.

Rob Hughes is on the staff of The Times of

■ Manager Quits Aston Villa

Brian Little, 44, resigned Tuesday as manager of Aston Villa in the English Premier League, Reuters reported from Birmingham.

Ex-Yankee Manager Puts Stamp on Diamondbacks

By Claire Smith New York Times Service

TUCSON, Arizona — The Arizona Diamondbacks are a few spring weeks away from their debut in major-league

The new franchise has culled players, coaches and other personnel from 22 major-league organizations. Those include such established stars as Matt Williams, Andy Benes, Jay Bell and Devon White, reflecting a different kind of beginning from expansion teams of old. The 1998 Diamondbacks are not the 1962 New York Mets.

The Diamondbacks bear the overriding stamp of Buck Showalter. The former Yankees manager's two-year hiatus from the majors will end when he leads the Diamondbacks into their inaugural season in the National League West. And if what is unfolding at the a defense drill off-limits to the news Diamondbacks' sprawling new complex in South Tucson is any indication, time has not mellowed the intense bundle of energy that is Showalter one iota.

The Diamondbacks' operation is quintessential Showalter. The team is detailed, focused, micromanaged and tidy to a fault.

Arizona's players and coaches are as clean-cut as the fields on which the team began to practice last week. The complex reeks of the sort of organization and attention to detail that marked Showalter's tenure with the Yankees.

Not enough hours in a typical spring training day, nor enough eyes in the legion of coaches? Split the squad into turquoise and purple armies and mul-tiply the workday by two. Showalter does the two-a-days in order to see as

many drills as possible. Not that Showaiter will not delegate. He prides himself on his ability to do so. Still, the idea of not seeing as many of his players is as much anathema to him as it was when he ran the Yankees camps. There, Showalter's split-squad sessions were more than even the Yankees' owner, the taskmaster George

Steinbrenner, demanded. "It's for the players' benefit as well as ours; we've got to get to know these guys," said Showalter, who has 62 players in the Diamondbacks' camp.

C: ligguskus 4-8 7-8 15, Kemp 5-17-3-4 13;
C: Jordan 7-14 3-4 17, Longley 7-8 2-4 16, Rebounds—Cleveland 45 (Kemp 8), Chicago 55 (Harper 10). Assists—Cleveland 14 (Knight 6), Chicago 31 (Brown, Kutsoc 7).
Charlotte 25 31 24 38—118

Charlotte 25 71 24 38—118
Denver 20 23 20 25—98
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Rebounds—Charlotte 45 (Geiger 11), Denver 28 (Eilis 12), Assists—Charlotte 25 (Wesley 1)

MAJOR COLLEGE SCORES

THE AP WOMEN'S TOP 25

1. Tennessee (39)
2. Consacticut
3. Old Dominion
4. Louisiano Yech
5. Stantord
6. Texas Tech
7. Artzona
8. Duke
9. N. Corolina St.

9. N. Comena 3 10. North Caroli 11. Fig. Interno 12. Florida 13. Illinois 14. Vanderbilt 15. Virginia 14. Clemann

Others receiving votes: SW Missouri St. 56, Nebraska 50, Ruigers 42, UCLA 42, Masaphis 34, Drake 32, Liberty 30, Georgia 25, Marquette 17, Tulane 13, Colorado St. 11, Oregon 10, New Medico 9, Aubum 7, Kent 6, Butler 5, Purque 3, Kansas 2, George Washington 1, Harvard 1, Tennessee Tech 1, Youngstown St.1.

CRICKET

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MONDAY IN GEORGETOWN, GUYA
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BOMBAY VS. AUSTRALIA

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points: Arveral. Liverpool 47: Cheisea, Biockburn 45: Darby 42: Leicester 40: Leeds, West
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Wednesday 34: Newcastle 33: Wimbledon 32:
Aston Villa 30: Everton 29: Tottenhon 27:
Bolton 24: Crystol Policos 23: Barnsley 22.
SPANESSIP PREST DEVESION
Alterica Modital 2 Real Zaragaza 1
Barcelons 2 Compositio 0

Barcelona 2 Compostela 0 STANDANGS: Barcelona 49 points; Real adrid 47; Alletico Madrid, Real Sociedad

TRANSITIONS

AMERICAN LEAGUE

red Washburr and RHP Steve Sparks on 1-

So Showalter rises every day at 4 A.M. to be at his desk by 5:30. Staff meetings are under way two hours later. The final drills end at 4:30 P.M., but Showalter's day continues for another

two hours or so — "quiet time," he says, spent planning the next day.

Showalter's focus goes beyond roster decisions and flexibility drills. The manager recommended where oleander bushes be planted at the new complexes. Then there were the blank walls, too many to suit Showalter. Knowing there was no money budgeted for more artwork. Showalter persuaded a local artist to paint the team logos on clubhouse walls in exchange for tickets. Illogical? Not if he wants to ensure that his players do not lose sight of their new team identity.

Sometimes the manager does things with a twinkle in his eye, such as making media, intimating that one never really knows who might be watching.

The logos, the two squads passing like chugging freight trains, the mystery are sure signs that Showalter and his high energy field are at peak force. It is an approach that helped reshape the Yankees into a contender in the early 1990s. And it had made Showalter a manager who is both admired and

To Showalter, though, these matters are about as funny as recent assertions by Steinbrenner that the Diamondbacks tampered with Bernie Williams, a potential free agent at the end of the season. "I won't even dignify that with a comment," Showalter said.

'I don't apologize for taking my job seriously," Showalter said, his cherubic face suddenly stern. "If it comes across that way, it's because I know there are a lot of people in the state of Arizona counting on us to do a good job. And I take that responsibility very seriously. And I won't apologize for that."

So his unmistakable, indisputable energy refuses to ebb. The hunger, if anything, is more intense, perhaps fueled by those two seasons without an on-field outlet. "I know there's a lot of people who can do this job successfully," said Showalter, who was hired two years ago after a nasty contract spat ended his stay

TEXAS—Agreed to terms with RHP Dan Colb on 1-year contract. MATIONAL LEAGUE

BASKETBALL

shbum on injured list.

NATIONAL FOOTBALL LEAGUE

CINCINNATI—Signed K Joy Kirchoff.

DALLAS—Signed OL Everett Mciver to 5-

DALLAS—Niginal VI.
Pedr confirmed.
DENVER—Re-signed OL Mark Schlereth.
INDIANAPOLIS—Signed ID Jeff Herrod.
ALAMI—Re-signed WR Breft Perfman and
signed P Kigus Wilmsmeyer to 1-year con-

INGTON-Signed DT Dana Stubble

HOCKTY

NATIONAL HOCKEY LEAGUE

inistian Matte from Hershey, AHL. Los ANGELES—Recolled G Jamie Storr and

D Philippe Boucher from Long Beach, IHL. Recalled G Frederic Chabat from Houston,

from Hariford of AHL Sent RW Ryon Van-denbussche to Hariford. Reassigned G Jeff Hall to Hariford.

PHOENIX-Recalled G Scatt Lanakow from

Garner to 4-year contract.

field to 6-year contract.

LOS ANGELES-Acreed to terms



Buck Showalter ordering another drill at the Diamondbacks' camp.

with the Yankees. "I know that this game can survive without me. It's bigger than all of us."

Showalter will always look for the tiniest advantage in his quest for the perfect approach. There will always be all-nighters in his office, red eyes from viewing game tapes. The grind that most managers as experienced and successful don't care to submit to any longer is not considered torture by Showalter.

"My day right here, it's very exciting to me," he said. "People want to call that drudgery or work? I feel almost guilty that I can spend my day like this.

■ Steinbrenner Calls Chief

Steinbrenner has called the acting baseball commissioner, Bud Selig, about reports speculating about possible tampering by the Diamondbacks in-volving Williams, the Yankees center fielder, who cannot become a free agent until after the season.

According to an American League official, other teams have made similar complaints in the aftermath of a series of contracts between the Diamondbacks and players represented by Scott Boras, who is also the agent for Williams.

For NHL's Czech Medalists,

Time for the Party to End

PRAGUE — The harsh reality of highly paid workaday jobs in the National Hockey League dawned on several Czech Ólympic ice hockey gold medalists Tuesday after two days of

nonstop celebration: It was time to go With heads still spinning from a quick stop in Prague where they were hailed as national heroes - some said "gods" - 11 Czech NHL regulars

must be back on North American ice with their clubs Wednesday night.

More than 100,000 Czechs packed Prague's Old Town Square on Monday to greet the Czech team after its flight from Japan on a government plane

ordered by President Vaclav Havel. Jaromir Jagr, the most highly paid player in the NHL, at \$8 million a season, briefly met Havel at the president's private villa. Jagr lamented that he had to leave to play for the Pittsburgh Pirates in Montreal and that the season felt like it was already

over after the Olympic victory. "The season has already ended for us; we are just playing it out," Jagr was quoted in the Czech daily Mlada Fronta Dnes as telling Havel.

That may be news for Pittsburgh ment of an injured elbow. fans, as the Penguins are in the heat of

another battle for the Stanley Cup championship, eight points clear of Montreal in the Northeast Division. Four of the gold medalists play for the

When the Czechs beat Russia 1-0 on Sunday for the gold medal, Prague began a two-day street party that was probably its biggest since the country's democratic revolution in 1989.

It was the first time the NHL had taken a break to allow players to join their national teams for the Olympics. Canada and the United States were strong favorites for Olympic gold, but the Czechs beat them both on their way to the final.

On Monday, the Czech players danced and sprayed champagne on the crowds in Prague, and the celebrations went on well into Tuesday morning.

The crowd in the square cheered loudest for the goalie Dominik Hasek, who wore a white bandanna with Japanese lettering. Hasek, the Buffalo Sabres star, allowed only six goals in six games and posted two shutouts at the Games in Nagano, One Czech NHL star was missing: Petr Svoboda, who scored the only goal in the gold medal game, was in Canada for treat-

(Reuters, NYT)

EF Language Of Sweden Wins 5th Leg Of Whitbread

SAO PAULO - Samba drums and dancing girls greeted the yacht EF Language Tuesday as it won the fifth leg of the Whitbread Round the World Race.

EF Language, a Swedish yacht skippered by Paul Cayard, crossed the finish line in Sao Sebastiao at nine minutes past midnight local time. Cayard, an American, and his crew also won the first and third legs. They completed the journey from Auckland,

a distance of 6,670 nautical miles, in 23 days, 1 hour, 9 minutes 23 seconds. Their arrival in the middle of the Carnival and the middle of a windy, hot and humid night seemed to be a suf-

ficient excuse for a major celebration in this city of 33,000. An Afro-Brazilian percussion band with 80 drummers and hundreds of local residents and tourists greeted the yacht

as it sailed into port. As he stepped ashore, Cayard said, "Our success in the race is only par-

alleled by this reception." To get from Auckland to Sao Sebastiao, the nine participating yachts

went from the South Pacific to the South Atlantic by going around Cape Hom on the southernmost tip of South America, - a stretch that is the most treacherous "I have enormous respect for the Southern Ocean, and this is the first time.

that I have been in harmony with it," said Magnus Olsson, a Swedish crew member sailing in his fifth Whitbread. "We were always one step ahead of it, and the ocean rewarded us for our decisions," he said. "We coped well with the conditions and we loved it.

'Cape Horn is my Mount Everest. It came out of the fog, this rugged land with waves crossing in different directions. The mystery of the Cape evaporated as we sailed from the Southern Ocean into the South Atlantic."

The 31,600 nautical mile, nine-leg race began Sept. 21 in Southampton, England. EF Language won the first leg (Southampton to Cape Town) and the third leg (Fremantle, Australia, tc. Sydney).

In second place was Brunel Sunergy of the Netherlands, 514 miles behind, with the American yacht Chessie Racing in third place, 536 miles from the finish line. Also racing for third place were Swedish Match of Sweden, Monaco's

Merit Cup, Toshiba of the United States and Innovation Kvaerner of Norway. None of those yachts were expected to start crossing the finish line before Thursday morning, which would give EF Language a record margin of victory

in a leg of a Whitbread race. Britain's Silk Cut and Sweden's EF Education were dismasted and are not expected in Sao Sebastiao "for a long,

time," said Heather Dallas of the Whit ... bread race organization. The nine ships are scheduled to begin

the 4,750-mile sixth leg to Fort Laud-erdale, Florida, on March 14.

In an electronic-mail message sent to organizers hours before winning the fifth leg, Cayard of EF Language said: "I feel pretty good about the position of EF Language. We have learned a lot as a crew. We have developed our boat

well and we have the lead. There is still a lot of racing to be done and anything can happen, in sailing especially. The crew of Chessie Racing said that on Sunday night the yacht bumped into an unidentified object, but that no dam-

age was done to the vessel. There was a loud crunch, followed. shortly after by a quieter noise," said Dave Scott, the watch captain, in a message to organizers. "We all turned around to see an object rise up out of the water behind us after hitting both keel (Reuters, AP)

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WHITHEAT. The state of the s 4

MIL

SPORTS

Bulls Rout Cavs, 97-75, And Are 8-0 Since Break

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The Associated Press

CHICAGO — The Chicago Bulls started this season much too slowly to reach the 72 or 69 regular-season victories of the two previous years. But with an 8-0 record since the All-Star break, they are once again chasing the NBA's best record.

'I think other teams are watching us," Michael Jordan said. "I think they can see we are starting to get healthy and into a thythm. Whatever edge we may

NBA ROUNDUP

have lost early in the season, I think we're starting to regain that with our success. We're starting to find our niche and groove and our roles:"

The Bulls had an easy time Monday

night, routing the punchless Cleveland Cavaliers by 97-75 to improve their record to 42-15

In the next 12 days, the Bulls play just three games, all at home. And they expect to win all three against Portland, Sacramento and Denver, keeping the pressure on Seanle for the league's best mark and homecourt advantage throughout the playoffs.

Seattle improved to 42-13 Monday

with its victory over the Clippers.
"We'd love to get it," Jordan said after scoring 17 points and then sitting out the fourth quarter Monday night. There is a Seattle watch on this team.

You just keep putting a winning streak together, and the next thing you know we can catch them and pass them." Cleveland shot only 33 percent and had 19 turnovers. Zydrunas Ilgauskas scored 15 points and Shawn Kemp 13

for Cleveland, which lost for the eighth time in 10 games. The Cavaliers went scoreless for more

than eight minutes in the first half, and the Bulls' 12-0 spurt during that span helped them build a 52-33 halftime lead. At the start of the second half, the

Cavs went five minutes without a basket and mustered only three field goals in the entire third period, two by Danny Ferry. By that time, Chicago had a 72-48 lead, allowing Jordan and Scottie Pippen to take the rest of the night off. SuperSonics 101, Clippers 100 Vin

Baker scored 27 points and Gary Payton recovered from a cold start to score eight of his 12 points in the final four minutes as Seattle won in Los Angeles. Los Angeles lost for the seventh consecutive time and 15th time in 16 games

despite 24 points from Lamond Murray and a season-high 10 3-pointers. Pistons 111, Kings 85 Grant Hill had 28 points and 13 rebounds in only 31

minutes in Detroit's rout of Sacramento. Brian Williams added 19 points for the Pistons, who led by as many as 31 points in the fourth quarter. Mitch Richmond and Terry Dehere led the visiting Kings with 14 apiece, but Richmond was only 3-for-12 from the field.

Homets 118, Nuggets 98 Glen Rice scored 31 points, including 5-for-6 on 3pointers, as Charlotte handed Denver its eighth straight defeat.

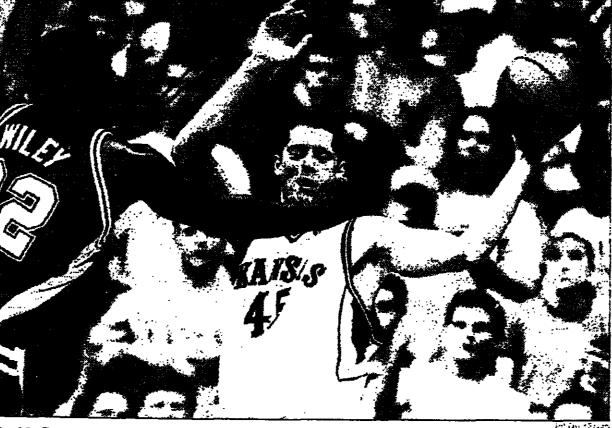
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Rice, averaging 27 points in his last seven games, hit 11 of 16 shots from the field. Matt Geiger had 22 points and 11 rebounds for the visiting Hornets, while LaPhonso Ellis led the Nuggets with 23 points and 12 rebounds.



Raef LaFrentz of Kansas, right, being fouled as he looked for a shot in the last of his 58 victories at home.

3 Kansas Seniors Make It 58-0 at Home

After Being Honored, They Help Jayhawks Beat Oklahoma, 83-70

LAWRENCE, Kansas - Raef La-Frentz, Billy Thomas and C.B. Mc-Grath, who never lost in 58 games at the

University of Kansas's Allen Fieldhouse, were honored with emotional tributes before and after the fourthranked Jayhawks beat Oklahoma, 83-70, in their final home game. Tears flowed and flower petals

littered the court on Monday night. "I didn't know if they were knighting kings or honoring seniors," said Okla-homa's coach, Kelvin Sampson. "I mean, I've seen some celebrations, but my goodness.

The Kansas seniors ended their careers with a 58-0 home record and four conference championships. They also helped the Jayhawks post back-to-back 30-victory seasons for the first time and run their unbeaten home streak to a school-record 60 games overall.

"A couple of years back, we were talking one night in the locker room after everybody had gone," said La-Frentz, the Jayhawks' No. 2 career scorer and rebounder. "We decided that we hadn't lost at home that far and we didn't ever want to. There haven't been too many players in college basketball who never lost at home."

Paul Pierce, a junior who also might have been playing his last game at Allen Fieldhouse, put on a show of his own, scoring 15 straight points during a 6-for-6 surge in the second half as the Big 12 champions (30-3, 14-1 Big 12) capped their fourth straight unbeaten home sea-

Pierce, who could enter the NBA draft and forego his senior season, had the sellout crowd chanting, "One more

year! One more year!" "I don't think I can remember anything like that," said Pierce, who was 14 for 17 for 31 points.

After Cory Brewer led Oklahoma (19-9, 10-5) on a 12-2 run that sliced the Kansas lead to 50-45, the Sooners appeared to have a chance to break the

home streak. But after a 3-pointer by Ryan Robertson made it 55-45, Pierce scored the next 15 points for Kansas. He hit three 3-pointers during the run.

LaFrentz had 15 points and 10 re-Jamel Thomas scored 22 points and bounds, while Thomas finished with 17

COLLEGE BASEKTBALL

points. Evan Wiley and Brewer each had 15 for Oklahoma.

No. 6 Connecticut 77, Pro Richard Hamilton scored 20 points and Khalid El-Amin added 19 as UConn overcame a sluggish start and pulled away in the second half at Hartford. Jake Voskuhl added 15 points and 13

rebounds for the Huskies (25-4, 14-3 Big East), who are guaranteed at least a

share of the regular-season title and one of three first-round byes in next month's conference tournament.

Justin Farley 19 for the Friars (11-15, 6-

No. 5 Utah 79, UNLY 68 Michael Doleac scored 20 points before fouling out and Hanno Mottola added 16 as Utah won its third straight game and 20th straight at home.

The Runnin' Utes (23-2, 10-2 WAC) made a 12-4 run midway through the second haif to put the game away.
UNLV (14-12, 5-7 WAC) fell two

games behind Colorado State for fourth place in the Mountain Division of the

Jockeying for Position In NCAA Tournament

Some Good College Teams Will Be Left Out

By Josh Barr

WASHINGTON - Mike Jarvis, the basketball coach at George Washington University, looks at his team's schedule, looks at the results and thinks it already has accomplished enough to merit a bid to the NCAA tournament.

Jimmy Collins, the coach at Illinois-Chicago, does the same thing and thinks his team, though less heralded than Jar-

vis's, also is deserving.

But one, or both, of their teams could be left out March 8 when the NCAA armounces the 64-team field for what many consider the nation's top collegi-

ate sporting event. Though Jarvis and Collins coach in different conferences, in different parts of the nation and their teams have no common opponents, their futures are

Of the 64 NCAA tournament bids, 30 are awarded to conference champions - 28 of which are decided by conference tournaments; the Pacific-10 Conterence and the lvy League will be represented by their regular season

The remaining 34 teams receive atlarge bids. Those teams are selected by the nine-member Division I men's basketball committee based on several factors, including, but not limited to: won-lost record, road record, recent play and the "Ratings Percentage Index" — a computer ranking of all 306 Division I teams that is based on record, strength of schedule and opponents' strength of schedule.

Those factors, combined with increasing parity, have teams from some of the nation's top conferences --- such as the Atlantic 10 in which George Washington (20-7) plays — competing with lesser-known teams for a benth in the NCAA field.

And several of the traditional top conferences — the ACC, Pacific-10, Big 12 and Big East — seem quite likely to have fewer of their teams invited to

the NCAA tournament than usual this season because they all have some struggling teams that have been beating each other in conference play.

For instance, at one point this season there were seven ACC teams in the top 25. Only three will finish with winning records in conference play.

Thus, such teams as Illinois-Chicago (22-4) and Detroit (23-4) — both of the Midwestern Collegiate Conference appear to have a better chance should they fail to win their conference tournaments. So do Murray State (26-3), Illinois State (20-5), Iona (24-5), Utah State (20-7), Ball State (19-5), Gonzaga (21-8) and Western Michigan (19-9), with wins over Michigan and North

Carolina at Charlotte).
"I can remember all my years in the Big Ten — of course, being in the Big Ten, you think you're superior to every-one else," said Collins, now in his second season at Illinois-Chicago after 13 seasons as an assistant coach at

But, he added, "I always thought that putting five or six teams in from one conference was unfair. Every team gives to the NCAA and pays their dues and does their bleeding. It just didn't seem fair. I wouldn't have gone public before because I was just glad to be in

Just two weeks ago, few would have thought George Washington would be in this predicament, possibly needing one or two more victories to secure an NCAA tournament berth. The Colonials had won 15 of 16 games and risen to No. 17 in The Associated Press poll, their highest national ranking in more than 40 years. But the team has lost its last four games, dropped to third place in the Atlantic 10 West Division and has an RPI of 40.

"If I were on the committee, I'd say we're in already," said Jarvis, who noted his team's victories over Maryland, Xavier and North Carolina at Charlotte. "But I'm not on the committee. The only lock is when you win the A-10 tournament. We could take all that out of their hands and I hope we

The Atlantic 10 has six teams that merit NCAA tournament consideration, but five will rely on at-large bids. Many observers believe at least one of the six teams will be left out. In conference RPI, the Atlantic 10 ranks eighth; the ACC, which will probably have four or five teams in the NCAA tournament,

"If anybody else gets six," the ACC should, said Maryland coach Gary Williams, whose team has clinched third place in the ACC. "It should be taken into consideration that our league is the best league. Not because I say it is, but because the RPI says so."

Meanwhile, Collins is not certain the MCC will get two bids, even though Illinois-Chicago and Detroit rank 22d and 28th in the RPI. Detroit has beaten Michigan State, the first-place team in the Big Ten, and Western Michigan. Illinois-Chicago has beaten Michigan State and Illinois State.

"There are mid-major teams knocking off these so-called power teams all the time," said Collins, who also remembered when Illinois lost in the NCAA tournament to Austin Peay in 1987 and Dayton in 1990.

"If you want to be fair about it." he said, "we should get a shot."

Disabled Golfer Scores on Fallout From Suit

By Thomas Heath Washington Post Service

WASHINGTON — Two weeks ago, the disabled golfer Casey Martin was fighting to save his career by spring for the right to ride a motorized cart on the PGA Tour and its second-level Nike Tour.

Now, the 25-year-old Stanford University graduate, victorious in court, is extraordinary for a golfer who has not yet reached the top level PGA Tour. These are among the offers:

two sponsors will be announced next called to discuss a possible visit. Tuesday, and a third deal is imminent. Nike, meanwhile will pay Martin from \$50,000 to \$75,000 a year, with additional income if he earns his PGA Tour card or wins another Nike tour-

• Talks with golf-cart makers about great golfer. But hopefully I can get an endorsement deal.

corporate-sponsored golf outings and PGA Tour tournaments around the Weber syndrome, a circulation discountry. Such appearances could net Martin about \$25,000 each. order that prevents him from playing golf without the use of a cart. Discussions with representatives f the movie stars Clint East-

of the movie stars Clint Eastwood and Association Tour under a provision of Chris O'Donnell concerning a motion the 1990 Americans With Disabilities fielding an avalanche of offers that are picture about Martin's struggle to play Act to force the tour to drop its ban him a fee in the low six figures, film sources said.

equipment manufacturer to add to the analysis of his swing in a soon-to-be that walking is an essential part of golf. head-to-toe apparel agreement he published issue of Golf Digest It is appealing the verdict, signed with Nike three weeks ago. The magazine. And the White House has Martin's legal fees have:

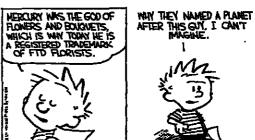
"If someone's willing to pay me to It's not done yet because I'm such a spite his modest golf history.

better and be an asset to some company More than 20 requests to appear in that will sponsor me. Martin has Klippel-Trenaunay-

He sued the Professional Golfers'

professional golf. That might bring against motorized carts in tournament play. A federal judge ruled on Feb. 11 in favor of Martin after a one-week, • Endorsement agreements with a national insurance group and a golf scheduled on "Dateline NBC" and an lowing carts would ruin the game and Martin's legal fees have run to about

\$25,000 so far, but under ADA law, if the court decision holds up, he will not represent them, I'm not going to turn have to pay those charges. His victory them down," Martin said, adding: in court could then well prove as lu-'I'm a little uncomfortable with the crative as victory on the course, netting fact that it's done because of my leg. him a temporary six-figure income de-





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PEANUTS



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NO FIGHTING

OVER HOUSE-HOLD CHORES

NO ARGUING

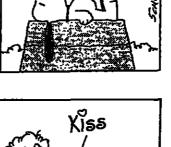
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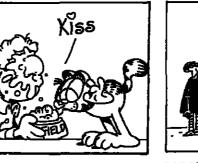
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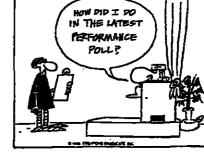








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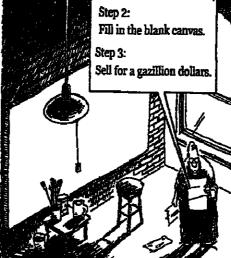
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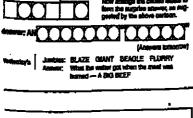






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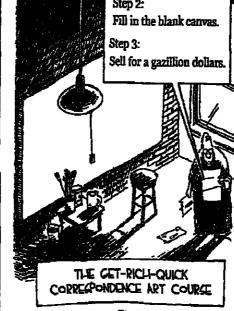
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OBSERVER

Wall Street Wine

By Russell Baker

TEW YORK — Terrible. terrible news! Rich yuppies are lapping up all the great wines. No

price is too steep for a Wall brought me close to tears. It is Streeter when his palate not that I can't afford \$1,975 craves vinous delight. A resfor a bottle of wine. I could by taurant wine bill can run to refinancing the mortgage, thousands of dollars when What crushed me was the susthese conspicuous consumers are in the bibulous vein.

I have it from The New York Times. I had been a Microsoft vice president. searching the paper with prurient eye, seeking Inpression is lodged in my
terngate gossip, and I was
looking on the bright side, as I
power to find happiness in always do.

before we would again have it behind.
to listen to politicians run on about "family values." The president's rising popularity had made it clear that most

bottom of Page One: "After than it could offer \$16 billion Vintage Year, Wall St. Orders to buy a competing corporathe Really Good Stuff."

What followed was as bad be competed with.

the news can be if you The Wall Street wine story as the news can be if you honed your palate on Gallo's is especially painful because jug red before treating it to it reveals me to myself as a

With Wall Street now guzzling it in tank-car lots, we can these wines now pampering forget about ever tasting such Wall Street digestions. They wines again. The money re- are excellent. sults from the big bull market of 1997, which, according to The Times, produced a wind-fall of several billion — that's \$250 to \$2,000 a bottle? billion, not million — dollars They're not worth it, you

to be parceled out in bonuses. Chris Shipley, head wine almost as well for less than man at the "21" Club, says \$20 a bottle. But hey, stupid!

wines," big red wines with big prices and big names on the labels. He told of a small party one night drinking five bottles of a wine that cost \$1,975 a bottle.

Reading this in the paper picion that I couldn't bear to pay that kind of money for a wine, even if I were as rich as

The problem is, the Great this era of excess galore. It has Well, there was plenty of bright side to Interngate. First of all, nobody was calling it "Interngate." Second, it was going to be a good long time before we would assis have it behind

We are not talking cheap-skate here. We are talking a

Americans thought "family values" was an issue strictly for saps.

This rosy frame of mind was shattered by the beadline at the bottom of Page One. "After the bottom of Page One." "After the bottom of the bottom than it could offer \$16 billion tion, if I had a corporation to

Romanee Conti and Leoville-Las-Cases. small-time penny-picker-up-per. I am extremely fond of wine, and have drunk some of

For an extraordinary occasion I might pay as much as Wall Street guys. You can do Wall Streeters drink "trophy Wine's not the point.

Acclaimed Author's Triumph Leads to Tragedy

By David Streitfeld

Vashington Post Service

WASHINGTON -- For Gayl Jones, this should have been a month of exhilaration and rebirth. An acclaimed writer in the '70s, she had just published her first novel in 22 years to enthusiastic reviews. But the very publicity the novel generated led to Jones being held in "emergency detention" in a Lexington, Kentucky, hospital, following a standoff with police that ended with her husband dead. He apparently had slashed his

A Newsweek article that called Jones's new novel, "The Healing," "a major literary event" also revealed that the writer's husband, Bob Higgins, was going under the name Bob Jones. Higgins was wanted in Michigan on a 15-year-old weapons conviction. Bob Jones was no stranger to the Lex-ington police. "It got to where he was calling

us two, three, four, five times a day," Chief Larry Walsh said. He was contacting other local officials, too, threatening violence, police said, always with the same complaint: that Gayl Jones's mother was murdered while being treated at the University of Ken-

while being treated at the Onversity of Kentucky cancer center in 1996.

"You must kill me! Or, give me justice," he wrote in a September letter to police quoted by the Associated Press. "Truly, truly believe me. There is no other way! I will force you to kill me or give me justice."

Authorities had been increasingly worried that the 51-year-old man might carry out his violent threats against the university cancer center. The news about the old weapons conviction spurred them to action last Friday night, "The Newsweek article probably kept something serious from happening over at the university," Walsh said.

In 1983, when the couple was living in Ann Arbor, Michigan, Bob Jones showed up at a gay-rights rally and heckled the demonstrators. A protester slugged him. Jones was arrested while sitting in his car with a shotgun loaded with birdshot.

He disappeared before the trial. Meanwhile, his wife resigned from the University of Michigan, where she had been teaching. "I reject your lying, racist [expletive] and I call upon God," she wrote in a letter she also sent to President Ronald Reagan. "Do what you want God in with Bob and I'm with him." want. God is with Bob and I'm with him." In absentia, her husband was found guilty

of "assault with intent to frighten." The Lexington police showed up at the high promise . . . what the book asks is the editor for the writer's fourth book. Mean-extricated herself from a situation."

couple's house Friday evening to serve a warrant that would have led to Bob Jones's extradition to Michigan. After he barricaded the door, a SWAT team was called.

"They were going to wait, but he turned the gas on," Walsh said. Fearing an explosion, the SWAT team rushed the house. A police report tersely sums up what happened next: "Upon making entry . . . the female subject was taken into custody without incident. The male subject, without warning, immediately self-inflicted a knife wound to his throat.

Bob Jones died that night at the university hospital that he had railed

The police report said Gayl Jones, 48, was taken to Eastern State Hospital under "emergency detention due to threatening to do bodily harm to herself." An Eastern State official declined to comment or even confirm she was there.

Her relationship with her hus-band will undoubtedly be analyzed by literary scholars for some time. Was she attracted to the sort of abusive man she wrote about? Was free will? Did she share his suspicious and ravings, or were letters written

Gayl Jones burst onto the literary scene in 1975 with the publication of her first novel, "Corregidora." the story of a young blues singer. Ursa is married to Mutt, who chastises her for talking to other men: "I'm your husband. You listen to me, not to them."

under her name actually composed by

They argue, she falls down and miscarries. By the end of the novel, however, she reunites with Mutt. Ursa wonders: "What is it a woman can do to a man that make him hate her so bad he wont to kill her one minute and keep thinking about her and can't get her out of his mind the next?"

She knows what it is: "A moment of pleasure and excruciating pain at the same time, a moment of broken skin but not sexlessness, a moment just before sexlessness, a moment that stops before it breaks the skin: l could kili you.

Raved Larry McMurtry in a review in The Washington Post: "A writer of extremely



she in the relationship of her own A photo of Gayl Jones from "White Rat" in 1977.

whether oppression inevitably creates masochism — or whether those who are conditioned by oppression can free themselves and learn ways to love that are free from violence.

A second novel, "Eva's Man," appeared in 1976, and explored similar themes. A collection of stories, "White Rat," followed a year later. It was an astonishing debut for a woman only in her mid-twenties. But Jones stopped publishing fiction when she met Bob

The Nobel laureate Toni Morrison, who published all three of Jones's early books when she was an editor at Random House, said that "the collapse of our editorial relationship came when he took over as her agent - and more. I never met him, but his letters to Random House were accusatory. He had a very heightened vigilance about the possibility of her being cheated or misrep- defective. And besides, she wrote those resented or fooled with in some way by

while, there were changes in Gayl Jones's behavior. "I could never even get her to address me by my first name. I insisted, but she always called me 'Mrs. Morrison.' But then her letters would open with just 'Mortison,' and then a colon. And the letters were acrimonious, autocratic, dictatorial. They were commands.

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Until then, Gayl Jones was most noted for her shyness. She grew up in Lexington, where there is no photo of her in the high school yearbook or any listing of extracurricular activities, the Lexington Herald-Leader reported. Her junior-year English teacher told the paper, "Nobody really knew Gayl."

If the writer was reserved, her husband was quite the opposite. In 1974 he barricaded himself inside his Staten Island home, shooting into the air as well as nearby apartments, all the while proclaiming he was God. After police shot tear gas into the apartment, he jumped out of his sixth-floor window. He received three years' probation for second-degree reckless endangerment. Carolyu Ramsey, his common-law wife at the time, told The New

York Times the day after the incident that Jones had undergone a change when he read "The Autobiography of a One part of his paranoia was that he had felt he had reached a higher plane than everyone else," said Ramsey, who apparently left Jones after the incident.

After Jones fled his 1983 trial, he and Gayl moved to Europe for several years. During that time, she wrote a novel that was translated into German. In 1988, they moved to Lexington.

Morrison, who once knew Gayl Jones better than most, is reluctant to jump to the conclusion that this novelist who explored abuse so well was for decades the victim of an unstable, violent man.

People will portray her as a woman under bondage, but I don't believe that," Morrison said. "I think that's wrong. I think that's easy. She's not weak, not stupid, not books about a certain kind of bondage. That was not prescient, not prophecy. That was He wanted Morrison to "audition" to be because she understood. She would have

Liam Gallagher in Hong Kong.

PEOPLE

PPARENTLY living up to their reputation as "bad boys" of rock, the British rock band Oasis was almost thrown off a flight from Hong Kong to Australia for their offensive behavior. The captain of a Cathay Pacific flight to Perth, where Oasis is due to begin an Australian tour, threatened to divert the plane and kick the band off, with its 30member entourage, unless they behaved. The band and their entourage abused crew and other passengers, lighted cigarenes on a no-smoking flight, yelled obscenities and behaved offensively, the rline said. "Some were apparently already drunk when they came aboard or under the influence of something," a spokesman said. Cathay Pacific will refuse to carry them again without a guarantee of "adult behavior," he added. The group's lead singer, Liam Gallagher, said in response: "That's fine, because I'll walk."

Princess Margaret, the sister of Queen Elizabeth II, has suffered a mild stroke while on vacation in the Carib-

bean island of Mustique, where she vacations regularly, Buckingham Palace said Tuesday. Margaret, 67, the queen's only sibling, suffered the stroke on Monday night and her condition is "stable," the statement said.

Matching the race record, Nathalie Thomas crossed the finish line far ahead of the other competitors in the annual Shrove Tuesday pancake race in Olney, England. Thomas completed the 415-yard dash with a frying pan in 58.5 seconds, flipping a pancake at the beginning and end of the race. Thomas nearly collapsed at the finish line after beating 23 other runners, including 68-year-old Rena Partridge, in the sprint from The Bull pub in Olney market square to the ancient Church of St. Peter and St. Paul. Thomas then had to see if her time is beaten by the winner of a parallel pancake race in Liberal, Kansas.

Tonya Wilson was searching through

her late father's rare book collection to find a way to celebrate Black History Month when she found another piece of history. Inside the cover of Langston Hughes's "One Way Ticket." Wilson found the following words: "For Josephine Baker, who brings beauty, laughter, courage and lasting kindness to our troubled land. Sincerely, Langston Hughes, Christmas, 1951, New York.' Inside the second book, "Langston Hughes: Montage of a Dream Deferred," the Harlem Renaissance poet penned another inscription to Baker, a cabaret dancer of the '20s and '30s who post-retirement positions as general diwas a sensation on the Paris stage. "I was in awe. I was in shock." Wilson, a teaching assistant who found the inscriptions in the books she was bringing to the New Jersey Regional Day School in Newark, New Jersey, to help her special-education students learn about black history. Now they are at Christie's auction house in New York, where they will be sold May 29.

Madonna, accompanied by daughter.

Lourdes, was in Paris to promote her new album with television and radio appearances. About 100 fans waited outside the Crillon Hotel, where she was staying. on the off-chance of seeing the pop star. Her trip is to publicize her new album "Ray of Light" which she says was largely inspired by her daughter.

Beverly Sills has a new role: host of the "Live From Lincoln Center" television series. Sills, who achieved fame as a coloratura soprano before such rector of the New York City Opera and chairwoman of Lincoln Center, succeeds Hugh Downs, who has been host since October 1988.

Tim McGraw and Faith Hill led the nominees for the Academy of Country Music Awards. Their duet "It's Your was nominated for top song, single, video and vocal event of the year. McGraw had seven nominations, and his wife received four.

Sir Elton Gets 'Icing on the Cake'

The Associated Press ONDON - Elton John, who sang "Candle in the Wind" at the funeral of Diana, Princess of Wales, received a knighthood Tuesday from Queen Elizabeth II, and declared, "They don't come

much bigger than this."
As Sir Elton, the often flamboyant pop star was soberly dressed in a formal suit. He took his parents and his partner, David Furnish, to Buckingham Palace to watch him kneel before the queen while sh dubbed him on each shoulder with

the investiture sword. "I've had a long career and worked hard," the 50-year-old rock icon said outside the palace after the private ceremony. But I think the turning point came in 1990 when I got sober and started to do some charity work, particularly for the AIDS problem. A knighthood is the icing on the cake.'





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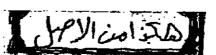
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